



Lee County Port Authority

# Proposed Budget

Southwest Florida International Airport | Page Field



Fiscal Year 2017-2018

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET FISCAL YEAR 2017/2018

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**LEE COUNTY PORT AUTHORITY  
ANNUAL BUDGET  
FISCAL YEAR 2017/2018**

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Direct Dial: (239) 590-4400  
Fax: (239) 590-4533

June 22, 2017

JEFF MULDER, A.A.E.  
EXECUTIVE DIRECTOR

RICHARD WM. WESCH  
PORT AUTHORITY ATTORNEY

Lee County Board of Port Commissioners  
P.O. Box 398  
Fort Myers, Florida 33902

Dear Commissioners:

I am pleased to present the Lee County Port Authority ("Port Authority") Budget for Fiscal Year 2017-18. The Proposed Fiscal Year 2017-18 consolidated (all funds) annual budget for the Port Authority totals \$298.6 million, a slight increase of .54 percent or \$1.6 million more than the current year's Approved Budget.

The Airport Operating Fund for Southwest Florida International Airport is included in the overall Port Authority budget. The total Proposed Operating Budget for Fiscal Year 2017-18 is \$121.6 million, which represents an increase of 1.81 percent or \$2.2 million. The following projections were used in the establishment of the Airport's Operating Fund:

- ➔ The total number of passengers is projected to be 8,583,554, a slight increase of approximately .02 percent more than the Fiscal Year 2017 Approved Budget.
- ➔ The total landed weight is projected to be 4,870,979 units, an increase of approximately .06 percent more than the Fiscal Year 2017 Approved Budget.

The following is a brief summary of total revenues:

|                                      | <b>Fiscal Year<br/>2016-17<br/>Approved<br/>Budget</b> | <b>Fiscal Year<br/>2017-18<br/>Proposed<br/>Budget</b> | <b>Variance</b>    |
|--------------------------------------|--|--|--------------------|
| Non-Airline Revenues                 | 63,934,731   | 63,235,012   | (699,719)          |
| Signatory Airline Revenues           | 30,330,960   | 31,443,430   | 1,112,470          |
| Fund Balance and Interfund Transfers | <u>25,167,401</u>                                      | <u>26,913,287</u>                                      | <u>1,745,886</u>   |
| Total                                | <u>\$119,433,092</u>                                   | <u>\$121,591,729</u>                                   | <u>\$2,158,637</u> |

**SOUTHWEST FLORIDA INTERNATIONAL AIRPORT**

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**BOARD OF  
PORT COMMISSIONERS**

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The decreases in Non-Airline Revenues are a direct result of the rental car relocation project that has been fully amortized and paid off. Budgeted revenue increases include, but are not limited to, parking lot (\$562,000 increase), restaurants, concessions, and catering (\$216,000 increase).

The following is a brief summary of total expenses:

|               | <b>Fiscal Year<br/>2016-17<br/>Approved<br/><u>Budget</u></b> | <b>Fiscal Year<br/>2017-18<br/>Proposed<br/><u>Budget</u></b> | <b><u>Variance</u></b> |
|---------------|---|---|------------------------|
| Personnel     | 32,347,047  | 33,482,782  | 1,135,735              |
| Operating     | 33,532,456  | 34,014,901  | 482,445                |
| Non-Operating | <u>53,553,589</u>   | <u>54,094,046</u>   | <u>540,457</u>         |
| Total         | <u>\$119,433,092</u>  | <u>\$ 121,591,729</u>   | <u>\$2,158,637</u>     |

The increase in Personnel is attributable to a budgeted three percent (3%) salary adjustment per employee that will be managed utilizing a merit-based evaluation with a scale of 0% - 4% and a legislative increase in the Port Authority's contribution into the Florida Retirement System. The increase of \$482,000 in operating expenses is primarily attributed to increases in contractual services, materials, and supplies. Operating expense savings were realized in utilities and property insurance.

As a result of the above, the proposed rates and charges for Southwest Florida International Airport are as follows:

|                      | <b>Fiscal Year<br/>2016-17<br/>Approved<br/><u>Budget</u></b> | <b>Fiscal Year<br/>2017-18<br/>Proposed<br/><u>Budget</u></b> | <b><u>Variance</u></b> |
|----------------------|---|---|------------------------|
| Landing Fees         | \$2.61  | \$2.67  | .06                    |
| Terminal Rental Rate | \$103.00  | \$103.79  | .79                    |

Port Authority staff met with the airlines on May 17, 2017, and presented a summary of the budget and the rates and fees. The airlines were complimentary of management's efforts and had no recommendations to change any of the budgeted projections.

Lee County Board of Port Commissioners  
June 22, 2017  
Page 3

The Page Field Proposed Budget is \$37.7 million, a decrease of \$2.4 million. The majority of the decrease was in capital expenditures as the majority of the rehabilitation project of Runway 5/23 is expected to be completed in Fiscal Year 2017.

Operating revenues are projected to increase by 9.54 percent, with notable increases in fuel sales by \$609,000 and rental income \$200,000. The increase in fuel sales is due to a forecasted increase in volume and an increase in the contribution margin. The rental income increase is due to an increase in hangar rents. The operating expenses are expected to increase overall by 8.82 percent. The increase is mainly in inventory (fuel for resale), repairs and maintenance items, professional services, and materials and supplies.

We are pleased with the results of the 2018 Port Authority consolidated budget and appreciate your continued support. If you have any questions or require further information regarding the enclosed budget information, please contact me.

Sincerely,

LEE COUNTY PORT AUTHORITY

A handwritten signature in dark ink, appearing to read "Jeff Mulder", is written over the printed name.

Jeff Mulder, A.A.E.  
Executive Director

JAM:BWM:cjs

# Lee County Port Authority

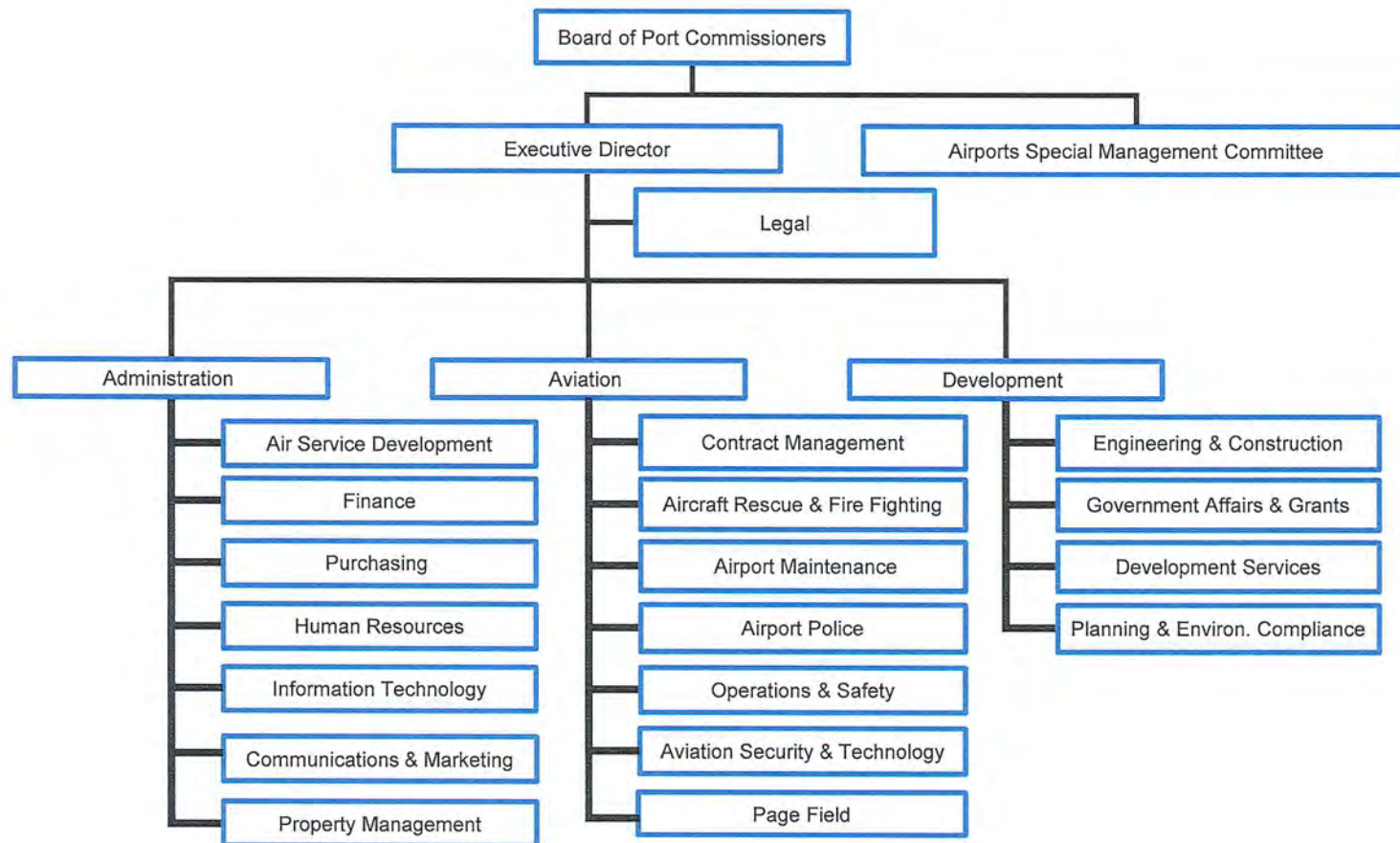
## Key Statistical Indicators, Rates and Fees

### Proposed Budget 2017/2018

|                                   | FY 16/17<br>Approved<br><u>Budget</u> | FY 17/18<br>Proposed<br><u>Budget</u> | Variance<br>Over/<br><u>(Under)</u> |
|-----------------------------------|---------------------------------------|---------------------------------------|-------------------------------------|
| Total Passengers                  | 8,581,532                             | 8,583,554                             | 2,022                               |
| Total Landed Weight (x 1,000 lbs) | 4,868,267                             | 4,870,979                             | 2,712                               |
| Landing Fee                       | \$ 2.61                               | \$ 2.67                               | \$ 0.06                             |
| Terminal Rental Rate              | \$ 103.00                             | \$ 103.79                             | \$ 0.79                             |
| Net Cost Per Enplanement          | \$ 7.61                               | \$ 7.79                               | \$ 0.18                             |



# Lee County Port Authority Organizational Chart Proposed Budget 2017/2018





# Lee County Port Authority

## Full Time Funded Position Manning Table

### Proposed Budget 2017/2018

| Department Name              | Approved<br>FY 10/11 | Approved<br>FY 11/12 | Approved<br>FY 12/13 | Approved<br>FY 13/14 | Approved<br>FY 14/15 | Approved<br>FY 15/16 | Approved<br>FY 16/17 | Proposed<br>FY 17/18 |
|------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Executive Director           | 2                    | 2                    | 2                    | 2                    | 2                    | 2                    | 2                    | 2                    |
| Air Service Development      | 3                    | 3                    | 3                    | 3                    | 3                    | 3                    | 3                    | 2                    |
| Property Management          | 4                    | 4                    | 4                    | 4                    | 4                    | 3                    | 3                    | 5                    |
| Information Technology       | 12                   | 12                   | 13                   | 13                   | 13                   | 14                   | 16                   | 16                   |
| Finance & Budget             | 15                   | 15                   | 14                   | 14                   | 14                   | 14                   | 14                   | 14                   |
| Human Resources              | 4                    | 4                    | 4                    | 4                    | 4                    | 5                    | 5                    | 6                    |
| General Services             | 12                   | 12                   | 12                   | 12                   | 12                   | 11                   | 11                   | 0                    |
| Purchasing                   | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 0                    | 6                    |
| Communications and Marketing | 5                    | 5                    | 5                    | 5                    | 5                    | 6                    | 6                    | 9                    |
| Development                  | 24                   | 24                   | 24                   | 24                   | 23                   | 23                   | 23                   | 23                   |
| Maintenance                  | 103                  | 103                  | 103                  | 104                  | 108                  | 112                  | 114                  | 114                  |
| Aircraft Rescue              | 43                   | 43                   | 43                   | 43                   | 43                   | 43                   | 43                   | 43                   |
| Airport Police               | 41                   | 41                   | 41                   | 41                   | 44                   | 44                   | 43                   | 43                   |
| Operations & Safety          | 35                   | 35                   | 34                   | 35                   | 35                   | 35                   | 22                   | 22                   |
| Aviation Security & Tech     | 0                    | 0                    | 1                    | 1                    | 1                    | 1                    | 19                   | 19                   |
| Airport Security             | 27                   | 27                   | 27                   | 27                   | 25                   | 25                   | 22                   | 22                   |
| Contract Maintenance         | 2                    | 2                    | 2                    | 2                    | 2                    | 2                    | 2                    | 2                    |
| Aviation Administration      | 3                    | 3                    | 3                    | 3                    | 3                    | 3                    | 3                    | 3                    |
| Page Field Aviation          | 19                   | 19                   | 19                   | 22                   | 23                   | 23                   | 24                   | 24                   |
| <b>Total</b>                 | <b>354</b>           | <b>354</b>           | <b>354</b>           | <b>359</b>           | <b>364</b>           | <b>369</b>           | <b>375</b>           | <b>375</b>           |

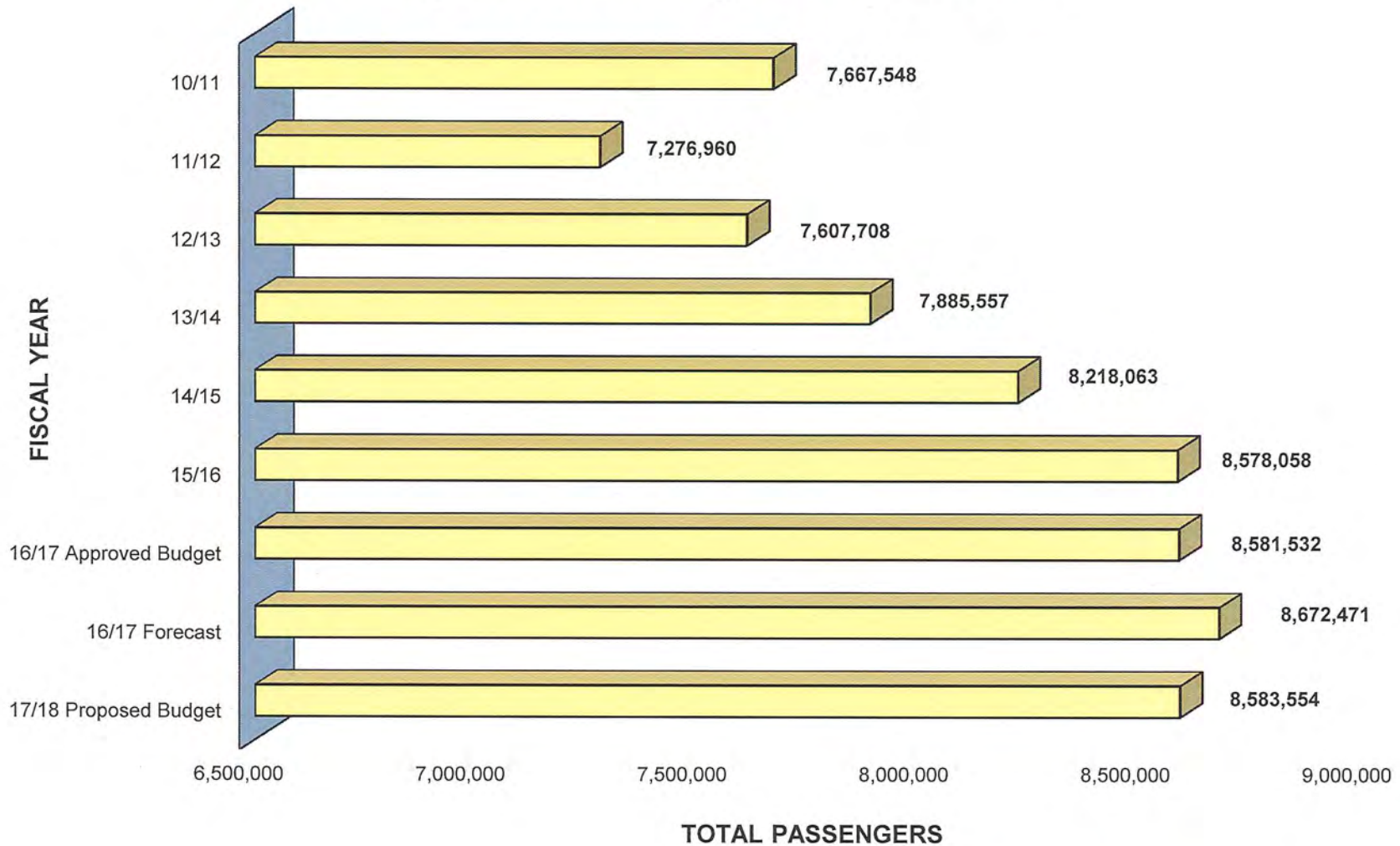
# Lee County Port Authority

## Part-Time Funded Position Manning Table

### Proposed Budget 2017/2018

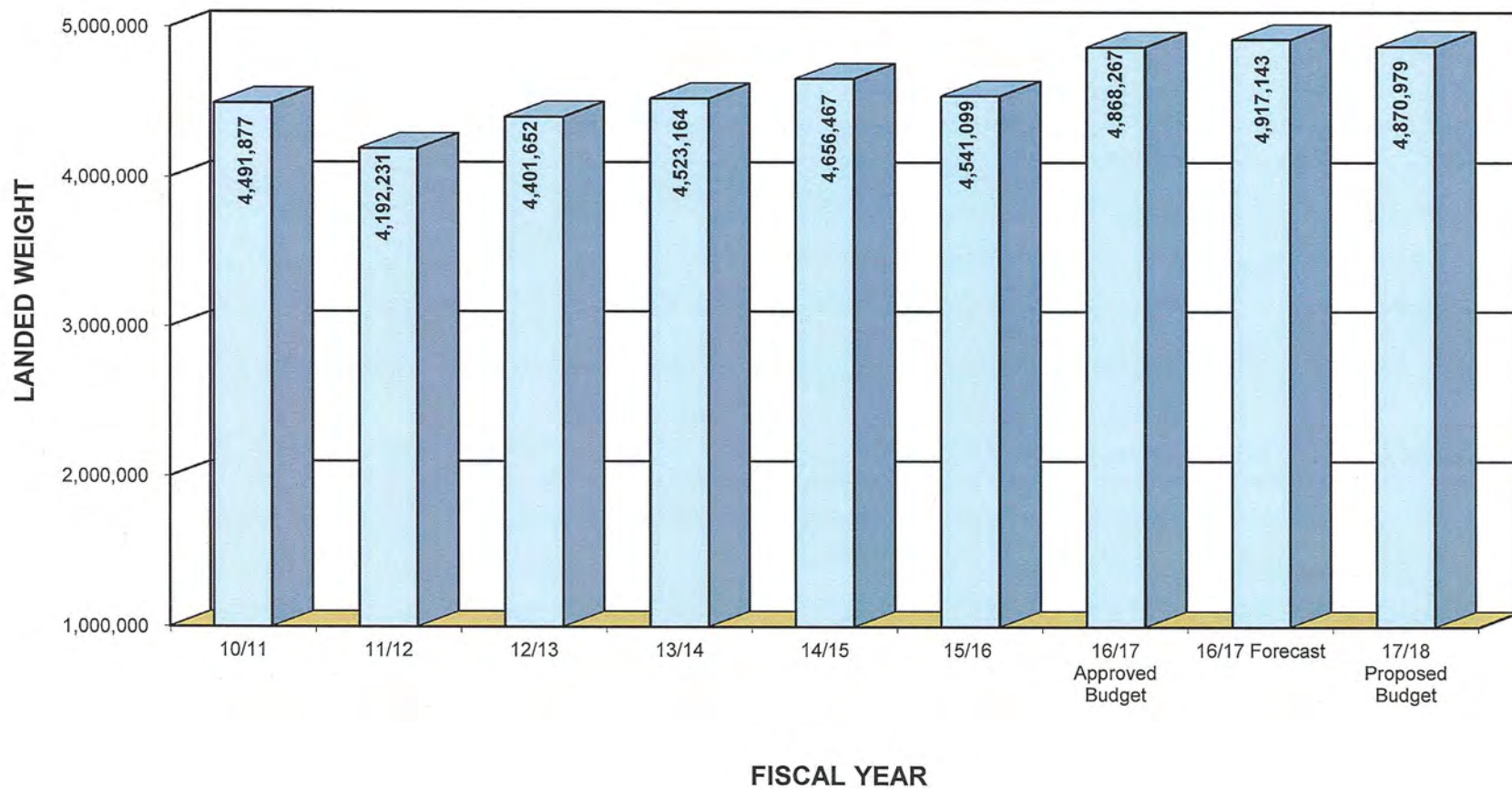
| <u>Department Name</u>     | <u>Approved<br/>FY 10/11</u> | <u>Approved<br/>FY 11/12</u> | <u>Approved<br/>FY 12/13</u> | <u>Approved<br/>FY 13/14</u> | <u>Approved<br/>FY 14/15</u> | <u>Approved<br/>FY 15/16</u> | <u>Approved<br/>FY 16/17</u> | <u>Proposed<br/>FY 17/18</u> |
|----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| General Services           | 2                            | 2                            | 2                            | 2                            | 2                            | 2                            | 2                            | 0                            |
| Purchasing                 | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 1                            |
| Communications & Marketing | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 0                            | 1                            |
| Operations & Safety        | 0                            | 0                            | 0                            | 0                            | 4                            | 4                            | 4                            | 4                            |
| Page Field Aviation        | 0                            | 0                            | 2                            | 2                            | 2                            | 2                            | 2                            | 2                            |
| <b>Total</b>               | <b>2</b>                     | <b>2</b>                     | <b>4</b>                     | <b>4</b>                     | <b>8</b>                     | <b>8</b>                     | <b>8</b>                     | <b>8</b>                     |

# Lee County Port Authority Fiscal Year Total Passengers Proposed Budget 2017/2018



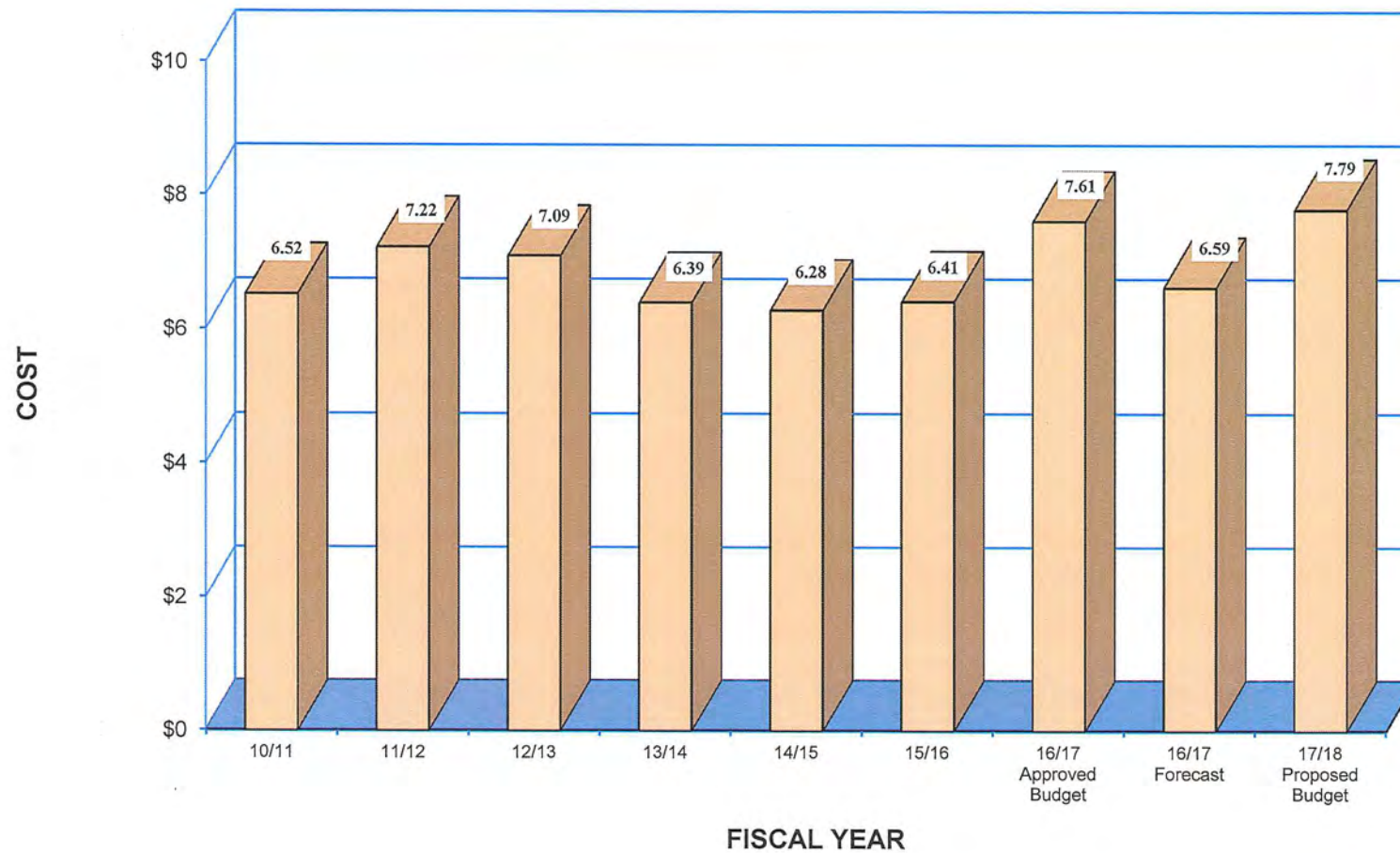


# Lee County Port Authority Fiscal Year Total Landed Weight Proposed Budget 2017/2018

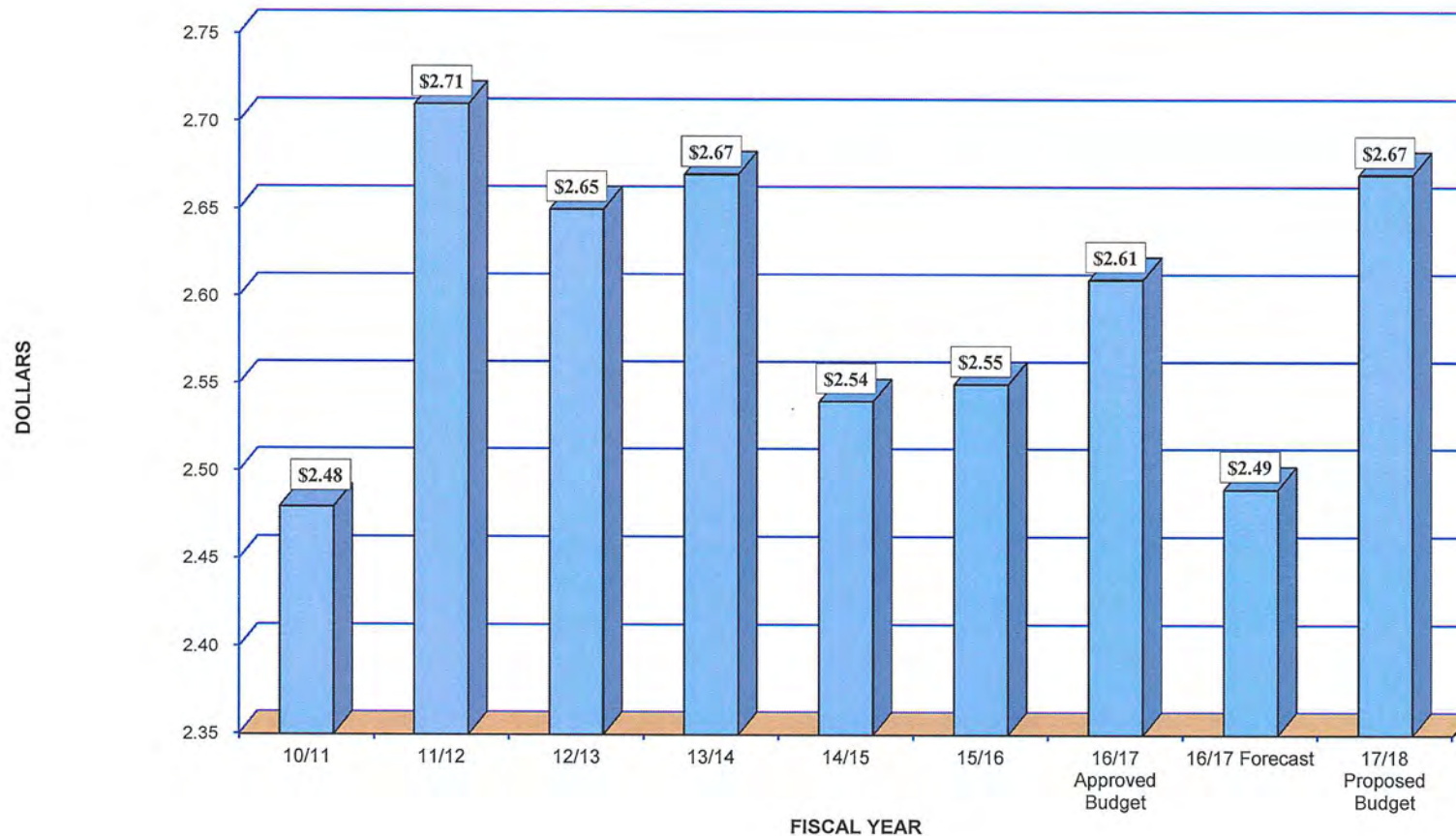




# Lee County Port Authority Net Cost Per Enplanement Proposed Budget 2017/2018



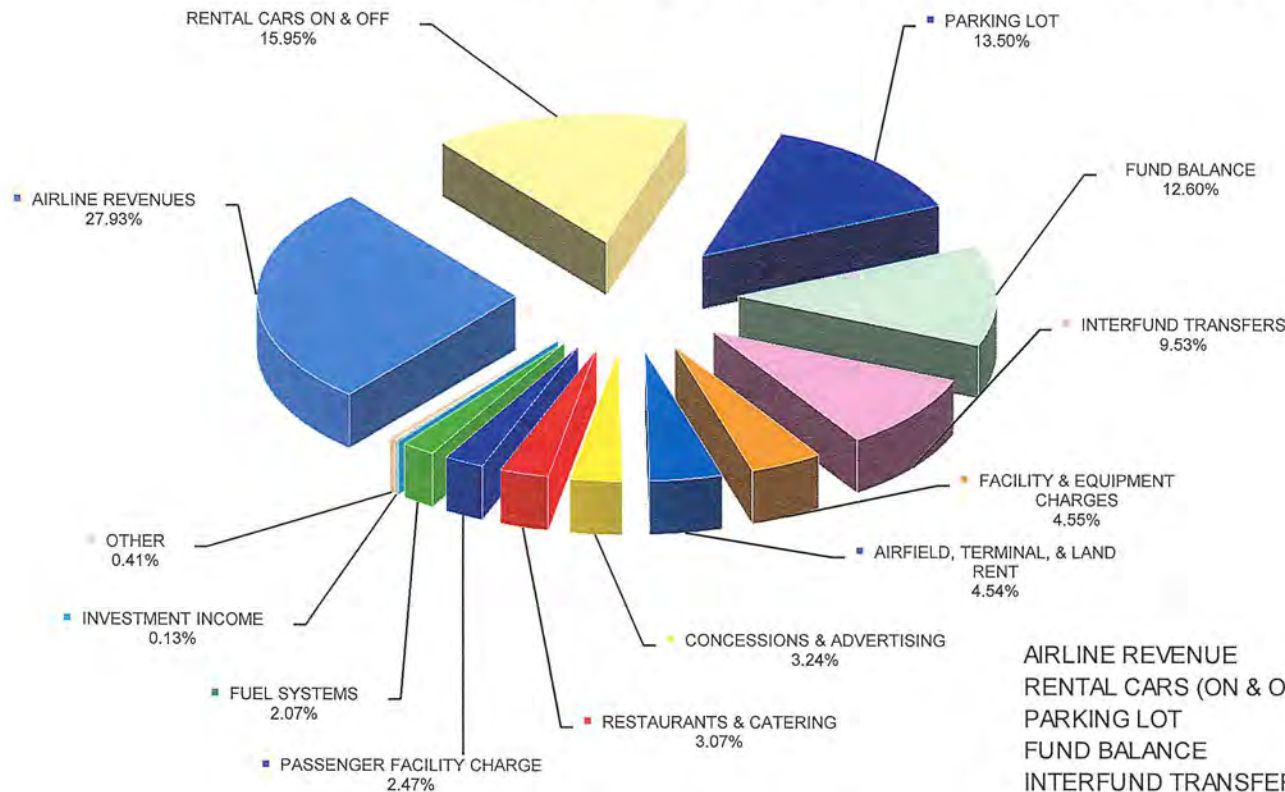
# Lee County Port Authority Landing Fee (per 1,000 lbs.) Proposed Budget 2017/2018



# Lee County Port Authority

## Airport Operating Fund (41200) Revenue Summary

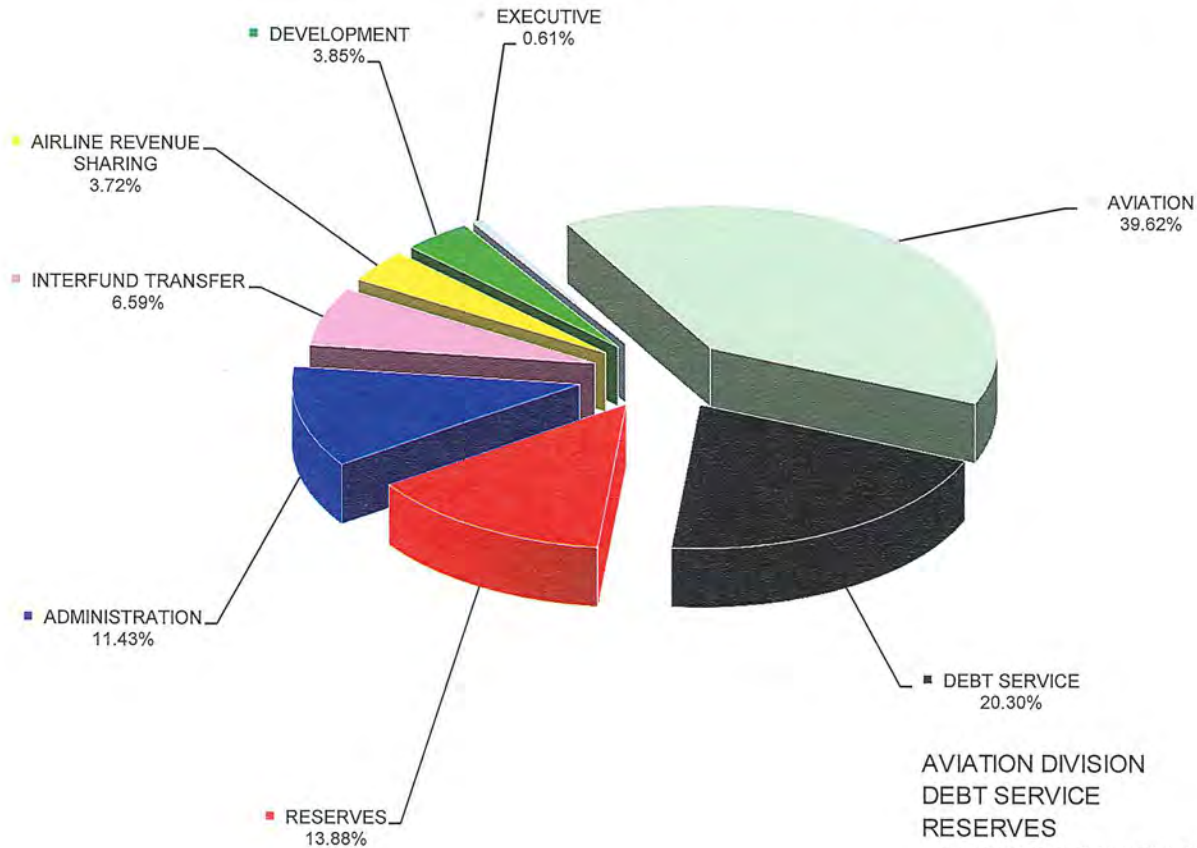
### Proposed Budget 2017/2018



|                                      |                    |
|--------------------------------------|--------------------|
| AIRLINE REVENUE                      | 33,955,767         |
| RENTAL CARS (ON & OFF AIRPORT)       | 19,398,331         |
| PARKING LOT                          | 16,419,251         |
| FUND BALANCE                         | 15,325,376         |
| INTERFUND TRANSFER                   | 11,587,911         |
| AIRPORT FACILITY & EQUIPMENT CHARGES | 5,534,394          |
| AIRFIELD, TERMINAL & LAND RENT       | 5,518,376          |
| CONCESSIONS & ADVERTISING            | 3,941,899          |
| RESTAURANTS/CATERING                 | 3,729,521          |
| PASSENGER FACILITY CHARGE            | 3,003,150          |
| FUEL SYSTEMS                         | 2,521,247          |
| INVESTMENT INCOME                    | 155,410            |
| OTHER REVENUES                       | 501,096            |
| <b>TOTAL</b>                         | <b>121,591,729</b> |



# Lee County Port Authority Airport Operating Fund (41200) Expense Summary Proposed Budget 2017/2018



|  |                       |
|--|-----------------------|
| AVIATION DIVISION                        | 48,176,397            |
| DEBT SERVICE                             | 24,686,594            |
| RESERVES                                 | 16,874,421            |
| ADMINISTRATION DIVISION                  | 13,893,182            |
| INTERFUND TRANSFER (NET OF DEBT SERVICE) | 8,009,645             |
| AIRLINE REVENUE SHARING                  | 4,523,385             |
| DEVELOPMENT DIVISION                     | 4,680,391             |
| EXECUTIVE DIVISION                       | 747,713               |
| <b>TOTAL</b>                             | <b>\$ 121,591,729</b> |



# RSW Provides Nonstop Service to 44 Destinations

Southwest

DELTA

American Airlines

jetBlue

UNITED

spirit  
LESS MONEY. MORE GO.

sun country airlines.

FRONTIER  
AIRLINES

AIR CANADA  
rouge

WESTJET

airberlin

Silver  
AIRWAYS

**New!**

Frontier - Colorado Springs (COS), starts winter 2017

Delta - Boston (BOS) increases from weekends to daily  
December 17, 2017



# Lee County Port Authority

## Calendar Year 2016

### Top 10 Carrier Passenger Market Share

| <u>Airline</u>          | <u>Total<br/>Passengers</u> | <u>Market<br/>Share</u> |
|-------------------------|-----------------------------|-------------------------|
| Delta                   | 1,804,740                   | 20.97%                  |
| Southwest               | 1,802,475                   | 20.95%                  |
| American                | 1,289,926                   | 14.99%                  |
| JetBlue                 | 1,116,940                   | 12.98%                  |
| United                  | 707,661                     | 8.22%                   |
| Spirit                  | 658,202                     | 7.65%                   |
| Frontier                | 446,258                     | 5.19%                   |
| Sun Country             | 142,238                     | 1.65%                   |
| Endeavor                | 132,750                     | 1.54%                   |
| Air Canada              | 130,318                     | 1.51%                   |
| All Other Airlines      | 373,165                     | 4.34%                   |
| <b>Total Passengers</b> | <b>8,604,673</b>            | <b>100.00%</b>          |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>ALL FUNDS SUMMARY</b>                    | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|---|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>APPROPRIATIONS</b>                       |                             |   |   |                                      |                                     |
| 41200 - Airport Operating                   | \$123,547,051               | \$119,433,092                           | \$121,591,729                           | \$ 2,158,637                         | 1.81%                               |
| 41201 - Self-Insurance Fund                 | 201,151                     | 202,054                                 | 202,003                                 | (51)                                 | -0.03%                              |
| 41203 - Page Field Operating                | 10,426,820                  | 18,644,512                              | 19,227,980                              | 583,468                              | 3.13%                               |
| 41206 - Port Authority Donation Police K9   | 150,283                     | 140,000                                 | 141,200                                 | 1,200                                | 0.86%                               |
| 41209 - Port Authority Grant Cap. Repayment | 0                           | 0                                       | 172,636                                 | 172,636                              | 100.00%                             |
| 41210 - Reserve and Replacement Fund        | 502,527                     | 506,320                                 | 505,889                                 | (431)                                | -0.09%                              |
| 41231 - LCPA Discretionary                  | 48,042,106                  | 46,232,933                              | 39,276,360                              | (6,956,573)                          | -15.05%                             |
| 41234 - RSW Construction                    | 82,285,633                  | 84,974,014                              | 88,575,273                              | 3,601,259                            | 4.24%                               |
| 41238 - Page Field Construction             | 3,611,640                   | 21,517,607                              | 18,489,419                              | (3,028,188)                          | -14.07%                             |
| 41250 - Passenger Facility Charge           | 17,623,382                  | 18,734,170                              | 18,827,431                              | 93,261                               | 0.50%                               |
| 41251 - PFC Capital Fund                    | 46,308,840                  | 24,442,824                              | 25,504,855                              | 1,062,031                            | 4.34%                               |
| 41255 - Rental Car Facility Charge          | 554,974                     | 562,508                                 | 565,897                                 | 3,389                                | 0.60%                               |
| 41271 - Debt Service Reserves               | 25,494,742                  | 26,350,440                              | 26,286,614                              | (63,826)                             | -0.24%                              |
| 41273 - Revenue Refunding Bonds 2010        | 24,568,518                  | 13,542,498                              | 13,545,616                              | 3,118                                | 0.02%                               |
| 41275 - Revenue Refunding Bonds 2011        | 14,371,798                  | 9,522,493                               | 9,531,499                               | 9,006                                | 0.09%                               |
| 41276 - Revenue Refunding Bonds 2015        | 2,507,255                   | 1,818,791                               | 1,818,506                               | (285)                                | -0.02%                              |
| 41290 - Rebate Fund                         | 0                           | 10,097                                  | 10,099                                  | 2                                    | 0.02%                               |
| Sub Total                                   | 400,196,720                 | 386,634,353                             | 384,273,006                             | (2,361,347)                          | -0.61%                              |
| (Less: Transfers)                           | (56,821,548)                | (89,654,002)                            | (85,681,748)                            | 3,972,254                            | 4.43%                               |
| <b>TOTAL APPROPRIATIONS</b>                 | <b>\$343,375,172</b>        | <b>\$296,980,351</b>                    | <b>\$298,591,258</b>                    | <b>\$1,610,907</b>                   | <b>0.54%</b>                        |
| <b>OPERATING</b>                            |                             |   |   |                                      |                                     |
| Operating Expenditures                      | \$76,657,226                | \$79,217,041                            | \$81,418,753                            | \$2,201,712                          | 2.78%                               |
| Participating Airline Rebates               | 3,534,426                   | 4,886,596                               | 4,523,385                               | (363,211)                            | -7.43%                              |
| Subtotal Operating                          | 80,191,652                  | 84,103,637                              | 85,942,138                              | 1,838,501                            | 2.19%                               |
| <b>CAPITAL</b>                              |                             |   |   |                                      |                                     |
| Capital Construction                        | 36,091,221                  | 59,486,167                              | 53,524,521                              | (5,961,646)                          | -10.02%                             |
| <b>DEBT SERVICE</b>                         |                             |   |   |                                      |                                     |
| Arbitrage Rebate                            | 0                           | 10,000                                  | 10,000                                  | 0                                    | 0.00%                               |
| Misc. Financial Services                    | 1,070                       | 1,560                                   | 1,745                                   | 185                                  | 11.86%                              |
| Principal Payment                           | 9,460,757                   | 10,230,000                              | 11,089,349                              | 859,349                              | 8.40%                               |
| Interest Payment                            | 14,954,916                  | 14,455,557                              | 13,978,980                              | (476,577)                            | -3.30%                              |
| Debt Service Reserves                       | 42,580,616                  | 26,099,648                              | 26,055,599                              | (44,049)                             | -0.17%                              |
| Subtotal Debt Service                       | 66,997,359                  | 50,796,765                              | 51,135,673                              | 338,908                              | 0.67%                               |
| Airport Reserves                            | 160,094,940                 | 102,593,782                             | 107,988,925                             | 5,395,143                            | 5.26%                               |
| <b>TOTAL ALL FUNDS</b>                      | <b>\$343,375,172</b>        | <b>\$296,980,351</b>                    | <b>\$298,591,258</b>                    | <b>\$1,610,907</b>                   | <b>0.54%</b>                        |



**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>FUND 41200 SUMMARY</b>              | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b><u>REVENUES</u></b>                 |                             |   |   |                                      |                                     |
| Revenues - RSW                         | \$90,990,344                | \$94,265,691                            | \$94,678,442                            | \$ 412,751                           | 0.44%                               |
| Interfund Transfers                    | 3,794,508                   | 11,190,233                              | 11,587,911                              | 397,678                              | 3.55%                               |
| Fund Balance                           | 28,762,199                  | 13,977,168                              | 15,325,376                              | 1,348,208                            | 9.65%                               |
| <b>Total Revenues</b>                  | <b>\$123,547,051</b>        | <b>\$119,433,092</b>                    | <b>\$121,591,729</b>                    | <b>\$2,158,637</b>                   | <b>1.81%</b>                        |
| <b><u>OPERATING EXPENSES</u></b>       |                             |   |   |                                      |                                     |
| Executive                              | 167,159                     | 206,814                                 | 258,636                                 | 51,822                               | 25.06%                              |
| Administration                         | 5,425,120                   | 6,038,478                               | 6,278,400                               | 239,922                              | 3.97%                               |
| Development                            | 1,738,134                   | 1,528,280                               | 1,968,967                               | 440,687                              | 28.84%                              |
| Aviation                               | 22,364,409                  | 24,903,186                              | 24,738,898                              | (164,288)                            | -0.66%                              |
| Capital                                | 900,919                     | 855,698                                 | 770,000                                 | (85,698)                             | -10.01%                             |
| <b>Sub Total</b>                       | <b>30,595,741</b>           | <b>33,532,456</b>                       | <b>34,014,901</b>                       | <b>482,445</b>                       | <b>1.44%</b>                        |
| <b><u>PERSONNEL EXPENSES</u></b>       |                             |   |   |                                      |                                     |
| Executive                              | 549,399                     | 566,607                                 | 489,077                                 | (77,530)                             | -13.68%                             |
| Administration                         | 5,814,806                   | 6,624,701                               | 6,844,782                               | 220,081                              | 3.32%                               |
| Development                            | 2,257,388                   | 2,604,561                               | 2,711,424                               | 106,863                              | 4.10%                               |
| Aviation                               | 20,801,584                  | 22,551,178                              | 23,437,499                              | 886,321                              | 3.93%                               |
| <b>Sub Total</b>                       | <b>29,423,177</b>           | <b>32,347,047</b>                       | <b>33,482,782</b>                       | <b>1,135,735</b>                     | <b>3.51%</b>                        |
| <b><u>NON FEE RELATED EXPENSES</u></b> |                             |   |   |                                      |                                     |
| Airline Rebates/Revenue Sharing        | 3,534,426                   | 4,886,596                               | 4,523,385                               | (363,211)                            | -7.43%                              |
| Interfund Transfers                    | 31,695,697                  | 32,197,117                              | 32,696,239                              | 499,122                              | 1.55%                               |
| <b>Sub Total</b>                       | <b>35,230,123</b>           | <b>37,083,713</b>                       | <b>37,219,624</b>                       | <b>135,911</b>                       | <b>0.37%</b>                        |
| <b>TOTAL OPERATING</b>                 | <b>95,249,041</b>           | <b>102,963,216</b>                      | <b>104,717,307</b>                      | <b>1,754,091</b>                     | <b>1.70%</b>                        |
| Fund 412 Reserves                      | 28,298,010                  | 16,469,876                              | 16,874,421                              | 404,545                              | 2.46%                               |
| <b>TOTAL APPROPRIATIONS</b>            | <b>\$123,547,051</b>        | <b>\$119,433,092</b>                    | <b>\$121,591,729</b>                    | <b>\$2,158,637</b>                   | <b>1.81%</b>                        |



**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>FUND 41200 REVENUES<br/>ACCOUNT SUMMARY</b> | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| 9002 Rental Car Fees                           | \$ 18,392,243               | \$ 18,526,099                           | \$ 18,390,813                           | \$ (135,286)                         | -0.73%                              |
| 9003 Off Airport Rental Car Fees               | 1,094,799                   | 1,152,808                               | 1,007,518                               | (145,290)                            | -12.60%                             |
| 9004 Restaurant                                | 3,391,764                   | 3,332,989                               | 3,455,816                               | 122,827                              | 3.69%                               |
| 9004 Catering                                  | 254,753                     | 240,345                                 | 273,705                                 | 33,360                               | 13.88%                              |
| 9005 Parking Lots                              | 15,642,843                  | 15,857,584                              | 16,419,251                              | 561,667                              | 3.54%                               |
| 9006 Pay Telephones                            | 193                         | 165                                     | 141                                     | (24)                                 | -14.55%                             |
| 9008 Courtesy Permit Trip Fees                 | 134,452                     | 120,120                                 | 141,564                                 | 21,444                               | 17.85%                              |
| 9009 Charter Bus Fees                          | 12,300                      | 15,624                                  | 11,436                                  | (4,188)                              | -26.80%                             |
| 9010 Provider Permits Fees                     | 20,415                      | 20,291                                  | 21,310                                  | 1,019                                | 5.02%                               |
| 9011 Advertising                               | 878,729                     | 951,096                                 | 805,615                                 | (145,481)                            | -15.30%                             |
| 9012 Misc Terminal Concession                  | 3,028,630                   | 3,076,267                               | 3,136,284                               | 60,017                               | 1.95%                               |
| 9014 Airline Exclusive Space                   | 5,445,837                   | 5,998,237                               | 6,072,545                               | 74,308                               | 1.24%                               |
| 9015 Gate Area Charges                         | 4,220,240                   | 5,810,403                               | 6,148,001                               | 337,598                              | 5.81%                               |
| 9016 Baggage Claim Charges                     | 5,671,321                   | 6,246,661                               | 6,294,864                               | 48,203                               | 0.77%                               |
| 9017 Equipment Use Charge                      | 962,710                     | 889,958                                 | 845,059                                 | (44,899)                             | -5.05%                              |
| 9019 Space Rent Commercial                     | 349,552                     | 350,995                                 | 352,923                                 | 1,928                                | 0.55%                               |
| 9020 Terminal Space Rent                       | 1,950,790                   | 1,824,061                               | 1,971,290                               | 147,229                              | 8.07%                               |
| 9021 Land Rent Commercial                      | 1,631,946                   | 1,662,308                               | 1,895,345                               | 233,037                              | 14.02%                              |
| 9022 Bldg Rent RAC Service Facility            | 296,063                     | 298,142                                 | 307,435                                 | 9,293                                | 3.12%                               |
| 9023 Utility Income                            | 105,481                     | 110,050                                 | 100,798                                 | (9,252)                              | -8.41%                              |
| 9026 Landing Fees                              | 10,064,209                  | 10,370,955                              | 10,818,847                              | 447,892                              | 4.32%                               |
| 9027 Cargo Landing Fees                        | 355,082                     | 320,372                                 | 365,995                                 | 45,623                               | 14.24%                              |
| 9029 Privilege Fee                             | 875,238                     | 944,628                                 | 1,011,912                               | 67,284                               | 7.12%                               |
| 9030 Tenant Cargo Building Rental              | 89,558                      | 89,558                                  | 111,458                                 | 21,900                               | 24.45%                              |
| 9031 Airline Cargo Building Rental             | 72,150                      | 72,150                                  | 72,150                                  | 0                                    | 0.00%                               |
| 9032 Third Party Cargo Fees                    | 105,552                     | 109,774                                 | 114,165                                 | 4,391                                | 4.00%                               |
| 9033 Misc. Landing Fees                        | 1,869,031                   | 2,030,192                               | 1,820,671                               | (209,521)                            | -10.32%                             |
| 9033 Misc. Landing Fees - FBO                  | 94,924                      | 98,321                                  | 102,665                                 | 4,344                                | 4.42%                               |
| 9034 Fuel Farm Fees                            | 1,696,977                   | 1,834,411                               | 1,854,807                               | 20,396                               | 1.11%                               |
| 9034 Fuel Systems RAC                          | 299,491                     | 288,558                                 | 269,360                                 | (19,198)                             | -6.65%                              |
| 9036 Airport Facility Charge                   | 2,219,308                   | 2,243,835                               | 2,049,391                               | (194,444)                            | -8.67%                              |
| 9037 Cargo Ramp User Fee                       | 256,372                     | 221,503                                 | 223,242                                 | 1,739                                | 0.79%                               |
| 9038 Facility Use Charge                       | 2,013,936                   | 1,993,999                               | 1,727,325                               | (266,674)                            | -13.37%                             |
| 9042 Misc. Revenue Airport                     | 75,159                      | 69,891                                  | 70,787                                  | 896                                  | 1.28%                               |
| 9043 Misc. Revenue DAS                         | 0                           | 125,000                                 | 58,500                                  | (66,500)                             | -53.20%                             |
| 9044 Misc. Revenue Admin                       | 214,118                     | 34,074                                  | 41,226                                  | 7,152                                | 20.99%                              |
| 9045 Taxi Permit Fees                          | 307,018                     | 284,795                                 | 324,818                                 | 40,023                               | 14.05%                              |
| 9046 Misc. Revenue Police                      | 56,295                      | 45,056                                  | 42,367                                  | (2,689)                              | -5.97%                              |
| 9047 Misc. Revenue ARFF                        | 453                         | 196                                     | 237                                     | 41                                   | 20.92%                              |
| 9048 Misc. Revenue Maintenance                 | 9,640                       | 5,186                                   | 4,111                                   | (1,075)                              | -20.73%                             |
| 9050 Late Fees                                 | 473                         | 0                                       | 300                                     | 300                                  | 100.00%                             |
| 9054 Employee Parking                          | 425,760                     | 405,513                                 | 438,048                                 | 32,535                               | 8.02%                               |
| 9055 Cell Phone Tower Charges                  | 126,075                     | 127,877                                 | 129,779                                 | 1,902                                | 1.49%                               |
| 9056 Fuel Flowage Fees                         | 406,769                     | 402,009                                 | 397,080                                 | (4,929)                              | -1.23%                              |
| 9057 Hold Room Charge                          | 109,550                     | 101,665                                 | 82,491                                  | (19,174)                             | -18.86%                             |
| 9061 Fuel flowage Fees - Gas Station           | 23,406                      | 24,246                                  | 22,542                                  | (1,704)                              | -7.03%                              |
| 9069 Building Rent RAC                         | 2,212,804                   | 2,225,971                               | 1,317,053                               | (908,918)                            | -40.83%                             |
| 9070 Apron Area Charge                         | 1,857,554                   | 1,904,704                               | 2,109,173                               | 204,469                              | 10.73%                              |
| 9071 Airport Facility Charge - Affiliate       | 304,098                     | 314,524                                 | 314,484                                 | (40)                                 | -0.01%                              |
| 9072 Passenger Aircraft Parking                | 83,396                      | 93,183                                  | 89,598                                  | (3,585)                              | -3.85%                              |
| 9073 Apron Use Charge                          | 481,331                     | 481,056                                 | 426,046                                 | (55,010)                             | -11.44%                             |
| 9074 Off Airport Parking                       | 155,406                     | 152,321                                 | 169,300                                 | 16,979                               | 11.15%                              |
| <b>Sub Total</b>                               | <b>90,346,194</b>           | <b>93,899,725</b>                       | <b>94,231,641</b>                       | <b>331,916</b>                       | <b>0.35%</b>                        |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>FUND 41200 REVENUES<br/>ACCOUNT SUMMARY</b> | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| Insurance Proceeds                             | 217,164                     | 2,325                                   | 2,250                                   | (75)                                 | -3.21%                              |
| Misc Revenue                                   | 181                         | 0                                       | 0                                       | 0                                    | 0.00%                               |
| LEO Reimbursement                              | 138,835                     | 131,400                                 | 135,400                                 | 4,000                                | 3.04%                               |
| Discounts Taken                                | 1,135                       | 740                                     | 740                                     | 0                                    | 0.05%                               |
| TSA K9 Explosive Program                       | 151,500                     | 150,500                                 | 151,500                                 | 1,000                                | 0.66%                               |
| Refund Prior Year                              | 464                         | 1,500                                   | 1,500                                   | 0                                    | 0.00%                               |
| Sale of Equipment                              | 0                           | 0                                       | 0                                       | 0                                    | 0.00%                               |
| Interest on Investment                         | 134,871                     | 79,501                                  | 155,410                                 | 75,909                               | 95.48%                              |
| <b>SUBTOTAL</b>                                | <b>644,150</b>              | <b>365,966</b>                          | <b>446,801</b>                          | <b>80,835</b>                        | <b>22.09%</b>                       |
| Interfund Transfer                             | 3,794,508                   | 11,190,233                              | 11,587,911                              | 397,678                              | 3.55%                               |
| <b>TOTAL REVENUES</b>                          | <b>94,784,852</b>           | <b>105,455,924</b>                      | <b>106,266,353</b>                      | <b>810,429</b>                       | <b>0.77%</b>                        |
| Fund Balance Appropriated                      | 28,762,199                  | 13,977,168                              | 15,325,376                              | 1,348,208                            | 9.65%                               |
| <b>TOTAL REVENUES FUND 41200</b>               | <b>\$ 123,547,051</b>       | <b>\$ 119,433,093</b>                   | <b>\$ 121,591,729</b>                   | <b>\$ 2,158,636</b>                  | <b>1.81%</b>                        |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>ACCOUNT SUMMARY<br/>FUND 41200</b> | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|---------------------------------------|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>PERSONNEL EXPENSES</b>             |                             |   |   |                                      |                                     |
| 1210 Salaries - Base Salary           | \$ 14,036,615               | \$ 14,745,511                           | \$ 15,106,042                           | \$ 360,531                           | 2.45%                               |
| 1220 Salaries - Full Time High Risk   | 4,446,949                   | 5,096,048                               | 5,368,405                               | 272,357                              | 5.34%                               |
| 1230 Salaries - Part Time Regular     | 67,374                      | 30,869                                  | 88,280                                  | 57,411                               | 185.98%                             |
| 1250 Special Pay with Retirement)     | 112,893                     | 103,604                                 | 102,701                                 | (903)                                | -0.87%                              |
| 1310 Pay - Non-permanent Labor        | 8,712                       | 14,020                                  | 13,600                                  | (420)                                | -3.00%                              |
| 1410 Overtime (OT1)                   | 374,890                     | 376,002                                 | 409,494                                 | 33,492                               | 8.91%                               |
| 1415 Overtime (OT1.5)                 | 453,161                     | 494,035                                 | 524,579                                 | 30,544                               | 6.18%                               |
| 1420 Holiday Pay                      | 468,110                     | 590,343                                 | 609,885                                 | 19,542                               | 3.31%                               |
| 1425 Holiday Pay 1.5                  | 199,706                     | 236,364                                 | 249,556                                 | 13,192                               | 5.58%                               |
| 1510 Special Pay (without Retirement) | 31,898                      | 6,296                                   | 6,296                                   | 0                                    | 0.01%                               |
| 1520 Incentive Pay                    | (366)                       | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 2110 FICA Taxes (OASDHI)              | 1,187,658                   | 1,330,566                               | 1,378,534                               | 47,968                               | 3.61%                               |
| 2120 FICA Taxes (Medicare)            | 283,245                     | 324,528                                 | 336,228                                 | 11,700                               | 3.61%                               |
| 2210 Regular Retirement               | 1,326,724                   | 1,327,022                               | 1,406,947                               | 79,925                               | 6.02%                               |
| 2220 High Risk Retirement             | 1,157,089                   | 1,352,958                               | 1,452,240                               | 99,282                               | 7.34%                               |
| 2310 Health Insurance                 | 4,928,823                   | 5,867,429                               | 5,984,919                               | 117,490                              | 2.00%                               |
| 2311 Health Insurance Opt Out         | 3,792                       | 4,800                                   | 4,800                                   | 0                                    | 0.00%                               |
| 2320 Life Insurance                   | 49,364                      | 70,498                                  | 72,382                                  | 1,884                                | 2.67%                               |
| 2330 Dental Insurance                 | 130,559                     | 161,229                                 | 159,611                                 | (1,618)                              | -1.00%                              |
| 2350 Disability                       | 147,181                     | 182,685                                 | 187,864                                 | 5,179                                | 2.84%                               |
| 2510 Unemployment Compensation        | 8,800                       | 32,240                                  | 20,420                                  | (11,820)                             | -36.66%                             |
| <b>Total Personnel Services</b>       | <b>29,423,177</b>           | <b>32,347,047</b>                       | <b>33,482,782</b>                       | <b>1,135,735</b>                     | <b>3.51%</b>                        |
| <b>OPERATING EXPENDITURES</b>         |                             |   |   |                                      |                                     |
| 3110 Medical Services                 | 35,808                      | 43,500                                  | 43,000                                  | (500)                                | -1.15%                              |
| 3120 Legal Services                   | 303,048                     | 335,801                                 | 335,699                                 | (102)                                | -0.03%                              |
| 3130 Financial Services               | 132,600                     | 81,500                                  | 80,500                                  | (1,000)                              | -1.23%                              |
| 3140 Architect & Engineering Services | 498,011                     | 425,000                                 | 525,000                                 | 100,000                              | 23.53%                              |
| 3150 Appraisal Services               | 25,050                      | 22,500                                  | 22,800                                  | 300                                  | 1.33%                               |
| 3170 Management Fees (Parking Lot)    | 4,149,986                   | 4,584,999                               | 4,931,999                               | 347,000                              | 7.57%                               |
| 3190 Other Professional Services      | 1,136,998                   | 1,607,363                               | 1,875,780                               | 268,417                              | 16.70%                              |
| 3210 Auditing                         | 87,885                      | 90,512                                  | 85,104                                  | (5,408)                              | -5.97%                              |
| 3310 Court Reporter Expenses          | 0                           | 4,452                                   | 1,500                                   | (2,952)                              | -66.31%                             |
| 3410 Janitorial Services              | 5,825,161                   | 6,170,794                               | 6,239,349                               | 68,555                               | 1.11%                               |
| 3430 Uniform/Laundry Service          | 16,386                      | 22,510                                  | 18,035                                  | (4,475)                              | -19.88%                             |
| 3460 Data Processing                  | 769,185                     | 1,161,617                               | 1,427,611                               | 265,994                              | 22.90%                              |
| 3490 Other Contracted Services        | 4,695,205                   | 5,381,444                               | 5,289,821                               | (91,623)                             | -1.70%                              |
| 4010 Local Mileage                    | 1,443                       | 6,499                                   | 5,469                                   | (1,030)                              | -15.85%                             |
| 4011 Bridge Tickets & Passes          | 0                           | 35                                      | 25                                      | (10)                                 | -28.57%                             |
| 4015 County Sponsored Functions       | 130,509                     | 5,800                                   | 5,800                                   | 0                                    | 0.00%                               |
| 4022 Out of County Travel             | 174,470                     | 232,790                                 | 249,895                                 | 17,105                               | 7.35%                               |
| 4024 International Travel             | 79,224                      | 108,300                                 | 141,200                                 | 32,900                               | 30.38%                              |
| 4025 Interview Expense                | 2,861                       | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 4026 Moving Expenses                  | 739                         | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 4110 Telecommunications               | 397,419                     | 420,518                                 | 454,544                                 | 34,026                               | 8.09%                               |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>ACCOUNT SUMMARY<br/>FUND 41200</b>      | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| 4120 Advertising                           | 73,345                      | 67,110                                  | 9,810                                   | (57,300)                             | -85.38%                             |
| 4211 Freight & Postage                     | 11,222                      | 14,620                                  | 12,620                                  | (2,000)                              | -13.68%                             |
| 4310 Electric                              | 2,832,530                   | 3,515,752                               | 3,170,230                               | (345,522)                            | -9.83%                              |
| 4315 Television Cable Services             | 8,971                       | 9,899                                   | 10,065                                  | 166                                  | 1.68%                               |
| 4330 Water and Sewer                       | 429,204                     | 466,511                                 | 458,366                                 | (8,145)                              | -1.75%                              |
| 4340 Trash and Garbage                     | 328,187                     | 344,500                                 | 345,691                                 | 1,191                                | 0.35%                               |
| 4410 Land, Building, Parking Rental        | 15,251                      | 15,050                                  | 14,485                                  | (565)                                | -3.75%                              |
| 4420 Vehicle Rental                        | 3,389                       | 1,800                                   | 5,300                                   | 3,500                                | 194.44%                             |
| 4430 Office Equipment Rental               | 5,966                       | 6,000                                   | 6,000                                   | 0                                    | 0.00%                               |
| 4431 Office Equipment Lease                | 59,971                      | 85,000                                  | 85,000                                  | 0                                    | 0.00%                               |
| 4450 Other Equipment Rental                | 47,794                      | 54,700                                  | 47,700                                  | (7,000)                              | -12.80%                             |
| 4520 Insurance and Bonds                   | 1,611,536                   | 1,823,530                               | 1,658,379                               | (165,151)                            | -9.06%                              |
| 4610 Building Maintenance                  | 324,024                     | 362,500                                 | 198,500                                 | (164,000)                            | -45.24%                             |
| 4615 Maintenance Materials                 | 587,318                     | 338,350                                 | 330,800                                 | (7,550)                              | -2.23%                              |
| 4620 Vehicle Maintenance                   | 204,749                     | 186,330                                 | 185,350                                 | (980)                                | -0.53%                              |
| 4630 Equipment Maintenance                 | 329,094                     | 590,701                                 | 548,790                                 | (41,911)                             | -7.10%                              |
| 4635 Equipment Repair Parts                | 1,706,976                   | 1,249,216                               | 1,473,135                               | 223,919                              | 17.92%                              |
| 4663 Horticultural                         | 22,082                      | 36,000                                  | 32,000                                  | (4,000)                              | -11.11%                             |
| 4710 Printing, Binding, and Copying        | 33,054                      | 24,061                                  | 24,726                                  | 665                                  | 2.76%                               |
| 4810 Promotional Advertising and Expenses  | 252,172                     | 284,499                                 | 288,749                                 | 4,250                                | 1.49%                               |
| 4811 Promotions / Brochures                | 31,973                      | 44,574                                  | 47,304                                  | 2,730                                | 6.12%                               |
| 4910 Truck Weighing Charges                | 11                          | 22                                      | 22                                      | 0                                    | 0.00%                               |
| 4930 Deputy Clerk Fees                     | 418                         | 675                                     | 1,175                                   | 500                                  | 74.07%                              |
| 4950 Indirect Cost                         | 476,000                     | 499,939                                 | 532,338                                 | 32,399                               | 6.48%                               |
| 4955 Solid Waste Assessment                | 46,331                      | 59,767                                  | 60,000                                  | 233                                  | 0.39%                               |
| 4970 License, Permit, and Application Fees | 11,544                      | 14,353                                  | 16,209                                  | 1,856                                | 12.93%                              |
| 4982 Airline Rebates                       | 3,534,426                   | 4,886,596                               | 4,523,385                               | (363,211)                            | -7.43%                              |
| 4990 Non-Recurring Expense                 | 45,856                      | 500                                     | 100                                     | (400)                                | -80.00%                             |
| 4997 Bad Debt Expense                      | 0                           | 2,500                                   | 2,500                                   | 0                                    | 0.00%                               |
| 5120 General Office Supplies               | 121,090                     | 153,149                                 | 145,419                                 | (7,730)                              | -5.05%                              |
| 5210 Fuel and Lubricants                   | 383,564                     | 581,271                                 | 608,492                                 | 27,221                               | 4.68%                               |
| 5221 Medical Supplies and Drugs            | 6,883                       | 10,103                                  | 8,703                                   | (1,400)                              | -13.86%                             |
| 5230 Clothing and Wearing Apparel          | 127,946                     | 106,744                                 | 147,800                                 | 41,056                               | 38.46%                              |
| 5240 Chemicals                             | 109,505                     | 135,438                                 | 110,623                                 | (24,815)                             | -18.32%                             |
| 5250 Food and Food Supplies                | 10,473                      | 10,505                                  | 11,635                                  | 1,130                                | 10.76%                              |
| 5260 Janitorial and other Maint. Supplies  | 24,903                      | 35,925                                  | 36,317                                  | 392                                  | 1.09%                               |
| 5280 Minor Equipment                       | 307,129                     | 135,236                                 | 195,482                                 | 60,246                               | 44.55%                              |
| 5285 Miscellaneous Furniture               | 5,128                       | 500                                     | 400                                     | (100)                                | -20.00%                             |
| 5290 Other Supplies                        | 131,133                     | 95,445                                  | 96,310                                  | 865                                  | 0.91%                               |
| 5310 Asphalt and Coldmix                   | 5,430                       | 5,000                                   | 5,000                                   | 0                                    | 0.00%                               |
| 5320 Road Base Materials                   | 23,348                      | 15,000                                  | 28,000                                  | 13,000                               | 86.67%                              |
| 5340 Cement and Concrete                   | 1,709                       | 5,500                                   | 5,000                                   | (500)                                | -9.09%                              |
| 5360 Sign Material                         | 91,853                      | 90,000                                  | 30,000                                  | (60,000)                             | -66.67%                             |
| 5390 Other Road Materials                  | 46,769                      | 53,000                                  | 38,500                                  | (14,500)                             | -27.36%                             |
| 5410 Reference Materials                   | 61,588                      | 69,133                                  | 62,925                                  | (6,208)                              | -8.98%                              |
| 5420 Memberships                           | 87,630                      | 89,772                                  | 146,027                                 | 56,255                               | 62.66%                              |
| 5530 Educational Expense                   | 19,312                      | 73,544                                  | 52,344                                  | (21,200)                             | -28.83%                             |
| 5531 Seminar/Training Reg. Fees            | 168,472                     | 207,100                                 | 217,449                                 | 10,349                               | 5.00%                               |
| <b>Total Operating Expenses</b>            | <b>\$ 33,229,247</b>        | <b>\$ 37,563,354</b>                    | <b>\$ 37,768,286</b>                    | <b>\$ 204,932</b>                    | <b>0.55%</b>                        |



**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>ACCOUNT SUMMARY<br/>FUND 41200</b> | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|---------------------------------------|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>CAPITAL OUTLAY</b>                 |                             |   |   |                                      |                                     |
| 6410 Furniture and Equipment          | 723,781                     | 855,698                                 | 770,000                                 | (85,698)                             | -10.01%                             |
| 6430 Vehicle and Rolling Stock        | 177,138                     | 0                                       | 0                                       | 0                                    | 0.00%                               |
| <b>Total Capital Outlay</b>           | <b>900,919</b>              | <b>855,698</b>                          | <b>770,000</b>                          | <b>(85,698)</b>                      | <b>-10.01%</b>                      |
| <b>TRANSFERS AND RESERVES</b>         |                             |   |   |                                      |                                     |
| 9110 Interfund Transfers              | 31,695,697                  | 32,197,117                              | 32,696,239                              | 499,122                              | 1.55%                               |
| 9940 Reserves for Cash Balance        | 28,298,010                  | 16,469,876                              | 16,874,421                              | 404,545                              | 2.46%                               |
| <b>Total Transfers and Reserves</b>   | <b>59,993,707</b>           | <b>48,666,993</b>                       | <b>49,570,660</b>                       | <b>903,667</b>                       | <b>1.86%</b>                        |
| <b>TOTAL EXPENDITURES</b>             | <b>\$123,547,050</b>        | <b>\$119,433,092</b>                    | <b>\$121,591,729</b>                    | <b>\$2,158,637</b>                   | <b>1.81%</b>                        |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>DEPARTMENT SUMMARY</b>              | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b><u>EXECUTIVE</u></b>                |                             |   |   |                                      |                                     |
| Personnel Services                     | \$549,399                   | \$566,607                               | \$489,077                               | (\$77,530)                           | -13.68%                             |
| Operating Expenses                     | 167,159                     | 206,814                                 | 258,636                                 | 51,822                               | 25.06%                              |
| <b>Department Total</b>                | <b><u>716,558</u></b>       | <b><u>773,421</u></b>                   | <b><u>747,713</u></b>                   | <b><u>(25,708)</u></b>               | <b><u>-3.32%</u></b>                |
| <b><u>ADMINISTRATION</u></b>           |                             |   |   |                                      |                                     |
| Personnel Services                     | 5,814,806                   | 6,624,701                               | 6,844,782                               | 220,081                              | 3.32%                               |
| Operating Expenses                     | 5,425,120                   | 6,038,478                               | 6,278,400                               | 239,922                              | 3.97%                               |
| Capital Outlay                         | 900,919                     | 855,698                                 | 770,000                                 | (85,698)                             | -10.01%                             |
| Airline Revenue Sharing                | 3,534,426                   | 4,886,596                               | 4,523,385                               | (363,211)                            | -7.43%                              |
| <b>Department Total</b>                | <b><u>15,675,271</u></b>    | <b><u>18,405,473</u></b>                | <b><u>18,416,567</u></b>                | <b><u>11,094</u></b>                 | <b><u>0.06%</u></b>                 |
| <b><u>DEVELOPMENT</u></b>              |                             |   |   |                                      |                                     |
| Personnel Services                     | 2,257,388                   | 2,604,561                               | 2,711,424                               | 106,863                              | 4.10%                               |
| Operating Expenses                     | 1,738,134                   | 1,528,280                               | 1,968,967                               | 440,687                              | 28.84%                              |
| <b>Department Total</b>                | <b><u>3,995,522</u></b>     | <b><u>4,132,841</u></b>                 | <b><u>4,680,391</u></b>                 | <b><u>547,550</u></b>                | <b><u>13.25%</u></b>                |
| <b><u>AVIATION</u></b>                 |                             |   |   |                                      |                                     |
| Personnel Services                     | 20,801,584                  | 22,551,178                              | 23,437,499                              | 886,321                              | 3.93%                               |
| Operating Expenses                     | 22,364,409                  | 24,903,186                              | 24,738,898                              | (164,288)                            | -0.66%                              |
| <b>Department Total</b>                | <b><u>43,165,993</u></b>    | <b><u>47,454,364</u></b>                | <b><u>48,176,397</u></b>                | <b><u>722,033</u></b>                | <b><u>1.52%</u></b>                 |
| <b><u>TRANSFERS &amp; RESERVES</u></b> |                             |   |   |                                      |                                     |
| Transfers                              | 31,695,697                  | 32,197,117                              | 32,696,239                              | 499,122                              | 1.55%                               |
| Reserves                               | 28,298,010                  | 16,469,876                              | 16,874,421                              | 404,545                              | 2.46%                               |
| <b>Total</b>                           | <b><u>59,993,707</u></b>    | <b><u>48,666,993</u></b>                | <b><u>49,570,660</u></b>                | <b><u>903,667</u></b>                | <b><u>1.86%</u></b>                 |
| <b>TOTAL EXPENDITURES</b>              | <b><u>\$123,547,051</u></b> | <b><u>\$119,433,092</u></b>             | <b><u>\$121,591,729</u></b>             | <b><u>\$2,158,637</u></b>            | <b><u>1.81%</u></b>                 |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>PERSONNEL SUMMARY</b>    | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|-----------------------------|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| Executive Director's Office | \$549,399                   | \$566,607                               | \$489,077                               | (\$77,530)                           | -13.68%                             |
| Air Service Development     | 271,771                     | 343,577                                 | 300,014                                 | (43,563)                             | -12.68%                             |
| Communications & Marketing  | 520,705                     | 573,061                                 | 813,441                                 | 240,380                              | 41.95%                              |
| Finance                     | 1,466,836                   | 1,530,087                               | 1,624,359                               | 94,272                               | 6.16%                               |
| General Services            | 824,631                     | 962,967                                 | 0                                       | (962,967)                            | -100.00%                            |
| Purchasing                  | 0                           | 0                                       | 545,515                                 | 545,515                              | 100.00%                             |
| Human Resources             | 1,241,712                   | 1,349,089                               | 1,466,508                               | 117,419                              | 8.70%                               |
| Information Technology      | 1,265,242                   | 1,522,269                               | 1,589,053                               | 66,784                               | 4.39%                               |
| Property Management         | 223,909                     | 343,651                                 | 505,893                                 | 162,242                              | 47.21%                              |
| Development                 | 2,257,388                   | 2,604,561                               | 2,711,424                               | 106,863                              | 4.10%                               |
| Maintenance                 | 6,928,734                   | 7,789,368                               | 8,125,149                               | 335,781                              | 4.31%                               |
| Contract Management         | 217,512                     | 232,915                                 | 239,309                                 | 6,394                                | 2.75%                               |
| Airport Police              | 4,329,868                   | 4,392,267                               | 4,593,835                               | 201,568                              | 4.59%                               |
| Communications              | 244,464                     | 0                                       | 0                                       | 0                                    | 0.00%                               |
| Aircraft Rescue             | 4,717,546                   | 5,092,921                               | 5,350,635                               | 257,714                              | 5.06%                               |
| Operations & Safety         | 1,729,220                   | 1,825,546                               | 1,911,413                               | 85,867                               | 4.70%                               |
| Aviation Security & Tech    | 991,202                     | 1,465,886                               | 1,449,976                               | (15,910)                             | -1.09%                              |
| Aviation Administration     | 470,164                     | 526,295                                 | 495,000                                 | (31,295)                             | -5.95%                              |
| Security                    | 1,172,874                   | 1,225,980                               | 1,272,183                               | 46,203                               | 3.77%                               |
| <b>DEPARTMENT TOTALS</b>    | <b><u>\$29,423,177</u></b>  | <b><u>\$32,347,047</u></b>              | <b><u>\$33,482,782</u></b>              | <b><u>\$1,135,735</u></b>            | <b><u>3.51%</u></b>                 |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1105 Port Boards

**Organizational Category:**

- ☒ Executive
  - ☐ Administration
  - ☐ Aviation
  - ☐ Development
- 

**Program Function:**

**Port Board:**

The Governing Body of the Lee County Port Authority to whom rests all rights and authority to promote, create and maintain ports in Lee County for land, sea and air commerce.

**Airports Special Management Committee:**

Serves as an advisory and review body to the Board of Port Commissioners on all issues and matters relating to the Lee County Port Authority.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>PORT BOARDS</u></b>                 | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|---|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>CLERK UB5110541200</b>                 |                             |   |   |                                      |                                     |
| <b>OPERATING EXPENDITURES</b>             |                             |   |   |                                      |                                     |
| 4022 Out of County Travel                 | 0                           | 1,000                                   | 1,000                                   | 0                                    | 0.00%                               |
| 4024 International Travel                 | 0                           | 5,000                                   | 3,500                                   | (1,500)                              | -30.00%                             |
| 4120 Advertising                          | 1,276                       | 1,500                                   | 1,700                                   | 200                                  | 13.33%                              |
| 4630 Equipment Maintenance                | 0                           | 500                                     | 500                                     | 0                                    | 0.00%                               |
| 4810 Promotional Advertising and Expenses | 23,964                      | 27,000                                  | 30,000                                  | 3,000                                | 11.11%                              |
| 5120 General Office Supplies              | 97                          | 100                                     | 100                                     | 0                                    | 0.00%                               |
| 5250 Food and Food Supplies               | 0                           | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 5280 Minor Equipment                      | 2,346                       | 200                                     | 200                                     | 0                                    | 0.00%                               |
| 5290 Other Supplies                       | 0                           | 100                                     | 100                                     | 0                                    | 0.00%                               |
| 5410 Reference Materials                  | 384                         | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 5531 Seminar/Training Reg Fees            | 425                         | 0                                       | 500                                     | 500                                  | 100.00%                             |
| <b>Total Operating Expenses</b>           | <b>28,492</b>               | <b>35,400</b>                           | <b>37,600</b>                           | <b>2,200</b>                         | <b>6.21%</b>                        |
| <b>TOTAL EXPENDITURES</b>                 | <b>\$28,492</b>             | <b>\$35,400</b>                         | <b>\$37,600</b>                         | <b>\$2,200</b>                       | <b>6.21%</b>                        |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1210 Executive Director

**Organizational Category:**

☒ Executive  
☐ Administration  
☐ Aviation  
☐ Development

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**Program Function:**

Administration, management, and operation of the Port Authority. Formulate and prepare recommendations regarding policies, directives, rules and regulations, programs, agreements, leases and contracts, and other documents which may require the consideration, action or approval of the Port Authority.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>EXECUTIVE DIRECTOR</u></b> |                                       | <b>FY 15/16</b>   | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>         | <b>PERCENT</b>          |
|----------------------------------|---------------------------------------|-------------------|------------------------|------------------------|-------------------------|-------------------------|
| <b>CLERK UC5121041200</b>        |                                       | <b>ACTUALS</b>    | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over<br/>(Under)</b> | <b>Over<br/>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>        |                                       |                   |                        |                        |                         |                         |
| 1210                             | Salaries - Base Salary                | \$401,107         | \$399,942              | \$340,393              | (\$59,549)              | -14.89%                 |
| 1420                             | Holiday Pay                           | 15,661            | 15,817                 | 13,955                 | (1,862)                 | -11.77%                 |
| 2110                             | FICA Taxes (OASDHI)                   | 12,216            | 25,569                 | 21,792                 | (3,777)                 | -14.77%                 |
| 2120                             | FICA Taxes (Medicare)                 | 6,002             | 6,236                  | 5,315                  | (921)                   | -14.77%                 |
| 2210                             | Regular Retirement                    | 78,232            | 78,825                 | 67,726                 | (11,099)                | -14.08%                 |
| 2310                             | Health Insurance                      | 34,320            | 37,374                 | 37,374                 | 0                       | 0.00%                   |
| 2320                             | Life Insurance                        | 973               | 1,878                  | 1,555                  | (323)                   | -17.21%                 |
| 2330                             | Dental Insurance                      | 888               | 966                    | 966                    | 0                       | 0.02%                   |
| <b>Total Personnel Services</b>  |                                       | <b>549,399</b>    | <b>566,607</b>         | <b>489,077</b>         | <b>(77,530)</b>         | <b>-13.68%</b>          |
| <b>OPERATING EXPENDITURES</b>    |                                       |                   |                        |                        |                         |                         |
| 3190                             | Other Professional Services           | 11,000            | 0                      | 0                      | 0                       | 0.00%                   |
| 4010                             | Local Mileage                         | 0                 | 200                    | 100                    | (100)                   | -50.00%                 |
| 4022                             | Out of County Travel                  | 5,821             | 12,000                 | 18,500                 | 6,500                   | 54.17%                  |
| 4024                             | International Travel                  | 15,281            | 16,000                 | 37,000                 | 21,000                  | 131.25%                 |
| 4110                             | Telecommunications                    | 420               | 725                    | 500                    | (225)                   | -31.03%                 |
| 4710                             | Printing, Binding, and Copying        | 109               | 200                    | 110                    | (90)                    | -45.00%                 |
| 4810                             | Promotional Advertising and Expenses  | 2,743             | 5,500                  | 3,000                  | (2,500)                 | -45.45%                 |
| 4970                             | License, Permit, and Application Fees | 175               | 175                    | 205                    | 30                      | 17.14%                  |
| 5120                             | General Office Supplies               | 2,237             | 1,500                  | 1,500                  | 0                       | 0.00%                   |
| 5230                             | Clothing and Wearing Apparel          | 0                 | 400                    | 200                    | (200)                   | -50.00%                 |
| 5250                             | Food and Food Supplies                | 52                | 75                     | 75                     | 0                       | 0.00%                   |
| 5260                             | Janitorial and other Maint. Supplies  | 62                | 75                     | 75                     | 0                       | 0.00%                   |
| 5280                             | Minor Equipment                       | 1,499             | 500                    | 600                    | 100                     | 20.00%                  |
| 5290                             | Other Supplies                        | 60                | 50                     | 200                    | 150                     | 300.00%                 |
| 5410                             | Reference Materials                   | 16,434            | 14,343                 | 14,656                 | 313                     | 2.18%                   |
| 5420                             | Memberships                           | 67,460            | 59,470                 | 84,970                 | 25,500                  | 42.88%                  |
| 5531                             | Seminar/Training Reg. Fees            | 3,540             | 4,500                  | 7,720                  | 3,220                   | 71.56%                  |
| <b>Total Operating Expenses</b>  |                                       | <b>126,893</b>    | <b>115,713</b>         | <b>169,411</b>         | <b>53,698</b>           | <b>46.41%</b>           |
| <b>TOTAL EXPENDITURES</b>        |                                       | <b>\$ 676,292</b> | <b>\$ 682,320</b>      | <b>\$658,488</b>       | <b>\$ (23,832)</b>      | <b>-3.49%</b>           |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1410 Port Authority Attorney's Office

**Organizational Category:**

☒ Executive  
☐ Administration  
☐ Aviation  
☐ Development

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**Program Function:**

To provide legal counsel and assistance to the Board of Port Commissioners, the Airports Special Management Committee, and the Port Authority in such areas as contracts, public procurement, public facility construction, finance, tax, engineering, human resources, labor, public service, land use and zoning, and public administration; advise officials and employees on legal questions, draft all manner of legal documents and prepare legal opinions. Represent Port Authority in general litigation and eminent domain actions, as required.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>LEGAL SERVICES</u></b>    |                                | <b>FY 15/16</b> | <b>FY 16/17</b>  | <b>FY 17/18</b>  | <b>VARIANCE</b>   | <b>PERCENT</b> |
|---------------------------------|--------------------------------|-----------------|------------------|------------------|-------------------|----------------|
| <b>CLERK UD5141041200</b>       |                                | <b>ACTUALS</b>  | <b>APPROVED</b>  | <b>PROPOSED</b>  | <b>Over</b>       | <b>Over</b>    |
|                                 |                                |                 | <b>BUDGET</b>    | <b>BUDGET</b>    | <b>(Under)</b>    | <b>(Under)</b> |
| <b>OPERATING EXPENDITURES</b>   |                                |                 |                  |                  |                   |                |
| 3120                            | Legal Services                 | \$ 7,863        | \$ 31,549        | \$ 31,500        | (49)              | -0.16%         |
| 3190                            | Other Professional Services    | 0               | 10,250           | 10,000           | (250)             | -2.44%         |
| 3310                            | Court Reporter Expenses        | 0               | 4,452            | 1,500            | (2,952)           | -66.31%        |
| 4010                            | Local Mileage                  | 368             | 950              | 700              | (250)             | -26.32%        |
| 4022                            | Out of County Travel           | 0               | 3,125            | 3,000            | (125)             | -4.00%         |
| 4710                            | Printing, Binding, and Copying | 0               | 100              | 100              | 0                 | 0.00%          |
| 5120                            | General Office Supplies        | 1,437           | 2,000            | 2,000            | 0                 | 0.00%          |
| 5280                            | Minor Equipment                | 1,831           | 750              | 750              | 0                 | 0.00%          |
| 5410                            | Reference Materials            | 0               | 1,000            | 500              | (500)             | -50.00%        |
| 5420                            | Memberships                    | 275             | 275              | 275              | 0                 | 0.00%          |
| 5531                            | Seminar/Training. Reg Fees     | 0               | 1,250            | 1,300            | 50                | 4.00%          |
| <b>Total Operating Expenses</b> |                                | <b>11,774</b>   | <b>55,701</b>    | <b>51,625</b>    | <b>(4,076)</b>    | <b>-7.32%</b>  |
| <b>TOTAL EXPENDITURES</b>       |                                | <b>\$11,774</b> | <b>\$ 55,701</b> | <b>\$ 51,625</b> | <b>\$ (4,076)</b> | <b>-7.32%</b>  |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1218 Air Service Development

**Organization Category:**

☐ Executive  
☒ Administration  
☐ Aviation  
☐ Development

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**Program Function:**

Plan, implement and analyze promotional programs to attract new passenger and cargo airlines and increase service from existing carriers, both domestic and international. Support the efforts of area tourism entities as they relate to increasing air service options for visitors; support the region's economic development efforts in order to increase the movement of cargo through the airport; pursue appropriate aeronautical business development opportunities at RSW and FMY to provide additional sources of revenue.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>AIR SERVICE DEVELOPMENT</u></b>     | <b>FY 15/16</b>  | <b>FY 16/17</b>   | <b>FY 17/18</b>   | <b>VARIANCE</b>  | <b>PERCENT</b> |
|---|------------------|-------------------|-------------------|------------------|----------------|
| <b>CLERK WC5121841200</b>                 | <b>ACTUALS</b>   | <b>APPROVED</b>   | <b>PROPOSED</b>   | <b>Over</b>      | <b>Over</b>    |
|   |                  | <b>BUDGET</b>     | <b>BUDGET</b>     | <b>(Under)</b>   | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>                 |                  |                   |                   |                  |                |
| 1210 Salaries - Base Salary               | \$197,842        | \$237,534         | \$216,781         | (\$20,753)       | -8.74%         |
| 1420 Holiday Pay                          | 7,740            | 9,562             | 8,699             | (863)            | -9.03%         |
| 2110 FICA Taxes (OASDHI)                  | 12,211           | 15,196            | 13,867            | (1,329)          | -8.75%         |
| 2120 FICA Taxes (Medicare)                | 2,856            | 3,706             | 3,382             | (324)            | -8.74%         |
| 2210 Regular Retirement                   | 15,075           | 18,829            | 17,813            | (1,016)          | -5.40%         |
| 2310 Health Insurance                     | 34,320           | 56,062            | 37,374            | (18,688)         | -33.33%        |
| 2320 Life Insurance                       | 839              | 1,239             | 1,131             | (108)            | -8.72%         |
| 2330 Dental Insurance                     | 888              | 1,449             | 966               | (483)            | -33.32%        |
| <b>Total Personnel Services</b>           | <b>271,771</b>   | <b>343,577</b>    | <b>300,014</b>    | <b>(43,563)</b>  | <b>-12.68%</b> |
| <b>OPERATING EXPENDITURES</b>             |                  |                   |                   |                  |                |
| 3190 Other Professional Services          | 53,358           | 70,000            | 160,000           | 90,000           | 128.57%        |
| 3490 Other Contracted Services            | 0                | 500               | 250               | (250)            | -50.00%        |
| 4010 Local Mileage                        | 26               | 100               | 50                | (50)             | -50.00%        |
| 4022 Out of County Travel                 | 17,789           | 32,000            | 25,000            | (7,000)          | -21.88%        |
| 4024 International Travel                 | 51,171           | 75,300            | 87,000            | 11,700           | 15.54%         |
| 4110 Telecommunications                   | 45               | 0                 | 0                 | 0                | 0.00%          |
| 4710 Printing, Binding, and Copying       | 218              | 0                 | 0                 | 0                | 0.00%          |
| 4810 Promotional Advertising and Expenses | 122,453          | 130,000           | 140,000           | 10,000           | 7.69%          |
| 4811 Promotions / Brochures               | 0                | 250               | 150               | (100)            | -40.00%        |
| 5120 General Office Supplies              | 1,170            | 2,500             | 2,000             | (500)            | -20.00%        |
| 5410 Reference Materials                  | 19,807           | 19,800            | 19,807            | 7                | 0.04%          |
| 5420 Memberships                          | 540              | 4,000             | 0                 | (4,000)          | -100.00%       |
| 5531 Seminar/Training Reg. Fees           | 18,518           | 20,650            | 26,150            | 5,500            | 26.63%         |
| <b>Total Operating Expenses</b>           | <b>285,095</b>   | <b>355,100</b>    | <b>460,407</b>    | <b>105,307</b>   | <b>29.66%</b>  |
| <b>TOTAL EXPENDITURES</b>                 | <b>\$556,866</b> | <b>\$ 698,677</b> | <b>\$ 760,421</b> | <b>\$ 61,744</b> | <b>8.84%</b>   |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1314 Communications & Marketing

**Organizational Category:**

☐ Executive

☒ Administration

☐ Aviation

☐ Development

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**Program Function:**

Communications & Marketing supports the mission of the Lee County Port Authority to provide an exceptional travel experience for all users of air transportation in Southwest Florida; and to effectively and efficiently position Southwest Florida International Airport and Page Field in the local, national and international marketplace. The department goals are to increase awareness and visibility to Southwest Florida residents of the economic value and commercial use of Southwest Florida International Airport and Page Field; to support the initiatives of the aviation marketing to attract new and expand existing air and cargo service; to market, promote and support business development projects; to increase non-aeronautical revenue opportunities through on-airport advertising programs; to improve internal and external communications techniques and forums; to encourage and support community efforts to promote and publicize the region for business and tourism development; to promote and position the airport and key leaders within the aviation community and to serve as a liaison for the airport's Art in Flight program. These goals are reached through community affairs/public information, social media, promotions, crisis management, media relations, special events, corporate citizenship, and internal and external communications efforts. The department also provides administrative services for all items scheduled for board action and all Board and Special Management Committee meetings, as well as records management and reception.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>COMMUNICATIONS &amp; MARKETING</u></b> | <b>FY 15/16</b>  | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|--|------------------|------------------------|------------------------|---------------------|---------------------|
| <b>CLERK VE5131441200</b>                    | <b>ACTUALS</b>   | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>PERSONNEL EXPENSES</b>                    |                  |                        |                        |                     |                     |
| 1210 Salaries - Base Salary                  | \$367,706        | \$387,308              | \$559,797              | \$172,489           | 44.54%              |
| 1230 Salaries - Part Time Regular            | 0                | 0                      | 15,140                 | 15,140              | 100.00%             |
| 1420 Holiday Pay                             | 15,391           | 16,086                 | 23,137                 | 7,051               | 43.83%              |
| 2110 FICA Taxes (OASDHI)                     | 23,268           | 24,809                 | 36,782                 | 11,973              | 48.26%              |
| 2120 FICA Taxes (Medicare)                   | 5,463            | 6,051                  | 8,971                  | 2,920               | 48.26%              |
| 2210 Regular Retirement                      | 28,100           | 30,739                 | 46,935                 | 16,196              | 52.69%              |
| 2310 Health Insurance                        | 77,090           | 103,439                | 116,079                | 12,640              | 12.22%              |
| 2320 Life Insurance                          | 1,245            | 1,730                  | 2,251                  | 521                 | 30.13%              |
| 2330 Dental Insurance                        | 2,442            | 2,899                  | 4,348                  | 1,449               | 49.99%              |
| <b>Total Personnel Services</b>              | <b>520,705</b>   | <b>573,061</b>         | <b>813,441</b>         | <b>240,380</b>      | <b>41.95%</b>       |
| <b>OPERATING EXPENDITURES</b>                |                  |                        |                        |                     |                     |
| 3190 Other Professional Services             | 19,014           | 24,600                 | 34,500                 | 9,900               | 40.24%              |
| 3460 Data Processing                         | 120              | 150                    | 150                    | 0                   | 0.00%               |
| 3490 Other Contracted Services               | 8,577            | 10,000                 | 16,700                 | 6,700               | 67.00%              |
| 4010 Local Mileage                           | 168              | 550                    | 500                    | (50)                | -9.09%              |
| 4015 County Sponsored Functions              | 130,046          | 2,200                  | 2,000                  | (200)               | -9.09%              |
| 4022 Out of County Travel                    | 10,146           | 4,700                  | 5,500                  | 800                 | 17.02%              |
| 4110 Telecommunications                      | 14               | 0                      | 0                      | 0                   | 0.00%               |
| 4211 Freight and Postage                     | 0                | 0                      | 12,500                 | 12,500              | 100.00%             |
| 4430 Office Equipment Rental                 | 0                | 0                      | 6,000                  | 6,000               | 100.00%             |
| 4450 Other Equipment Rental                  | 0                | 4,000                  | 3,000                  | (1,000)             | -25.00%             |
| 4630 Equipment Maintenance                   | 0                | 0                      | 200                    | 200                 | 100.00%             |
| 4635 Equipment Repair Parts                  | 0                | 0                      | 100                    | 100                 | 100.00%             |
| 4710 Printing, Binding, and Copying          | 15,157           | 9,200                  | 10,300                 | 1,100               | 11.96%              |
| 4810 Promotional Advertising and Expenses    | 34,570           | 52,000                 | 48,000                 | (4,000)             | -7.69%              |
| 4811 Promotions / Brochures                  | 31,885           | 42,750                 | 44,600                 | 1,850               | 4.33%               |
| 4970 License, Permit, and Application Fees   | 0                | 250                    | 250                    | 0                   | 0.00%               |
| 5120 General Office Supplies                 | 1,475            | 1,200                  | 1,500                  | 300                 | 25.00%              |
| 5230 Clothing and Wearing Apparel            | 949              | 300                    | 500                    | 200                 | 66.67%              |
| 5250 Food and Food Supplies                  | 400              | 400                    | 500                    | 100                 | 25.00%              |
| 5280 Minor Equipment                         | 6,107            | 400                    | 600                    | 200                 | 50.00%              |
| 5285 Miscellaneous Furniture                 | 0                | 400                    | 400                    | 0                   | 0.00%               |
| 5290 Other Supplies                          | 685              | 200                    | 200                    | 0                   | 0.00%               |
| 5410 Reference Materials                     | 1,171            | 1,300                  | 1,300                  | 0                   | 0.00%               |
| 5420 Memberships                             | 1,173            | 1,360                  | 1,970                  | 610                 | 44.85%              |
| 5531 Seminar/Training Reg Fees               | 5,760            | 11,615                 | 11,020                 | (595)               | -5.12%              |
| <b>Total Operating Expenses</b>              | <b>267,417</b>   | <b>167,575</b>         | <b>202,290</b>         | <b>34,715</b>       | <b>20.72%</b>       |
| <b>TOTAL EXPENDITURES</b>                    | <b>\$788,122</b> | <b>\$ 740,636</b>      | <b>\$ 1,015,731</b>    | <b>\$ 275,095</b>   | <b>37.14%</b>       |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1315 Finance and Budget

**Organizational Category:**

☐ Executive  
☒ Administration  
☐ Aviation  
☐ Development

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**Program Function:**

Oversee all financial and accounting transactions for the Port Authority including operating, construction, debt service and budgetary. Assists with capital project financing, manages and prepares the Port Authority budget. Assists in developing budgetary goals and implements budgetary policy to achieve these goals. Prepares monthly budget status reports for each department. Monitors the airport budget and reports budgetary results as necessary to upper management. Process payments and vouchers for all Port Authority expenditures. Billing and reconciliation of all Port Authority revenues. Maintain over 250 accounts receivables as well as over 80 revenue accounts. Preparation of monthly reports including landed weights, passengers, concession reports, terminal fees and operating statistics.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>FINANCE</b>                             | <b>FY 15/16</b>  | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|--|------------------|------------------------|------------------------|---------------------|---------------------|
| <b>CLERK VB5131541200</b>                  | <b>ACTUALS</b>   | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>PERSONNEL EXPENSES</b>                  |                  |                        |                        |                     |                     |
| 1210 Salaries - Base Salary                | \$1,038,115      | \$1,071,134            | \$1,144,197            | \$73,063            | 6.82%               |
| 1420 Holiday Pay                           | 42,555           | 44,014                 | 46,879                 | 2,865               | 6.51%               |
| 2110 FICA Taxes (OASDHI)                   | 60,503           | 68,582                 | 73,251                 | 4,669               | 6.81%               |
| 2120 FICA Taxes (Medicare)                 | 15,308           | 16,727                 | 17,866                 | 1,139               | 6.81%               |
| 2210 Regular Retirement                    | 109,755          | 110,871                | 122,912                | 12,041              | 10.86%              |
| 2310 Health Insurance                      | 191,160          | 208,008                | 208,197                | 189                 | 0.09%               |
| 2320 Life Insurance                        | 3,668            | 4,475                  | 4,778                  | 303                 | 6.76%               |
| 2330 Dental Insurance                      | 5,772            | 6,276                  | 6,281                  | 5                   | 0.07%               |
| <b>Total Personnel Services</b>            | <b>1,466,836</b> | <b>1,530,087</b>       | <b>1,624,359</b>       | <b>94,272</b>       | <b>6.16%</b>        |
| <b>OPERATING EXPENDITURES</b>              |                  |                        |                        |                     |                     |
| 3120 Legal Services                        | 295,185          | 304,252                | 304,199                | (53)                | -0.02%              |
| 3130 Financial Services                    | 132,600          | 81,500                 | 80,500                 | (1,000)             | -1.23%              |
| 3190 Other Professional Services           | 244              | 15,000                 | 12,000                 | (3,000)             | -20.00%             |
| 3210 Auditing                              | 87,885           | 90,512                 | 85,104                 | (5,408)             | -5.97%              |
| 3460 Data Processing                       | 0                | 0                      | 0                      | 0                   | 0.00%               |
| 3490 Other Contracted Services             | 0                | 0                      | 0                      | 0                   | 0.00%               |
| 4010 Local Mileage                         | 127              | 300                    | 225                    | (75)                | -25.00%             |
| 4022 Out of County Travel                  | 14,705           | 13,000                 | 21,524                 | 8,524               | 65.57%              |
| 4024 International Travel                  | 4,097            | 5,500                  | 6,000                  | 500                 | 9.09%               |
| 4110 Telecommunications                    | 624              | 500                    | 500                    | 0                   | 0.00%               |
| 4120 Advertising                           | 63,504           | 57,600                 | 0                      | (57,600)            | -100.00%            |
| 4635 Equipment Repair Parts                | 0                | 0                      | 0                      | 0                   | 0.00%               |
| 4710 Printing, Binding, and Copying        | 180              | 1,250                  | 900                    | (350)               | -28.00%             |
| 4810 Promotional Advertising and Expenses  | 721              | 1,750                  | 1,750                  | 0                   | 0.00%               |
| 4930 Deputy Clerk Fees                     | 418              | 600                    | 1,100                  | 500                 | 83.33%              |
| 4950 Indirect Cost                         | 476,000          | 499,939                | 532,338                | 32,399              | 6.48%               |
| 4970 License, Permit, and Application Fees | 92               | 150                    | 150                    | 0                   | 0.00%               |
| 4982 Airline Rebates                       | 3,534,426        | 4,886,596              | 4,523,385              | (363,211)           | -7.43%              |
| 4990 Non-Recurring Expense                 | 45,856           | 0                      | 0                      | 0                   | 0.00%               |
| 4997 Bad Debt Expense                      | 0                | 2,500                  | 2,500                  | 0                   | 0.00%               |
| 5120 General Office Supplies               | 3,724            | 6,500                  | 6,250                  | (250)               | -3.85%              |
| 5260 Janitorial and other Maint. Supplies  | 0                | 0                      | 0                      | 0                   | 0.00%               |
| 5280 Minor Equipment                       | 1,843            | 750                    | 1,500                  | 750                 | 100.00%             |
| 5290 Other Supplies                        | 29               | 0                      | 0                      | 0                   | 0.00%               |
| 5410 Reference Materials                   | 2,878            | 3,687                  | 3,937                  | 250                 | 6.78%               |
| 5420 Memberships                           | 1,844            | 2,070                  | 1,815                  | (255)               | -12.32%             |
| 5531 Seminar/Training Reg. Fees            | 13,830           | 11,450                 | 13,210                 | 1,760               | 15.37%              |
| <b>Total Operating Expenses</b>            | <b>4,680,812</b> | <b>5,985,406</b>       | <b>5,598,887</b>       | <b>(386,519)</b>    | <b>-6.46%</b>       |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>FINANCE</u></b>               | <b>FY 15/16</b>      | <b>FY 16/17</b>      | <b>FY 17/18</b>      | <b>VARIANCE</b>   | <b>PERCENT</b> |
|-------------------------------------|----------------------|----------------------|----------------------|-------------------|----------------|
| <b>CLERK VB5131541200</b>           | <b>ACTUALS</b>       | <b>APPROVED</b>      | <b>PROPOSED</b>      | <b>Over</b>       | <b>Over</b>    |
|                                     |                      | <b>BUDGET</b>        | <b>BUDGET</b>        | <b>(Under)</b>    | <b>(Under)</b> |
| <b>CAPITAL OUTLAY</b>               |                      |                      |                      |                   |                |
| 6410 Furniture and Equipment        | 723,781              | 855,698              | 770,000              | (85,698)          | -10.01%        |
| 6430 Vehicle and Rolling Stock      | 177,138              | 0                    | 0                    | 0                 | 0.00%          |
| <b>Total Capital Outlay</b>         | <b>900,919</b>       | <b>855,698</b>       | <b>770,000</b>       | <b>(85,698)</b>   | <b>-10.01%</b> |
| <b>TRANSFERS AND RESERVES</b>       |                      |                      |                      |                   |                |
| 9110 Interfund Transfers            | 31,695,697           | 32,197,117           | 32,696,239           | 499,122           | 1.55%          |
| 9940 Reserves for Cash Balance      | 28,298,010           | 16,469,876           | 16,874,421           | 404,545           | 2.46%          |
| <b>Total Transfers and Reserves</b> | <b>59,993,707</b>    | <b>48,666,993</b>    | <b>49,570,660</b>    | <b>903,667</b>    | <b>1.86%</b>   |
| <b>TOTAL EXPENDITURES</b>           | <b>\$ 67,042,274</b> | <b>\$ 57,038,184</b> | <b>\$ 57,563,906</b> | <b>\$ 525,722</b> | <b>0.92%</b>   |



**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1316 Human Resources

**Organizational Category:**

☐ Executive

☒ Administration

☐ Aviation

☐ Development

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**Program Function:**

Oversee all personnel and insurance-related matters; recruitment including advertising, drug testing and physicals, screening and placement; maintenance of classification and pay plans; administration of Employee Assistance Programs, evaluation system and position descriptions; Kronos timekeeping system. Responsible for Employee Benefit program (health, dental, life, long/short term disability) and employee service awards. Maintain Personnel Policies and Procedures Manuals. Maintenance of equal opportunity related matters.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>HUMAN RESOURCES</u></b>    |                                       | <b>FY 15/16</b>     | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|----------------------------------|---------------------------------------|---------------------|------------------------|------------------------|---------------------|---------------------|
| <b><u>CLERK VC5131641200</u></b> |                                       | <b>ACTUALS</b>      | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>PERSONNEL EXPENSES</b>        |                                       |                     |                        |                        |                     |                     |
| 1210                             | Salaries - Base Salary                | \$373,354           | \$383,806              | \$433,190              | \$49,384            | 12.87%              |
| 1415                             | Overtime (OT1.5)                      | 64                  | 0                      | 0                      | 0                   | 0.00%               |
| 1420                             | Holiday Pay                           | 15,968              | 16,314                 | 18,592                 | 2,278               | 13.96%              |
| 2110                             | FICA Taxes (OASDHI)                   | 26,323              | 24,607                 | 27,785                 | 3,178               | 12.91%              |
| 2120                             | FICA Taxes (Medicare)                 | 5,515               | 6,002                  | 6,777                  | 775                 | 12.91%              |
| 2210                             | Regular Retirement                    | 28,570              | 30,489                 | 35,691                 | 5,202               | 17.06%              |
| 2310                             | Health Insurance                      | 641,489             | 668,972                | 751,986                | 83,014              | 12.41%              |
| 2320                             | Life Insurance                        | 1,102               | 1,558                  | 1,726                  | 168                 | 10.75%              |
| 2330                             | Dental Insurance                      | 2,146               | 2,416                  | 2,899                  | 483                 | 19.98%              |
| 2350                             | Disability                            | 147,181             | 182,685                | 187,864                | 5,179               | 2.84%               |
| 2510                             | Unemployment Compensation             | 0                   | 32,240                 | 0                      | (32,240)            | -100.00%            |
| <b>Total Personnel Services</b>  |                                       | <b>1,241,712</b>    | <b>1,349,089</b>       | <b>1,466,508</b>       | <b>117,419</b>      | <b>8.70%</b>        |
| <b>OPERATING EXPENDITURES</b>    |                                       |                     |                        |                        |                     |                     |
| 3110                             | Medical Services                      | 35,808              | 43,500                 | 43,000                 | (500)               | -1.15%              |
| 3190                             | Other Professional Services           | 23,589              | 6,650                  | 5,900                  | (750)               | -11.28%             |
| 3490                             | Other Contracted Services             | 8,407               | 500                    | 500                    | 0                   | 0.00%               |
| 4010                             | Local Mileage                         | 71                  | 400                    | 200                    | (200)               | -50.00%             |
| 4015                             | County Sponsored Functions            | 463                 | 300                    | 600                    | 300                 | 100.00%             |
| 4022                             | Out of County Travel                  | 5,371               | 9,000                  | 8,100                  | (900)               | -10.00%             |
| 4120                             | Advertising                           | 4,084               | 5,000                  | 5,100                  | 100                 | 2.00%               |
| 4710                             | Printing, Binding, and Copying        | 180                 | 300                    | 200                    | (100)               | -33.33%             |
| 4810                             | Promotional Advertising and Expenses  | 7,378               | 16,000                 | 16,000                 | 0                   | 0.00%               |
| 4970                             | License, Permit, and Application Fees | 9                   | 0                      | 600                    | 600                 | 100.00%             |
| 5120                             | General Office Supplies               | 1,729               | 1,500                  | 1,500                  | 0                   | 0.00%               |
| 5250                             | Food and Food Supplies                | 0                   | 200                    | 200                    | 0                   | 0.00%               |
| 5260                             | Janitorial and other Maint. Supplies  | 38                  | 100                    | 100                    | 0                   | 0.00%               |
| 5280                             | Minor Equipment                       | 5,790               | 475                    | 475                    | 0                   | 0.00%               |
| 5285                             | Miscellaneous Furniture               | 0                   | 100                    | 0                      | (100)               | -100.00%            |
| 5290                             | Other Supplies                        | 28,149              | 29,000                 | 24,100                 | (4,900)             | -16.90%             |
| 5410                             | Reference Materials                   | 1,431               | 2,000                  | 2,850                  | 850                 | 42.50%              |
| 5420                             | Memberships                           | 974                 | 1,850                  | 2,600                  | 750                 | 40.54%              |
| 5530                             | Educational Expense                   | 0                   | 2,000                  | 0                      | (2,000)             | -100.00%            |
| 5531                             | Seminar/Training Reg. Fees            | 7,682               | 8,625                  | 6,615                  | (2,010)             | -23.30%             |
| <b>Total Operating Expenses</b>  |                                       | <b>131,153</b>      | <b>127,500</b>         | <b>118,640</b>         | <b>(8,860)</b>      | <b>-6.95%</b>       |
| <b>TOTAL EXPENDITURES</b>        |                                       | <b>\$ 1,372,865</b> | <b>\$ 1,476,589</b>    | <b>\$ 1,585,148</b>    | <b>\$ 108,559</b>   | <b>7.35%</b>        |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1317 Purchasing

**Organizational Category:**

☐ Executive  
☒ Administration  
☐ Aviation  
☐ Development

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**Program Function:**

The Purchasing/Procurement Department provides outstanding customer focused support to Lee County Port Authority and the business community, procuring the highest quality goods and professional services at the best value in a legal, ethical and professional manner.

Working closely with internal client departments and legal, the Purchasing staff creates and manages competitive processes (RFP, RFB, LOQ), consistent with the requirements of the Model Procurement Code, Florida State Statutes and the Port Authority Purchasing Manual and Guidelines.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>PURCHASING</b>                          | <b>FY 15/16</b>    | <b>FY 16/17</b>     | <b>FY 17/18</b>   | <b>VARIANCE</b>       | <b>PERCENT</b> |
|--|--------------------|---------------------|-------------------|-----------------------|----------------|
| <b>CLERK VD5131741200</b>                  | <b>ACTUALS</b>     | <b>APPROVED</b>     | <b>PROPOSED</b>   | <b>Over</b>           | <b>Over</b>    |
|  |                    | <b>BUDGET</b>       | <b>BUDGET</b>     | <b>(Under)</b>        | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>                  |                    |                     |                   |                       |                |
| 1210 Salaries - Base Salary                | \$555,301          | \$630,417           | \$339,424         | (\$290,993)           | -46.16%        |
| 1230 Salaries - Part Time Regular          | 12,896             | 30,869              | 14,971            | (15,898)              | -51.50%        |
| 1420 Holiday Pay                           | 24,555             | 26,722              | 14,420            | (12,302)              | -46.04%        |
| 2110 FICA Taxes (OASDHI)                   | 36,096             | 42,312              | 22,682            | (19,630)              | -46.39%        |
| 2120 FICA Taxes (Medicare)                 | 8,442              | 10,320              | 5,532             | (4,788)               | -46.39%        |
| 2210 Regular Retirement                    | 49,552             | 52,481              | 29,136            | (23,345)              | -44.48%        |
| 2310 Health Insurance                      | 122,855            | 162,138             | 94,755            | (67,383)              | -41.56%        |
| 2320 Life Insurance                        | 1,768              | 2,394               | 1,276             | (1,118)               | -46.70%        |
| 2330 Dental Insurance                      | 4,366              | 5,314               | 2,899             | (2,415)               | -45.45%        |
| 2510 Unemployment Compensation             | 8,800              | 0                   | 20,420            | 20,420                | 100.00%        |
| <b>Total Personnel Services</b>            | <b>824,631</b>     | <b>962,967</b>      | <b>545,515</b>    | <b>(417,452)</b>      | <b>-43.35%</b> |
| <b>OPERATING EXPENDITURES</b>              |                    |                     |                   |                       |                |
| 3190 Other Professional Services           | 6,862              | 23,000              | 4,000             | (19,000)              | -82.61%        |
| 3490 Other Contracted Services             | 5,464              | 6,000               | 0                 | (6,000)               | -100.00%       |
| 4010 Local Mileage                         | 34                 | 400                 | 200               | (200)                 | -50.00%        |
| 4022 Out of County Travel                  | 4,958              | 4,000               | 7,200             | 3,200                 | 80.00%         |
| 4025 Interview Expense                     | 1,345              | 0                   | 0                 | 0                     | 0.00%          |
| 4120 Advertising                           | 3,776              | 3,000               | 3,000             | 0                     | 0.00%          |
| 4211 Freight and Postage                   | 11,211             | 14,500              | 0                 | (14,500)              | -100.00%       |
| 4430 Office Equipment Rental               | 5,196              | 6,000               | 0                 | (6,000)               | -100.00%       |
| 4450 Other Equipment Rental                | 423                | 600                 | 0                 | (600)                 | -100.00%       |
| 4520 Insurance and Bonds                   | 1,611,536          | 1,823,530           | 0                 | (1,823,530)           | -100.00%       |
| 4630 Equipment Maintenance                 | 0                  | 200                 | 0                 | (200)                 | -100.00%       |
| 4635 Equipment Repair Parts                | 30                 | 100                 | 0                 | (100)                 | -100.00%       |
| 4710 Printing, Binding, and Copying        | 180                | 300                 | 100               | (200)                 | -66.67%        |
| 4810 Promotional Advertising and Expenses  | 0                  | 5,500               | 500               | (5,000)               | -90.91%        |
| 4811 Promotions / Brochures                | 0                  | 175                 | 100               | (75)                  | -42.86%        |
| 4970 License, Permit, and Application Fees | 0                  | 100                 | 100               | 0                     | 0.00%          |
| 4990 Non-Recurring Expense                 | 0                  | 500                 | 0                 | (500)                 | -100.00%       |
| 5120 General Office Supplies               | 1,635              | 1,600               | 700               | (900)                 | -56.25%        |
| 5230 Clothing and Wearing Apparel          | 217                | 400                 | 0                 | (400)                 | -100.00%       |
| 5250 Food and Food Supplies                | 9,412              | 9,000               | 0                 | (9,000)               | -100.00%       |
| 5260 Janitorial and other Maint. Supplies  | 219                | 500                 | 0                 | (500)                 | -100.00%       |
| 5280 Minor Equipment                       | 10,993             | 800                 | 300               | (500)                 | -62.50%        |
| 5290 Other Supplies                        | 7,093              | 9,000               | 0                 | (9,000)               | -100.00%       |
| 5410 Reference Materials                   | 1,233              | 1,000               | 0                 | (1,000)               | -100.00%       |
| 5420 Memberships                           | 2,621              | 2,500               | 1,100             | (1,400)               | -56.00%        |
| 5530 Educational Expense                   | 0                  | 3,000               | 2,000             | (1,000)               | -33.33%        |
| 5531 Seminar/Training Reg. Fees            | 2,735              | 4,000               | 4,100             | 100                   | 2.50%          |
| <b>Total Operating Expenses</b>            | <b>1,687,173</b>   | <b>1,919,705</b>    | <b>23,400</b>     | <b>(1,896,305)</b>    | <b>-98.78%</b> |
| <b>TOTAL EXPENDITURES</b>                  | <b>\$2,511,804</b> | <b>\$ 2,882,672</b> | <b>\$ 568,915</b> | <b>\$ (2,313,757)</b> | <b>-80.26%</b> |



**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 1325 Information Technologies

**Organizational Category:**

☐ Executive  
☒ Administration  
☐ Aviation  
☐ Development

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**Program Function:**

Information Technologies Department provides support to Port Authority computer services; establishes standards for software and hardware; provides backup and restoration of public records; maintains computer systems and the system network; provides VIRUS protection and internet services; provides day-to-day management of all Port Authority's computer systems; coordinates consulting services to assure security; provides technical assistance in resolving computer problems; recommends new technology and provides user training.

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**LEE COUNTY PORT AUTHORITY  
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| <b><u>INFORMATION TECHNOLOGY</u></b>      | <b>FY 15/16</b>     | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|---|---------------------|------------------------|------------------------|---------------------|---------------------|
| <b>CLERK VF5132541200</b>                 | <b>ACTUALS</b>      | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>PERSONNEL EXPENSES</b>                 |                     |                        |                        |                     |                     |
| 1210 Salaries - Base Salary               | \$883,968           | \$1,040,129            | \$1,069,276            | \$29,147            | 2.80%               |
| 1250 Special Pay (with Retirement)        | 20                  | 0                      | 0                      | 0                   | 0.00%               |
| 1410 Overtime (OT1)                       | 1,378               | 6,354                  | 10,501                 | 4,147               | 65.27%              |
| 1415 Overtime (OT1.5)                     | 1,693               | 6,302                  | 12,020                 | 5,718               | 90.73%              |
| 1420 Holiday Pay                          | 34,802              | 43,442                 | 44,432                 | 990                 | 2.28%               |
| 1425 Holiday Pay 1.5                      | 62                  | 0                      | 0                      | 0                   | 0.00%               |
| 2110 FICA Taxes (OASDHI)                  | 55,442              | 67,418                 | 69,878                 | 2,460               | 3.65%               |
| 2120 FICA Taxes (Medicare)                | 12,966              | 16,443                 | 17,043                 | 600                 | 3.65%               |
| 2210 Regular Retirement                   | 67,637              | 83,532                 | 89,762                 | 6,230               | 7.46%               |
| 2310 Health Insurance                     | 198,310             | 246,890                | 264,259                | 17,369              | 7.04%               |
| 2311 Health Insurance Opt Out             | 0                   | 600                    | 600                    | 0                   | 0.00%               |
| 2320 Life Insurance                       | 3,007               | 3,429                  | 3,552                  | 123                 | 3.58%               |
| 2330 Dental Insurance                     | 5,957               | 7,730                  | 7,730                  | (0)                 | 0.00%               |
| <b>Total Personnel Services</b>           | <b>1,265,242</b>    | <b>1,522,269</b>       | <b>1,589,053</b>       | <b>66,784</b>       | <b>4.39%</b>        |
| <b>OPERATING EXPENDITURES</b>             |                     |                        |                        |                     |                     |
| 3190 Other Professional Services          | 288,453             | 214,050                | 204,050                | (10,000)            | -4.67%              |
| 3460 Data Processing                      | 748,989             | 1,160,657              | 1,425,651              | 264,994             | 22.83%              |
| 3490 Other Contracted Services            | 38,900              | 0                      | 0                      | 0                   | 0.00%               |
| 4010 Local Mileage                        | 247                 | 1,500                  | 1,500                  | 0                   | 0.00%               |
| 4022 Out of County Travel                 | 3,980               | 12,500                 | 12,500                 | 0                   | 0.00%               |
| 4024 International Travel                 | 977                 | 0                      | 0                      | 0                   | 0.00%               |
| 4110 Telecommunications                   | 351,682             | 373,024                | 405,175                | 32,151              | 8.62%               |
| 4431 Office Equipment Lease               | 59,971              | 85,000                 | 85,000                 | 0                   | 0.00%               |
| 4630 Equipment Maintenance                | 184,573             | 285,400                | 308,400                | 23,000              | 8.06%               |
| 4635 Equipment Repair Parts               | 5,742               | 12,000                 | 14,000                 | 2,000               | 16.67%              |
| 4710 Printing, Binding, and Copying       | 120                 | 0                      | 0                      | 0                   | 0.00%               |
| 4810 Promotional Advertising and Expenses | 0                   | 1,000                  | 1,000                  | 0                   | 0.00%               |
| 5120 General Office Supplies              | 61,198              | 77,500                 | 77,500                 | 0                   | 0.00%               |
| 5230 Clothing and Wearing Apparel         | 1,762               | 3,000                  | 3,700                  | 700                 | 23.33%              |
| 5260 Janitorial and other Maint. Supplies | 0                   | 100                    | 100                    | 0                   | 0.00%               |
| 5280 Minor Equipment                      | 106,033             | 57,160                 | 77,885                 | 20,725              | 36.26%              |
| 5290 Other Supplies                       | 0                   | 500                    | 500                    | 0                   | 0.00%               |
| 5410 Reference Materials                  | 880                 | 3,330                  | 3,000                  | (330)               | -9.91%              |
| 5420 Memberships                          | 1,897               | 2,040                  | 1,940                  | (100)               | -4.90%              |
| 5530 Educational Expense                  | 5,516               | 22,500                 | 17,500                 | (5,000)             | -22.22%             |
| 5531 Seminar/Training Reg Fees            | 12,929              | 17,600                 | 20,904                 | 3,304               | 18.77%              |
| <b>Total Operating Expenses</b>           | <b>1,873,849</b>    | <b>2,328,861</b>       | <b>2,660,305</b>       | <b>331,444</b>      | <b>14.23%</b>       |
| <b>TOTAL EXPENDITURES</b>                 | <b>\$ 3,139,091</b> | <b>\$ 3,851,130</b>    | <b>\$ 4,249,358</b>    | <b>\$ 398,228</b>   | <b>10.34%</b>       |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 4215 Property Management

**Organizational Category:**

☐ Executive  
☒ Administration  
☐ Aviation  
☐ Development

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**Program Function:**

Negotiates drafts and manages all revenue producing contracts, such as leases, licenses and permit agreements, covering the use or occupancy of all properties and facilities at Southwest Florida International Airport and Page Field. The department also oversees the Port Authority's property and casualty insurance functions including risk management, claims management and policy renewals

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
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| <b><u>PROPERTY MANAGEMENT</u></b>         | <b>FY 15/16</b>   | <b>FY 16/17</b>  | <b>FY 17/18</b>    | <b>VARIANCE</b>    | <b>PERCENT</b>  |
|---|-------------------|------------------|--------------------|--------------------|-----------------|
| <b>CLERK VF5421541200</b>                 | <b>ACTUALS</b>    | <b>APPROVED</b>  | <b>PROPOSED</b>    | <b>Over</b>        | <b>Over</b>     |
|   |                   | <b>BUDGET</b>    | <b>BUDGET</b>      | <b>(Under)</b>     | <b>(Under)</b>  |
| <b>PERSONNEL EXPENSES</b>                 |                   |                  |                    |                    |                 |
| 1210 Salaries - Base Salary               | \$163,801         | \$237,336        | \$353,679          | \$116,343          | 49.02%          |
| 1420 Holiday Pay                          | 5,516             | 9,955            | 14,825             | 4,870              | 48.92%          |
| 2110 FICA Taxes (OASDHI)                  | 10,215            | 15,208           | 22,663             | 7,455              | 49.02%          |
| 2120 FICA Taxes (Medicare)                | 2,389             | 3,709            | 5,528              | 1,819              | 49.03%          |
| 2210 Regular Retirement                   | 12,434            | 18,844           | 29,112             | 10,268             | 54.49%          |
| 2310 Health Insurance                     | 28,135            | 56,062           | 76,068             | 20,006             | 35.68%          |
| 2320 Life Insurance                       | 605               | 1,088            | 1,602              | 514                | 47.26%          |
| 2330 Dental Insurance                     | 814               | 1,449            | 2,416              | 967                | 66.71%          |
| <b>Total Personnel Services</b>           | <b>223,909</b>    | <b>343,651</b>   | <b>505,893</b>     | <b>162,242</b>     | <b>47.21%</b>   |
| <b>OPERATING EXPENDITURES</b>             |                   |                  |                    |                    |                 |
| 3150 Appraisal Services                   | 25,050            | 22,500           | 22,800             | 300                | 1.33%           |
| 3190 Other Professional Services          | 2,000             | 0                | 12,000             | 12,000             | 100.00%         |
| 4010 Local Mileage                        | 106               | 250              | 325                | 75                 | 30.00%          |
| 4022 Out of County Travel                 | 1,648             | 8,000            | 8,600              | 600                | 7.50%           |
| 4024 International Travel                 | 0                 | 0                | 1,400              | 1,400              | 100.00%         |
| 4110 Telecommunications                   | (420)             | 0                | 0                  | 0                  | 0.00%           |
| 4450 Other Equipment Rental               | 0                 | 0                | 600                | 600                | 100.00%         |
| 4520 Insurance and Bonds                  | 0                 | 0                | 1,658,379          | 1,658,379          | 100.00%         |
| 4635 Equipment Repair Parts               | 19                | 0                | 0                  | 0                  | 0.00%           |
| 4710 Printing, Binding, and Copying       | 60                | 0                | 100                | 100                | 100.00%         |
| 4811 Promotions / Brochures               | 0                 | 0                | 100                | 100                | 100.00%         |
| 4990 Non-Recurring Expense                | 0                 | 0                | 100                | 100                | 100.00%         |
| 5120 General Office Supplies              | 1,013             | 1,000            | 1,400              | 400                | 40.00%          |
| 5230 Clothing and Wearing Apparel         | 0                 | 0                | 100                | 100                | 100.00%         |
| 5250 Food and Food Supplies               | 0                 | 0                | 10,000             | 10,000             | 100.00%         |
| 5260 Janitorial and other Maint. Supplies | 0                 | 0                | 400                | 400                | 100.00%         |
| 5280 Minor Equipment                      | 619               | 0                | 800                | 800                | 100.00%         |
| 5290 Other Supplies                       | 0                 | 0                | 8,000              | 8,000              | 100.00%         |
| 5410 Reference Materials                  | 1,997             | 2,932            | 2,737              | (195)              | -6.65%          |
| 5420 Memberships                          | 830               | 1,695            | 2,490              | 795                | 46.90%          |
| 5531 Seminar/Training Reg. Fees           | 1,125             | 4,550            | 7,525              | 2,975              | 65.38%          |
| <b>Total Operating Expenses</b>           | <b>34,047</b>     | <b>40,927</b>    | <b>1,737,856</b>   | <b>1,696,929</b>   | <b>4146.23%</b> |
| <b>TOTAL EXPENDITURES</b>                 | <b>\$ 257,956</b> | <b>\$384,578</b> | <b>\$2,243,749</b> | <b>\$1,859,171</b> | <b>483.43%</b>  |



**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** Development

**Organizational Category:**

☐ Executive  
☐ Administration  
☐ Aviation  
☒ Development

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**Program Function:**

Development - Responsible for overall management of all Development Departments. Main function is to keep projects under budget, on schedule, and fully coordinated. Responsible for contract compliance of all professional and construction-related services. Reviews and processes all contract amendments, payment requests and project close-out documentation in accordance with Lee County Port Authority policies and procedures.

Engineering/Construction Management - Transforms development concepts of Port Authority management into construction documents ready for bidding and construction. Manages all designs, studies and analyses related to airport improvement projects. Manages and coordinates the work of construction, construction management, and construction administration activities. Strives to complete construction projects in accordance with the Port Authority's objectives on cost, time, quality of work and minimization of interruptions to normal airport operations.

Planning and Environmental Compliance – Responsible for completing Master Plan Updates, Lee Plan amendments and rezonings, noise studies, environmental assessments, assures NPDES compliance, coordination/review of FAA/FDOT policies and other governmental permitting agency requirements, along with local government regulations, for FMY, RSW and adjoining developments. Facilitates compliance with all local, state and federal environmental regulations, as well as assuring that permit compliance is maintained. Oversees management of 7,000 acre Mitigation Park. Maintain noise hotline, respond to noise comments, provide airspace reviews and issue tall structure permits.

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** Development

**Organizational Category:**

☐ Executive  
☐ Administration  
☐ Aviation  
☒ Development

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Government Affairs & Grants - Secures funding assistance from the Federal Aviation Administration, Florida Department of Transportation and other sources. Ensures compliance with all grant assurances and coordinates all development contracts and contract changes with the appropriate state and federal agencies. Reviews all federal and state legislation that may impact airports and coordinates issues with affected departments. In accordance with the regulations of the Department of Transportation 49 CFR Part 23 & 26, develops, implements and manages the Port Authority's Disadvantaged Business Enterprise (DBE) program. This includes carrying out technical assistance activities; disseminating information on available business opportunities; and assuring the award and administration of DOT-assisted contracts is non-discriminatory.

Development Services – Responsible for multiple airport functions including: administration of the Port Authority's Work Permit program, administration of the Development Division's professional services contracts; oversight of the web based Project Reporting System; CADD and graphics support including responsibility for aerial imagery; oversight of the LCPA Geographical Information System (GIS). Support other Port Authority departments by providing Due Diligence Reports containing infrastructure and demographic information of airport property.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
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| <b><u>DEVELOPMENT ADMINISTRATION</u></b>   | <b>FY 15/16</b>   | <b>FY 16/17</b>   | <b>FY 17/18</b>   | <b>VARIANCE</b>  | <b>PERCENT</b> |
|--|-------------------|-------------------|-------------------|------------------|----------------|
| <b>CLERK WB5121341200</b>                  | <b>ACTUALS</b>    | <b>APPROVED</b>   | <b>PROPOSED</b>   | <b>Over</b>      | <b>Over</b>    |
|  |                   | <b>BUDGET</b>     | <b>BUDGET</b>     | <b>(Under)</b>   | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>                  |                   |                   |                   |                  |                |
| 1210 Salaries - Base Salary                | \$380,493         | \$366,487         | \$384,590         | \$18,103         | 4.94%          |
| 1420 Holiday Pay                           | 15,497            | 14,831            | 15,855            | 1,024            | 6.91%          |
| 2110 FICA Taxes (OASDHI)                   | 19,272            | 23,451            | 24,627            | 1,176            | 5.02%          |
| 2120 FICA Taxes (Medicare)                 | 5,634             | 5,720             | 6,007             | 287              | 5.01%          |
| 2210 Regular Retirement                    | 54,047            | 54,572            | 60,092            | 5,520            | 10.12%         |
| 2310 Health Insurance                      | 55,770            | 56,062            | 56,062            | (0)              | 0.00%          |
| 2320 Life Insurance                        | 1,565             | 1,787             | 1,872             | 85               | 4.73%          |
| 2330 Dental Insurance                      | 1,443             | 1,449             | 1,449             | 0                | 0.02%          |
| <b>Total Personnel Services</b>            | <b>533,721</b>    | <b>524,359</b>    | <b>550,554</b>    | <b>26,195</b>    | <b>5.00%</b>   |
| <b>OPERATING EXPENDITURES</b>              |                   |                   |                   |                  |                |
| 4010 Local Mileage                         | 0                 | 75                | 50                | (25)             | -33.33%        |
| 4011 Bridge Tickets & Passes               | 0                 | 25                | 15                | (10)             | -40.00%        |
| 4022 Out of County Travel                  | 7,296             | 13,950            | 16,910            | 2,960            | 21.22%         |
| 4024 International Travel                  | 2,454             | 5,000             | 4,800             | (200)            | -4.00%         |
| 4110 Telecommunications                    | 60                | 300               | 100               | (200)            | -66.67%        |
| 4710 Printing, Binding, and Copying        | 0                 | 0                 | 70                | 70               | 100.00%        |
| 4810 Promotional Advertising and Expenses  | 2,500             | 200               | 0                 | (200)            | -100.00%       |
| 4970 License, Permit, and Application Fees | 49                | 99                | 99                | 0                | 0.00%          |
| 5120 General Office Supplies               | 869               | 900               | 1,300             | 400              | 44.44%         |
| 5210 Fuel and Lubricants                   | 10                | 0                 | 0                 | 0                | 0.00%          |
| 5280 Minor Equipment                       | 175               | 100               | 300               | 200              | 200.00%        |
| 5290 Other Supplies                        | 0                 | 150               | 75                | (75)             | -50.00%        |
| 5410 Reference Materials                   | 203               | 200               | 200               | 0                | 0.00%          |
| 5420 Memberships                           | 798               | 1,460             | 1,460             | 0                | 0.00%          |
| 5530 Educational Expense                   | 0                 | 550               | 250               | (300)            | -54.55%        |
| 5531 Seminar/Training Reg. Fees            | 4,380             | 5,565             | 7,490             | 1,925            | 34.59%         |
| <b>Total Operating Expenses</b>            | <b>18,794</b>     | <b>28,574</b>     | <b>33,119</b>     | <b>4,545</b>     | <b>15.91%</b>  |
| <b>TOTAL EXPENDITURES</b>                  | <b>\$ 552,515</b> | <b>\$ 552,933</b> | <b>\$ 583,673</b> | <b>\$ 30,740</b> | <b>5.56%</b>   |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>DEVELOPMENT - ENGINEERING</b>           | <b>FY 15/16</b>   | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|--|-------------------|------------------------|------------------------|---------------------|---------------------|
| <b>CLERK WB5422541200</b>                  | <b>ACTUALS</b>    | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>PERSONNEL EXPENSES</b>                  |                   |                        |                        |                     |                     |
| 1210 Salaries - Base Salary                | \$290,326         | \$335,501              | \$336,692              | \$1,191             | 0.35%               |
| 1310 Pay - Non-permanent labor             | 0                 | 4,020                  | 3,600                  | (420)               | -10.45%             |
| 1420 Holiday Pay                           | 12,199            | 14,060                 | 14,404                 | 344                 | 2.44%               |
| 2110 FICA Taxes (OASDHI)                   | 18,075            | 21,498                 | 21,592                 | 94                  | 0.44%               |
| 2120 FICA Taxes (Medicare)                 | 4,227             | 5,243                  | 5,266                  | 23                  | 0.45%               |
| 2210 Regular Retirement                    | 22,196            | 26,637                 | 27,737                 | 1,100               | 4.13%               |
| 2310 Health Insurance                      | 54,175            | 66,065                 | 66,065                 | (0)                 | 0.00%               |
| 2320 Life Insurance                        | 1,051             | 1,415                  | 1,434                  | 19                  | 1.34%               |
| 2330 Dental Insurance                      | 1,591             | 1,932                  | 1,932                  | 0                   | 0.02%               |
| <b>Total Personnel Services</b>            | <b>403,840</b>    | <b>476,371</b>         | <b>478,722</b>         | <b>2,351</b>        | <b>0.49%</b>        |
| <b>OPERATING EXPENDITURES</b>              |                   |                        |                        |                     |                     |
| 3460 Data Processing                       | 5                 | 0                      | 0                      | 0                   | 0.00%               |
| 4010 Local Mileage                         | 33                | 180                    | 180                    | 0                   | 0.00%               |
| 4011 Bridge Tickets & Passes               | 0                 | 10                     | 10                     | 0                   | 0.00%               |
| 4022 Out of County Travel                  | 3,114             | 2,805                  | 2,805                  | 0                   | 0.00%               |
| 4120 Advertising                           | 136               | 0                      | 0                      | 0                   | 0.00%               |
| 4710 Printing, Binding, and Copying        | 60                | 20                     | 20                     | 0                   | 0.00%               |
| 4970 License, Permit, and Application Fees | 153               | 600                    | 600                    | 0                   | 0.00%               |
| 5120 General Office Supplies               | 183               | 200                    | 200                    | 0                   | 0.00%               |
| 5230 Clothing and Wearing Apparel          | 275               | 50                     | 50                     | 0                   | 0.00%               |
| 5280 Minor Equipment                       | 838               | 304                    | 75                     | (229)               | -75.33%             |
| 5410 Reference Materials                   | 93                | 200                    | 134                    | (66)                | -33.00%             |
| 5420 Memberships                           | 1,325             | 1,745                  | 1,635                  | (110)               | -6.30%              |
| 5530 Educational Expense                   | 0                 | 200                    | 600                    | 400                 | 200.00%             |
| 5531 Seminar/Training Reg. Fees            | 2,374             | 3,525                  | 3,530                  | 5                   | 0.14%               |
| <b>Total Operating Expenses</b>            | <b>8,589</b>      | <b>9,839</b>           | <b>9,839</b>           | <b>0</b>            | <b>0.00%</b>        |
| <b>TOTAL EXPENDITURES</b>                  | <b>\$ 412,429</b> | <b>\$ 486,210</b>      | <b>\$ 488,561</b>      | <b>\$ 2,351</b>     | <b>0.48%</b>        |



**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
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| <b><u>DEVELOPMENT - PLANNING</u></b>       | <b>FY 15/16</b>   | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE PERCENT</b> |                         |
|--|-------------------|------------------------|------------------------|-------------------------|-------------------------|
| <b>CLERK WB5152041200</b>                  | <b>ACTUALS</b>    | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over<br/>(Under)</b> | <b>Over<br/>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>                  |                   |                        |                        |                         |                         |
| 1210 Salaries - Base Salary                | \$271,762         | \$355,470              | \$363,317              | \$7,847                 | 2.21%                   |
| 1420 Holiday Pay                           | 11,387            | 15,122                 | 15,559                 | 437                     | 2.89%                   |
| 2110 FICA Taxes (OASDHI)                   | 17,001            | 22,791                 | 23,301                 | 510                     | 2.24%                   |
| 2120 FICA Taxes (Medicare)                 | 3,976             | 5,559                  | 5,683                  | 124                     | 2.23%                   |
| 2210 Regular Retirement                    | 20,754            | 28,239                 | 29,931                 | 1,692                   | 5.99%                   |
| 2310 Health Insurance                      | 51,915            | 76,068                 | 84,752                 | 8,684                   | 11.42%                  |
| 2320 Life Insurance                        | 877               | 1,567                  | 1,613                  | 46                      | 2.95%                   |
| 2330 Dental Insurance                      | 1,739             | 2,416                  | 2,416                  | (0)                     | -0.02%                  |
| <b>Total Personnel Services</b>            | <b>379,411</b>    | <b>507,232</b>         | <b>526,571</b>         | <b>19,339</b>           | <b>3.81%</b>            |
| <b>OPERATING EXPENDITURES</b>              |                   |                        |                        |                         |                         |
| 4010 Local Mileage                         | 0                 | 25                     | 20                     | (5)                     | -20.00%                 |
| 4022 Out of County Travel                  | 8,603             | 10,150                 | 11,250                 | 1,100                   | 10.84%                  |
| 4024 International Travel                  | 1,632             | 1,500                  | 1,500                  | 0                       | 0.00%                   |
| 4110 Telecommunications                    | 35                | 0                      | 0                      | 0                       | 0.00%                   |
| 4710 Printing, Binding, and Copying        | 60                | 400                    | 500                    | 100                     | 25.00%                  |
| 4810 Promotional Advertising and Expenses  | 57                | 0                      | 0                      | 0                       | 0.00%                   |
| 4970 License, Permit, and Application Fees | 0                 | 100                    | 100                    | 0                       | 0.00%                   |
| 5120 General Office Supplies               | 226               | 500                    | 500                    | 0                       | 0.00%                   |
| 5280 Minor Equipment                       | 933               | 300                    | 600                    | 300                     | 100.00%                 |
| 5420 Memberships                           | 356               | 1,000                  | 1,055                  | 55                      | 5.50%                   |
| 5530 Educational Expense                   | 2,771             | 7,800                  | 6,000                  | (1,800)                 | -23.08%                 |
| 5531 Seminar/Training Reg. Fees            | 6,158             | 4,500                  | 4,500                  | 0                       | 0.00%                   |
| <b>Total Operating Expenses</b>            | <b>20,831</b>     | <b>26,275</b>          | <b>26,025</b>          | <b>(250)</b>            | <b>-0.95%</b>           |
| <b>TOTAL EXPENDITURES</b>                  | <b>\$ 400,242</b> | <b>\$ 533,507</b>      | <b>\$ 552,596</b>      | <b>\$ 19,089</b>        | <b>3.58%</b>            |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
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| <b><u>DEVELOPMENT</u><br/><u>GOVERNMENT SERVICES</u><br/><u>CLERK WB5132341200</u></b> | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>PERSONNEL EXPENSES</b>  |                             |   |   |                                      |                                     |
| 1210 Salaries - Base Salary  | \$226,142                   | \$293,065                               | \$302,429                               | \$9,364                              | 3.20%                               |
| 1420 Holiday Pay   | 9,770                       | 12,549                                  | 12,897                                  | 348                                  | 2.78%                               |
| 2110 FICA Taxes (OASDHI)   | 13,771                      | 18,795                                  | 19,393                                  | 598                                  | 3.18%                               |
| 2120 FICA Taxes (Medicare)   | 3,221                       | 4,584                                   | 4,730                                   | 146                                  | 3.18%                               |
| 2210 Regular Retirement  | 17,308                      | 23,288                                  | 24,911                                  | 1,623                                | 6.97%                               |
| 2310 Health Insurance  | 51,480                      | 66,065                                  | 66,065                                  | (0)                                  | 0.00%                               |
| 2320 Life Insurance  | 860                         | 1,310                                   | 1,327                                   | 17                                   | 1.29%                               |
| 2330 Dental Insurance  | 1,332                       | 1,932                                   | 1,932                                   | 0                                    | 0.02%                               |
| <b>Total Personnel Services</b>  | <b>323,884</b>              | <b>421,588</b>                          | <b>433,683</b>                          | <b>12,095</b>                        | <b>2.87%</b>                        |
| <b>OPERATING EXPENDITURES</b>  |                             |   |   |                                      |                                     |
| 3460 Data Processing   | 15                          | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 4010 Local Mileage   | 42                          | 300                                     | 300                                     | 0                                    | 0.00%                               |
| 4015 County Sponsored Functions  | 0                           | 3,300                                   | 3,200                                   | (100)                                | -3.03%                              |
| 4022 Out of County Travel  | 10,107                      | 15,225                                  | 18,400                                  | 3,175                                | 20.85%                              |
| 4024 International Travel  | 1,868                       | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 4120 Advertising   | 339                         | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 4710 Printing, Binding, and Copying  | 300                         | 120                                     | 120                                     | 0                                    | 0.00%                               |
| 4810 Promotional Advertising and Expenses  | 3,877                       | 2,100                                   | 2,350                                   | 250                                  | 11.90%                              |
| 5120 General Office Supplies   | 658                         | 800                                     | 700                                     | (100)                                | -12.50%                             |
| 5280 Minor Equipment   | 4,614                       | 238                                     | 200                                     | (38)                                 | -15.97%                             |
| 5410 Reference Materials   | 3,600                       | 3,700                                   | 3,700                                   | 0                                    | 0.00%                               |
| 5420 Memberships   | 2,153                       | 3,325                                   | 37,825                                  | 34,500                               | 1037.59%                            |
| 5531 Seminar/Training Reg. Fees  | 5,384                       | 6,590                                   | 7,600                                   | 1,010                                | 15.33%                              |
| <b>Total Operating Expenses</b>  | <b>32,957</b>               | <b>35,698</b>                           | <b>74,395</b>                           | <b>38,697</b>                        | <b>108.40%</b>                      |
| <b>TOTAL EXPENDITURES</b>  | <b>\$ 356,841</b>           | <b>\$ 457,286</b>                       | <b>\$ 508,078</b>                       | <b>\$ 50,792</b>                     | <b>11.11%</b>                       |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
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| <b><u>DEVELOPMENT - SERVICES</u></b> | <b>FY 15/16</b>   | <b>FY 16/17</b>   | <b>FY 17/18</b>  | <b>VARIANCE</b>  | <b>PERCENT</b> |
|--------------------------------------|-------------------|-------------------|------------------|------------------|----------------|
| <b>CLERK WB5131341200</b>            | <b>ACTUALS</b>    | <b>APPROVED</b>   | <b>PROPOSED</b>  | <b>Over</b>      | <b>Over</b>    |
|                                      |                   | <b>BUDGET</b>     | <b>BUDGET</b>    | <b>(Under)</b>   | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>            |                   |                   |                  |                  |                |
| 1210 Salaries - Base Salary          | \$428,894         | \$456,151         | \$493,887        | \$37,736         | 8.27%          |
| 1420 Holiday Pay                     | 17,249            | 19,279            | 20,864           | 1,585            | 8.22%          |
| 2110 FICA Taxes (OASDHI)             | 26,904            | 29,239            | 31,657           | 2,418            | 8.27%          |
| 2120 FICA Taxes (Medicare)           | 6,292             | 7,131             | 7,721            | 590              | 8.28%          |
| 2210 Regular Retirement              | 32,730            | 36,228            | 40,665           | 4,437            | 12.25%         |
| 2310 Health Insurance                | 100,335           | 122,126           | 122,126          | 0                | 0.00%          |
| 2320 Life Insurance                  | 1,205             | 1,475             | 1,591            | 116              | 7.87%          |
| 2330 Dental Insurance                | 2,923             | 3,382             | 3,382            | (0)              | 0.00%          |
| <b>Total Personnel Services</b>      | <b>616,532</b>    | <b>675,011</b>    | <b>721,894</b>   | <b>46,883</b>    | <b>6.95%</b>   |
| <b>OPERATING EXPENDITURES</b>        |                   |                   |                  |                  |                |
| 3190 Other Professional Services     | 0                 | 5,200             | 5,200            | 0                | 0.00%          |
| 3490 Other Contracted Services       | 492               | 800               | 800              | 0                | 0.00%          |
| 4010 Local Mileage                   | 0                 | 300               | 300              | 0                | 0.00%          |
| 4022 Out of County Travel            | 1,737             | 3,400             | 3,400            | 0                | 0.00%          |
| 4025 Interview Expense               | 645               | 0                 | 0                | 0                | 0.00%          |
| 4110 Telecommunications              | 105               | 200               | 200              | 0                | 0.00%          |
| 4410 Land, Building, Parking Rental  | 3,638             | 3,950             | 1,975            | (1,975)          | -50.00%        |
| 4630 Equipment Maintenance           | 792               | 1,700             | 2,400            | 700              | 41.18%         |
| 4635 Equipment Repair Parts          | 0                 | 100               | 100              | 0                | 0.00%          |
| 4710 Printing, Binding, and Copying  | 10,621            | 5,600             | 5,400            | (200)            | -3.57%         |
| 4930 Deputy Clerk Fees               | 0                 | 75                | 75               | 0                | 0.00%          |
| 5120 General Office Supplies         | 5,045             | 6,380             | 5,200            | (1,180)          | -18.50%        |
| 5230 Clothing and Wearing Apparel    | 106               | 0                 | 0                | 0                | 0.00%          |
| 5280 Minor Equipment                 | 962               | 100               | 300              | 200              | 200.00%        |
| 5410 Reference Materials             | 437               | 300               | 300              | 0                | 0.00%          |
| 5420 Memberships                     | 265               | 522               | 522              | 0                | 0.00%          |
| 5531 Seminar/Training Reg. Fees      | 1,478             | 2,300             | 2,450            | 150              | 6.52%          |
| <b>Total Operating Expenses</b>      | <b>26,323</b>     | <b>30,927</b>     | <b>28,622</b>    | <b>(2,305)</b>   | <b>-7.45%</b>  |
| <b>TOTAL EXPENDITURES</b>            | <b>\$ 642,855</b> | <b>\$ 705,938</b> | <b>\$750,516</b> | <b>\$ 44,578</b> | <b>6.31%</b>   |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
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| <b><u>NON-DEPARTMENTAL</u></b>  |                                       | <b>FY 15/16</b>     | <b>FY 16/17</b>     | <b>FY 17/18</b>     | <b>VARIANCE</b>   | <b>PERCENT</b> |
|---------------------------------|---------------------------------------|---------------------|---------------------|---------------------|-------------------|----------------|
| <b>CLERK WB5422741200</b>       |                                       | <b>ACTUALS</b>      | <b>APPROVED</b>     | <b>PROPOSED</b>     | <b>Over</b>       | <b>Over</b>    |
|                                 |                                       |                     | <b>BUDGET</b>       | <b>BUDGET</b>       | <b>(Under)</b>    | <b>(Under)</b> |
| <b>OPERATING EXPENDITURES</b>   |                                       |                     |                     |                     |                   |                |
| 3140                            | Architect & Engineering Services      | 498,011             | 425,000             | 525,000             | 100,000           | 23.53%         |
| 3190                            | Other Professional Services           | 536,620             | 505,000             | 605,000             | 100,000           | 19.80%         |
| 3460                            | Data Processing                       | 17,400              | 500                 | 500                 | 0                 | 0.00%          |
| 3490                            | Other Contracted Services             | 578,457             | 464,967             | 664,967             | 200,000           | 43.01%         |
| 4970                            | License, Permit, and Application Fees | 152                 | 1,000               | 1,000               | 0                 | 0.00%          |
| 5280                            | Minor Equipment                       | 0                   | 500                 | 500                 | 0                 | 0.00%          |
| <b>Total Operating Expenses</b> |                                       | <b>1,630,640</b>    | <b>1,396,967</b>    | <b>1,796,967</b>    | <b>400,000</b>    | <b>28.63%</b>  |
| <b>TOTAL EXPENDITURES</b>       |                                       | <b>\$ 1,630,640</b> | <b>\$ 1,396,967</b> | <b>\$ 1,796,967</b> | <b>\$ 400,000</b> | <b>28.63%</b>  |



**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** Airport Maintenance (RSW)

**Organizational Category:**

☐ Executive  
☐ Administration  
☒ Aviation  
☐ Development

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**Program Function:**

The Maintenance Department is comprised of three main sections, Airfield/Grounds, Terminal, and Resources.

The Airfield/Grounds section provides the airport grounds maintenance to include landscaping, mowing, irrigation, planting, lakes, ditches, trash control and airfield mowing. Airside Maintenance activities include; airfield lighting, airfield signs, runways, taxiways, aprons, Maintenance of FAA Part 139 standards and NAVAIDS as well as the landside building maintenance of the parking garage, taxi/limo, vehicle maintenance, field shop, training center, airfield maintenance bldg., sign shop, carpenter shop, toll booth/building, airfield vault, air freight, all roadways, parking lots, lift stations, emergency generators and fencing.

The Terminal Maintenance section of the department provides the maintenance of the terminal building, RAC building, ARFF Station, chiller plant, HVAC system, fire protection system, public address system, emergency systems, lighting, baggage handling system, security/CCTV system, locks and access controls, housekeeping, light construction, contract maintenance and elevator/escalator maintenance.

The Resources section provides the maintenance of the vehicle and equipment fleet, warehouse operations, fuel management system, welding/fabrication shop, CMMS and departmental programs.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>AIRPORT MAINTENANCE</u></b> |                                       | <b>FY 15/16</b>  | <b>FY 16/17</b>  | <b>FY 17/18</b>  | <b>VARIANCE</b> | <b>PERCENT</b> |
|-----------------------------------|---------------------------------------|------------------|------------------|------------------|-----------------|----------------|
| <b><u>ROLLUP</u></b>              |                                       | <b>ACTUALS</b>   | <b>APPROVED</b>  | <b>PROPOSED</b>  | <b>Over</b>     | <b>Over</b>    |
| <b><u>CLERK WJ5422841200</u></b>  |                                       |                  | <b>BUDGET</b>    | <b>BUDGET</b>    | <b>(Under)</b>  | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>         |                                       |                  |                  |                  |                 |                |
| 1210                              | Salaries - Base Salary                | \$4,364,395      | \$4,793,945      | \$4,980,191      | \$ 186,246      | 3.89%          |
| 1250                              | Special Pay (with Retirement)         | 26,934           | 23,265           | 23,239           | (26)            | -0.11%         |
| 1410                              | Overtime (OT1)                        | 44,771           | 60,329           | 64,704           | 4,375           | 7.25%          |
| 1415                              | Overtime (OT1.5)                      | 146,732          | 150,660          | 157,199          | 6,539           | 4.34%          |
| 1420                              | Holiday Pay                           | 141,009          | 199,654          | 207,443          | 7,789           | 3.90%          |
| 1425                              | Holiday Pay 1.5                       | 47,360           | 61,842           | 66,734           | 4,892           | 7.91%          |
| 2110                              | FICA Taxes (OASDHI)                   | 282,900          | 324,636          | 337,510          | 12,874          | 3.97%          |
| 2120                              | FICA Taxes (Medicare)                 | 65,866           | 79,180           | 82,320           | 3,140           | 3.97%          |
| 2210                              | Regular Retirement                    | 375,808          | 402,232          | 433,550          | 31,318          | 7.79%          |
| 2310                              | Health Insurance                      | 1,383,209        | 1,628,838        | 1,706,997        | 78,159          | 4.80%          |
| 2320                              | Life Insurance                        | 10,581           | 14,640           | 15,157           | 517             | 3.53%          |
| 2330                              | Dental Insurance                      | 39,169           | 50,147           | 50,105           | (42)            | -0.08%         |
| <b>Total Personnel Services</b>   |                                       | <b>6,928,734</b> | <b>7,789,368</b> | <b>8,125,149</b> | <b>335,781</b>  | <b>4.31%</b>   |
| <b>OPERATING EXPENDITURES</b>     |                                       |                  |                  |                  |                 |                |
| 3190                              | Other Professional Services           | 178,067          | 440,000          | 551,000          | 111,000         | 25.23%         |
| 3410                              | Janitorial Services                   | 0                | 0                | 0                | 0               | 0.00%          |
| 3430                              | Uniform/Laundry Service               | 15,814           | 22,000           | 17,500           | (4,500)         | -20.45%        |
| 3490                              | Other Contracted Services             | 566,995          | 1,146,700        | 1,055,750        | (90,950)        | -7.93%         |
| 4010                              | Local Mileage                         | 96               | 350              | 350              | 0               | 0.00%          |
| 4022                              | Out of County Travel                  | 26,683           | 25,675           | 23,250           | (2,425)         | -9.44%         |
| 4110                              | Telecommunications                    | 3,143            | 3,700            | 3,000            | (700)           | -18.92%        |
| 4211                              | Freight and Postage                   | 0                | 90               | 90               | 0               | 0.00%          |
| 4310                              | Electric                              | 2,832,530        | 3,515,752        | 3,170,230        | (345,522)       | -9.83%         |
| 4315                              | Television Cable Services             | 2,271            | 2,650            | 2,650            | 0               | 0.00%          |
| 4330                              | Water and Sewer                       | 429,204          | 466,511          | 458,366          | (8,145)         | -1.75%         |
| 4340                              | Trash and Garbage                     | 327,837          | 343,990          | 345,231          | 1,241           | 0.36%          |
| 4410                              | Land, Building, Parking Rental        | 11,613           | 11,100           | 12,510           | 1,410           | 12.70%         |
| 4420                              | Vehicle Rental                        | 3,389            | 1,500            | 5,000            | 3,500           | 233.33%        |
| 4450                              | Other Equipment Rental                | 47,371           | 49,900           | 43,900           | (6,000)         | -12.02%        |
| 4610                              | Building Maintenance                  | 324,024          | 362,500          | 198,500          | (164,000)       | -45.24%        |
| 4615                              | Maintenance Materials                 | 587,318          | 338,300          | 330,800          | (7,500)         | -2.22%         |
| 4620                              | Vehicle Maintenance                   | 204,369          | 186,000          | 185,000          | (1,000)         | -0.54%         |
| 4630                              | Equipment Maintenance                 | 109,246          | 256,600          | 193,400          | (63,200)        | -24.63%        |
| 4635                              | Equipment Repair Parts                | 1,695,510        | 1,228,050        | 1,449,550        | 221,500         | 18.04%         |
| 4663                              | Horticultural                         | 22,082           | 36,000           | 32,000           | (4,000)         | -11.11%        |
| 4710                              | Printing, Binding, and Copying        | 2,298            | 3,050            | 2,550            | (500)           | -16.39%        |
| 4955                              | Solid Waste Assessment                | 46,331           | 59,767           | 60,000           | 233             | 0.39%          |
| 4970                              | License, Permit, and Application Fees | 8,171            | 8,300            | 9,300            | 1,000           | 12.05%         |
| 5120                              | General Office Supplies               | 23,803           | 34,200           | 28,200           | (6,000)         | -17.54%        |
| 5210                              | Fuel and Lubricants                   | 383,458          | 581,039          | 608,225          | 27,186          | 4.68%          |
| 5221                              | Medical Supplies and Drugs            | 1,913            | 3,500            | 2,500            | (1,000)         | -28.57%        |
| 5230                              | Clothing and Wearing Apparel          | 21,083           | 28,680           | 49,650           | 20,970          | 73.12%         |
| 5240                              | Chemicals                             | 68,441           | 128,400          | 104,400          | (24,000)        | -18.69%        |
| 5250                              | Food and Food Supplies                | 332              | 400              | 400              | 0               | 0.00%          |
| 5260                              | Janitorial and other Maint. Supplies  | 24,278           | 35,000           | 35,000           | 0               | 0.00%          |
| 5280                              | Minor Equipment                       | 111,403          | 63,900           | 90,500           | 26,600          | 41.63%         |
| 5290                              | Other Supplies                        | 39,958           | 34,600           | 39,800           | 5,200           | 15.03%         |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>AIRPORT MAINTENANCE</u></b> |                            | <b>FY 15/16</b>      | <b>FY 16/17</b>      | <b>FY 17/18</b>     | <b>VARIANCE</b>    | <b>PERCENT</b> |
|-----------------------------------|----------------------------|----------------------|----------------------|---------------------|--------------------|----------------|
| <b>ROLLUP</b>                     |                            | <b>ACTUALS</b>       | <b>APPROVED</b>      | <b>PROPOSED</b>     | <b>Over</b>        | <b>Over</b>    |
| <b>CLERK WJ5422841200</b>         |                            |                      | <b>BUDGET</b>        | <b>BUDGET</b>       | <b>(Under)</b>     | <b>(Under)</b> |
| 5310                              | Asphalt and Coldmix        | 5,430                | 5,000                | 5,000               | 0                  | 0.00%          |
| 5320                              | Road Base Materials        | 23,348               | 15,000               | 28,000              | 13,000             | 86.67%         |
| 5340                              | Cement and Concrete        | 1,709                | 5,500                | 5,000               | (500)              | -9.09%         |
| 5360                              | Sign Material              | 91,853               | 90,000               | 30,000              | (60,000)           | -66.67%        |
| 5390                              | Other Road Materials       | 46,769               | 53,000               | 38,500              | (14,500)           | -27.36%        |
| 5410                              | Reference Materials        | 7,023                | 10,940               | 7,300               | (3,640)            | -33.27%        |
| 5420                              | Memberships                | 741                  | 910                  | 910                 | 0                  | 0.00%          |
| 5530                              | Educational Expense        | 3,745                | 13,500               | 13,000              | (500)              | -3.70%         |
| 5531                              | Seminar/Training Reg. Fees | 42,504               | 42,150               | 40,000              | (2,150)            | -5.10%         |
| <b>Total Operating Expenses</b>   |                            | <b>8,349,045</b>     | <b>9,654,204</b>     | <b>9,276,312</b>    | <b>(377,892)</b>   | <b>-3.91%</b>  |
| <b>TOTAL EXPENDITURES</b>         |                            | <b>\$ 15,277,779</b> | <b>\$ 17,443,572</b> | <b>\$17,401,461</b> | <b>\$ (42,111)</b> | <b>-0.24%</b>  |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>MAINTENANCE - RESOURCES</u></b>      | <b>FY 15/16</b>     | <b>FY 16/17</b>            | <b>FY 17/18</b>            | <b>VARIANCE</b>         | <b>PERCENT</b>          |
|--|---------------------|----------------------------|----------------------------|-------------------------|-------------------------|
| <b>CLERK WJ5100041200</b>                  | <b>ACTUALS</b>      | <b>APPROVED<br/>BUDGET</b> | <b>PROPOSED<br/>BUDGET</b> | <b>Over<br/>(Under)</b> | <b>Over<br/>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>                  |                     |                            |                            |                         |                         |
| 1210 Salaries - Base Salary                | \$740,861           | \$835,181                  | \$742,282                  | \$ (92,899)             | -11.12%                 |
| 1250 Special Pay (with Retirement)         | 869                 | 990                        | 990                        | 0                       | 0.00%                   |
| 1410 Overtime (OT1)                        | 8,580               | 17,264                     | 16,756                     | (508)                   | -2.94%                  |
| 1415 Overtime (OT1.5)                      | 7,704               | 21,011                     | 20,403                     | (608)                   | -2.89%                  |
| 1420 Holiday Pay                           | 29,910              | 34,428                     | 31,009                     | (3,419)                 | -9.93%                  |
| 1425 Holiday Pay 1.5                       | 0                   | 6,631                      | 9,285                      | 2,654                   | 40.02%                  |
| 2110 FICA Taxes (OASDHI)                   | 47,346              | 55,623                     | 49,765                     | (5,858)                 | -10.53%                 |
| 2120 FICA Taxes (Medicare)                 | 11,073              | 13,567                     | 12,138                     | (1,429)                 | -10.53%                 |
| 2210 Regular Retirement                    | 64,303              | 68,919                     | 63,926                     | (4,993)                 | -7.24%                  |
| 2310 Health Insurance                      | 221,325             | 263,577                    | 234,887                    | (28,690)                | -10.89%                 |
| 2320 Life Insurance                        | 1,852               | 2,527                      | 2,115                      | (412)                   | -16.31%                 |
| 2330 Dental Insurance                      | 6,845               | 8,116                      | 7,150                      | (966)                   | -11.90%                 |
| <b>Total Personnel Services</b>            | <b>1,140,668</b>    | <b>1,327,834</b>           | <b>1,190,705</b>           | <b>(137,129)</b>        | <b>-10.33%</b>          |
| <b>OPERATING EXPENDITURES</b>              |                     |                            |                            |                         |                         |
| 3190 Other Professional Services           | 6,218               | 20,500                     | 26,500                     | 6,000                   | 29.27%                  |
| 3430 Uniform/Laundry Service               | 2,767               | 3,500                      | 3,000                      | (500)                   | -14.29%                 |
| 3460 Data Processing                       | 20                  | 0                          | 0                          | 0                       | 0.00%                   |
| 3490 Other Contracted Services             | 2,199               | 36,500                     | 32,250                     | (4,250)                 | -11.64%                 |
| 4010 Local Mileage                         | 96                  | 150                        | 150                        | 0                       | 0.00%                   |
| 4022 Out of County Travel                  | 5,375               | 8,475                      | 8,200                      | (275)                   | -3.24%                  |
| 4024 International Travel                  | 1,744               | 0                          | 0                          | 0                       | 0.00%                   |
| 4110 Telecommunications                    | 497                 | 1,700                      | 1,000                      | (700)                   | -41.18%                 |
| 4211 Freight and Postage                   | 0                   | 90                         | 90                         | 0                       | 0.00%                   |
| 4310 Electric                              | 2,832,530           | 3,515,752                  | 3,170,230                  | (345,522)               | -9.83%                  |
| 4315 Television Cable Services             | 704                 | 850                        | 850                        | 0                       | 0.00%                   |
| 4330 Water and Sewer                       | 429,204             | 466,511                    | 458,366                    | (8,145)                 | -1.75%                  |
| 4340 Trash and Garbage                     | 315,937             | 343,990                    | 345,231                    | 1,241                   | 0.36%                   |
| 4410 Land, Building, Parking Rental        | 11,613              | 11,100                     | 12,510                     | 1,410                   | 12.70%                  |
| 4420 Vehicle Rental                        | 3,389               | 1,500                      | 5,000                      | 3,500                   | 233.33%                 |
| 4450 Other Equipment Rental                | 19,506              | 25,400                     | 19,400                     | (6,000)                 | -23.62%                 |
| 4615 Maintenance Materials                 | 72,124              | 90,500                     | 81,500                     | (9,000)                 | -9.94%                  |
| 4620 Vehicle Maintenance                   | 204,369             | 186,000                    | 185,000                    | (1,000)                 | -0.54%                  |
| 4630 Equipment Maintenance                 | 41,994              | 36,700                     | 42,500                     | 5,800                   | 15.80%                  |
| 4635 Equipment Repair Parts                | 626,338             | 530,450                    | 572,450                    | 42,000                  | 7.92%                   |
| 4710 Printing, Binding, and Copying        | 1,818               | 2,500                      | 2,000                      | (500)                   | -20.00%                 |
| 4955 Solid Waste Assessment                | 46,331              | 59,767                     | 60,000                     | 233                     | 0.39%                   |
| 4970 License, Permit, and Application Fees | 1,266               | 1,500                      | 1,500                      | 0                       | 0.00%                   |
| 5120 General Office Supplies               | 18,622              | 28,500                     | 22,500                     | (6,000)                 | -21.05%                 |
| 5210 Fuel and Lubricants                   | 382,241             | 581,039                    | 608,225                    | 27,186                  | 4.68%                   |
| 5221 Medical Supplies and Drugs            | 1,913               | 3,500                      | 2,500                      | (1,000)                 | -28.57%                 |
| 5230 Clothing and Wearing Apparel          | 8,658               | 11,060                     | 13,300                     | 2,240                   | 20.25%                  |
| 5240 Chemicals                             | 2,752               | 6,700                      | 5,700                      | (1,000)                 | -14.93%                 |
| 5250 Food and Food Supplies                | 336                 | 400                        | 400                        | 0                       | 0.00%                   |
| 5260 Janitorial and other Maint. Supplies  | 18,082              | 23,500                     | 23,500                     | 0                       | 0.00%                   |
| 5280 Minor Equipment                       | 19,821              | 20,000                     | 20,000                     | 0                       | 0.00%                   |
| 5290 Other Supplies                        | 15,264              | 13,300                     | 12,300                     | (1,000)                 | -7.52%                  |
| 5360 Sign Material                         | 19,544              | 15,000                     | 0                          | (15,000)                | -100.00%                |
| 5390 Other Road Materials                  | 8,372               | 13,000                     | 8,500                      | (4,500)                 | -34.62%                 |
| 5410 Reference Materials                   | 6,546               | 9,590                      | 6,100                      | (3,490)                 | -36.39%                 |
| 5420 Memberships                           | 301                 | 310                        | 310                        | 0                       | 0.00%                   |
| 5530 Educational Expense                   | 0                   | 7,500                      | 4,000                      | (3,500)                 | -46.67%                 |
| 5531 Seminar/Training Reg. Fees            | 9,657               | 10,800                     | 10,000                     | (800)                   | -7.41%                  |
| <b>Total Operating Expenses</b>            | <b>5,138,148</b>    | <b>6,087,634</b>           | <b>5,765,062</b>           | <b>(322,572)</b>        | <b>-5.30%</b>           |
| <b>TOTAL EXPENDITURES</b>                  | <b>\$ 6,278,816</b> | <b>\$7,415,468</b>         | <b>\$6,955,767</b>         | <b>\$ (459,701)</b>     | <b>-6.20%</b>           |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>MAINTENANCE - TERMINAL</u></b> |                                       | <b>FY 15/16</b>     | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|--------------------------------------|---------------------------------------|---------------------|------------------------|------------------------|---------------------|---------------------|
| <b>CLERK WJ5200041200</b>            |                                       | <b>ACTUALS</b>      | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>PERSONNEL EXPENSES</b>            |                                       |                     |                        |                        |                     |                     |
| 1210                                 | Salaries - Base Salary                | \$2,310,216         | \$2,425,091            | \$2,638,669            | \$ 213,578          | 8.81%               |
| 1250                                 | Special Pay (with Retirement)         | 18,520              | 14,800                 | 15,047                 | 247                 | 1.67%               |
| 1410                                 | Overtime (OT1)                        | 24,807              | 27,954                 | 29,945                 | 1,991               | 7.12%               |
| 1415                                 | Overtime (OT1.5)                      | 96,949              | 87,723                 | 93,678                 | 5,955               | 6.79%               |
| 1420                                 | Holiday Pay                           | 59,958              | 100,607                | 109,038                | 8,431               | 8.38%               |
| 1425                                 | Holiday Pay 1.5                       | 47,360              | 32,000                 | 34,378                 | 2,378               | 7.43%               |
| 2110                                 | FICA Taxes (OASDHI)                   | 150,452             | 165,323                | 179,627                | 14,304              | 8.65%               |
| 2120                                 | FICA Taxes (Medicare)                 | 34,890              | 40,323                 | 43,811                 | 3,488               | 8.65%               |
| 2210                                 | Regular Retirement                    | 195,319             | 204,839                | 230,740                | 25,901              | 12.64%              |
| 2310                                 | Health Insurance                      | 725,519             | 841,472                | 903,581                | 62,109              | 7.38%               |
| 2320                                 | Life Insurance                        | 5,594               | 7,662                  | 8,397                  | 735                 | 9.59%               |
| 2330                                 | Dental Insurance                      | 18,819              | 25,122                 | 25,563                 | 441                 | 1.75%               |
| <b>Total Personnel Services</b>      |                                       | <b>3,688,403</b>    | <b>3,972,916</b>       | <b>4,312,474</b>       | <b>339,558</b>      | <b>8.55%</b>        |
| <b>OPERATING EXPENDITURES</b>        |                                       |                     |                        |                        |                     |                     |
| 3190                                 | Other Professional Services           | 128,243             | 299,500                | 474,500                | 175,000             | 58.43%              |
| 3430                                 | Uniform/Laundry Service               | 6,661               | 9,500                  | 7,000                  | (2,500)             | -26.32%             |
| 3490                                 | Other Contracted Services             | 159,473             | 616,200                | 285,500                | (330,700)           | -53.67%             |
| 4022                                 | Out of County Travel                  | 14,805              | 10,100                 | 9,000                  | (1,100)             | -10.89%             |
| 4110                                 | Telecommunications                    | 1,916               | 1,700                  | 1,700                  | 0                   | 0.00%               |
| 4450                                 | Other Equipment Rental                | 5,989               | 4,500                  | 4,500                  | 0                   | 0.00%               |
| 4610                                 | Building Maintenance                  | 238,463             | 348,500                | 182,500                | (166,000)           | -47.63%             |
| 4615                                 | Maintenance Materials                 | 469,670             | 210,300                | 222,300                | 12,000              | 5.71%               |
| 4630                                 | Equipment Maintenance                 | 44,886              | 206,900                | 141,900                | (65,000)            | -31.42%             |
| 4635                                 | Equipment Repair Parts                | 866,581             | 403,100                | 692,600                | 289,500             | 71.82%              |
| 4710                                 | Printing, Binding, and Copying        | 240                 | 400                    | 400                    | 0                   | 0.00%               |
| 4970                                 | License, Permit, and Application Fees | 6,705               | 6,000                  | 7,000                  | 1,000               | 16.67%              |
| 5120                                 | General Office Supplies               | 3,195               | 3,200                  | 3,200                  | 0                   | 0.00%               |
| 5210                                 | Fuel and Lubricants                   | 1,217               | 0                      | 0                      | 0                   | 0.00%               |
| 5230                                 | Clothing and Wearing Apparel          | 7,297               | 8,200                  | 21,450                 | 13,250              | 161.59%             |
| 5240                                 | Chemicals                             | 0                   | 700                    | 700                    | 0                   | 0.00%               |
| 5250                                 | Food and Food Supplies                | (4)                 | 0                      | 0                      | 0                   | 0.00%               |
| 5260                                 | Janitorial and other Maint. Supplies  | 4,840               | 10,500                 | 10,500                 | 0                   | 0.00%               |
| 5280                                 | Minor Equipment                       | 53,038              | 27,400                 | 39,000                 | 11,600              | 42.34%              |
| 5285                                 | Miscellaneous Furniture               | 5,128               | 0                      | 0                      | 0                   | 0.00%               |
| 5290                                 | Other Supplies                        | 20,748              | 17,300                 | 23,500                 | 6,200               | 35.84%              |
| 5340                                 | Cement and Concrete                   | 0                   | 500                    | 0                      | (500)               | -100.00%            |
| 5410                                 | Reference Materials                   | 477                 | 1,000                  | 850                    | (150)               | -15.00%             |
| 5530                                 | Educational Expense                   | 3,395               | 6,000                  | 9,000                  | 3,000               | 50.00%              |
| 5531                                 | Seminar/Training Reg. Fees            | 24,653              | 18,900                 | 18,000                 | (900)               | -4.76%              |
| <b>Total Operating Expenses</b>      |                                       | <b>2,067,616</b>    | <b>2,210,400</b>       | <b>2,155,100</b>       | <b>(55,300)</b>     | <b>-2.50%</b>       |
| <b>TOTAL EXPENDITURES</b>            |                                       | <b>\$ 5,756,019</b> | <b>\$ 6,183,316</b>    | <b>\$6,467,574</b>     | <b>\$ 284,258</b>   | <b>4.60%</b>        |



**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>MAINTENANCE - AIRFIELD</u></b>       | <b>FY 15/16</b>  | <b>FY 16/17</b>  | <b>FY 17/18</b>  | <b>VARIANCE</b> | <b>PERCENT</b> |
|--|------------------|------------------|------------------|-----------------|----------------|
| <b>CLERK WJ5300041200</b>                  | <b>ACTUALS</b>   | <b>APPROVED</b>  | <b>PROPOSED</b>  | <b>Over</b>     | <b>Over</b>    |
|  |                  | <b>BUDGET</b>    | <b>BUDGET</b>    | <b>(Under)</b>  | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>                  |                  |                  |                  |                 |                |
| 1210 Salaries - Base Salary                | \$1,313,318      | \$1,533,673      | \$1,599,240      | \$ 65,567       | 4.28%          |
| 1250 Special Pay (with Retirement)         | 7,545            | 7,475            | 7,202            | (273)           | -3.65%         |
| 1410 Overtime (OT1)                        | 11,384           | 15,111           | 18,003           | 2,892           | 19.14%         |
| 1415 Overtime (OT1.5)                      | 42,079           | 41,926           | 43,118           | 1,192           | 2.84%          |
| 1420 Holiday Pay                           | 51,141           | 64,619           | 67,396           | 2,777           | 4.30%          |
| 1425 Holiday Pay 1.5                       |                  | 23,211           | 23,071           | (140)           | -0.60%         |
| 2110 FICA Taxes (OASDHI)                   | 85,102           | 103,690          | 108,119          | 4,429           | 4.27%          |
| 2120 FICA Taxes (Medicare)                 | 19,903           | 25,290           | 26,370           | 1,080           | 4.27%          |
| 2210 Regular Retirement                    | 116,186          | 128,474          | 138,884          | 10,410          | 8.10%          |
| 2310 Health Insurance                      | 436,365          | 523,789          | 568,529          | 44,740          | 8.54%          |
| 2320 Life Insurance                        | 3,135            | 4,451            | 4,645            | 194             | 4.35%          |
| 2330 Dental Insurance                      | 13,505           | 16,909           | 17,392           | 483             | 2.86%          |
| <b>Total Personnel Services</b>            | <b>2,099,663</b> | <b>2,488,618</b> | <b>2,621,969</b> | <b>133,351</b>  | <b>5.36%</b>   |
| <b>OPERATING EXPENDITURES</b>              |                  |                  |                  |                 |                |
| 3190 Other Professional Services           | 43,606           | 120,000          | 50,000           | (70,000)        | -58.33%        |
| 3430 Uniform/Laundry Service               | 6,386            | 9,000            | 7,500            | (1,500)         | -16.67%        |
| 3490 Other Contracted Services             | 405,323          | 494,000          | 738,000          | 244,000         | 49.39%         |
| 4010 Local Mileage                         | 0                | 200              | 200              | 0               | 0.00%          |
| 4022 Out of County Travel                  | 6,503            | 7,100            | 6,050            | (1,050)         | -14.79%        |
| 4110 Telecommunications                    | 730              | 300              | 300              | 0               | 0.00%          |
| 4315 Television Cable Services             | 1,567            | 1,800            | 1,800            | 0               | 0.00%          |
| 4340 Trash and Garbage                     | 11,900           | 0                | 0                | 0               | 0.00%          |
| 4450 Other Equipment Rental                | 21,876           | 20,000           | 20,000           | 0               | 0.00%          |
| 4610 Building Maintenance                  | 85,561           | 14,000           | 16,000           | 2,000           | 14.29%         |
| 4615 Maintenance Materials                 | 45,524           | 37,500           | 27,000           | (10,500)        | -28.00%        |
| 4630 Equipment Maintenance                 | 22,366           | 13,000           | 9,000            | (4,000)         | -30.77%        |
| 4635 Equipment Repair Parts                | 202,591          | 294,500          | 184,500          | (110,000)       | -37.35%        |
| 4663 Horticultural                         | 22,082           | 36,000           | 32,000           | (4,000)         | -11.11%        |
| 4710 Printing, Binding, and Copying        | 240              | 150              | 150              | 0               | 0.00%          |
| 4970 License, Permit, and Application Fees | 200              | 800              | 800              | 0               | 0.00%          |
| 5120 General Office Supplies               | 1,986            | 2,500            | 2,500            | 0               | 0.00%          |
| 5230 Clothing and Wearing Apparel          | 5,128            | 9,420            | 14,900           | 5,480           | 58.17%         |
| 5240 Chemicals                             | 65,689           | 121,000          | 98,000           | (23,000)        | -19.01%        |
| 5260 Janitorial and other Maint. Supplies  | 1,356            | 1,000            | 1,000            | 0               | 0.00%          |
| 5280 Minor Equipment                       | 38,544           | 16,500           | 31,500           | 15,000          | 90.91%         |
| 5290 Other Supplies                        | 3,946            | 4,000            | 4,000            | 0               | 0.00%          |
| 5310 Asphalt and Coldmix                   | 5,430            | 5,000            | 5,000            | 0               | 0.00%          |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>MAINTENANCE - AIRFIELD</u></b> | <b>FY 15/16</b>     | <b>FY 16/17</b>    | <b>FY 17/18</b>    | <b>VARIANCE</b>   | <b>PERCENT</b> |
|--------------------------------------|---------------------|--------------------|--------------------|-------------------|----------------|
| <b>CLERK WJ5300041200</b>            | <b>ACTUALS</b>      | <b>APPROVED</b>    | <b>PROPOSED</b>    | <b>Over</b>       | <b>Over</b>    |
|                                      |                     | <b>BUDGET</b>      | <b>BUDGET</b>      | <b>(Under)</b>    | <b>(Under)</b> |
| 5320 Road Base Materials             | 23,348              | 15,000             | 28,000             | 13,000            | 86.67%         |
| 5340 Cement and Concrete             | 1,709               | 5,000              | 5,000              | 0                 | 0.00%          |
| 5360 Sign Material                   | 72,309              | 75,000             | 30,000             | (45,000)          | -60.00%        |
| 5390 Other Road Materials            | 38,397              | 40,000             | 30,000             | (10,000)          | -25.00%        |
| 5410 Reference Materials             | 0                   | 350                | 350                | 0                 | 0.00%          |
| 5420 Memberships                     | 440                 | 600                | 600                | 0                 | 0.00%          |
| 5530 Educational Expense             | 350                 | 0                  | 0                  | 0                 | 0.00%          |
| 5531 Seminar/Training Reg. Fees      | 8,194               | 12,450             | 12,000             | (450)             | -3.61%         |
| <b>Total Operating Expenses</b>      | <b>1,143,281</b>    | <b>1,356,170</b>   | <b>1,356,150</b>   | <b>(20)</b>       | <b>0.00%</b>   |
| <b>TOTAL EXPENDITURES</b>            | <b>\$ 3,242,944</b> | <b>\$3,844,788</b> | <b>\$3,978,119</b> | <b>\$ 133,331</b> | <b>3.47%</b>   |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 4229 Airport Contract Management

**Organizational Category:**

☐ Executive

☐ Administration

☒ Aviation

☐ Development

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**Program Function:**

Oversee a multitude of outsourced service, maintenance, and support contracts which provide important services to the Lee County Port Authority. Prepare comprehensive solicitations for a variety of services that furnish valuable labor and material resources and support to the Aviation Division and other Authority departments as necessary.

Representative Airport Contract Maintenance service and support agreements include parking lot and shuttle service management, janitorial routine and project services, baggage handling systems management, rental car fuel system management, elevator and escalator equipment repair and maintenance, chillers system and building controls support, interior landscaping services, parking access and revenue control system maintenance, pest control services and general maintenance and support services.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>CONTRACT MANAGEMENT</u></b>          | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>CLERK WJ5422941200</b>                  |                             |   |   |                                      |                                     |
| <b>PERSONNEL EXPENSES</b>                  |                             |   |   |                                      |                                     |
| 1210 Salaries - Base Salary                | \$158,772                   | \$168,960                               | \$173,775                               | \$4,815                              | 2.85%                               |
| 1420 Holiday Pay                           | 6,446                       | 6,710                                   | 6,978                                   | 268                                  | 3.99%                               |
| 2110 FICA Taxes (OASDHI)                   | 10,007                      | 10,804                                  | 11,116                                  | 312                                  | 2.89%                               |
| 2120 FICA Taxes (Medicare)                 | 2,345                       | 2,635                                   | 2,711                                   | 76                                   | 2.90%                               |
| 2210 Regular Retirement                    | 12,112                      | 13,386                                  | 14,280                                  | 894                                  | 6.67%                               |
| 2310 Health Insurance                      | 26,340                      | 28,690                                  | 28,690                                  | 0                                    | 0.00%                               |
| 2320 Life Insurance                        | 602                         | 764                                     | 792                                     | 28                                   | 3.62%                               |
| 2330 Dental Insurance                      | 888                         | 966                                     | 966                                     | 0                                    | 0.02%                               |
| <b>Total Personnel Services</b>            | <b>217,512</b>              | <b>232,915</b>                          | <b>239,309</b>                          | <b>6,394</b>                         | <b>2.75%</b>                        |
| <b>OPERATING EXPENDITURES</b>              |                             |   |   |                                      |                                     |
| 3170 Management Fees (Parking Lot)         | 4,149,986                   | 4,584,999                               | 4,931,999                               | 347,000                              | 7.57%                               |
| 3410 Janitorial Services                   | 5,823,935                   | 6,169,999                               | 6,237,999                               | 68,000                               | 1.10%                               |
| 3490 Other Contracted Services             | 3,428,422                   | 3,681,554                               | 3,472,188                               | (209,366)                            | -5.69%                              |
| 4010 Local Mileage                         | 0                           | 119                                     | 119                                     | 0                                    | 0.00%                               |
| 4022 Out of County Travel                  | 5,125                       | 8,995                                   | 8,495                                   | (500)                                | -5.56%                              |
| 4110 Telecommunications                    | 36,790                      | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 4315 Television Cable Services             | 3,297                       | 3,458                                   | 3,624                                   | 166                                  | 4.80%                               |
| 4630 Equipment Maintenance                 | 18,054                      | 15,860                                  | 15,860                                  | 0                                    | 0.00%                               |
| 4810 Promotional Advertising and Expenses  | 5,500                       | 5,000                                   | 5,000                                   | 0                                    | 0.00%                               |
| 4811 Promotions / Brochures                |                             | 99                                      | 99                                      | 0                                    | 0.00%                               |
| 4970 License, Permit, and Application Fees | 1,190                       | 1,289                                   | 1,550                                   | 261                                  | 20.25%                              |
| 5120 General Office Supplies               | 396                         | 739                                     | 739                                     | 0                                    | 0.00%                               |
| 5230 Clothing and Wearing Apparel          | 173                         | 174                                     | 174                                     | 0                                    | 0.00%                               |
| 5280 Minor Equipment                       | 442                         | 639                                     | 639                                     | 0                                    | 0.00%                               |
| 5410 Reference Materials                   |                             | 330                                     | 299                                     | (31)                                 | -9.39%                              |
| 5420 Memberships                           | 310                         | 310                                     | 310                                     | 0                                    | 0.00%                               |
| 5531 Seminar/Training Reg. Fees            | 1,195                       | 2,835                                   | 2,905                                   | 70                                   | 2.47%                               |
| <b>Total Operating Expenses</b>            | <b>13,474,815</b>           | <b>14,476,399</b>                       | <b>14,681,999</b>                       | <b>205,600</b>                       | <b>1.42%</b>                        |
| <b>TOTAL EXPENDITURES</b>                  | <b>\$ 13,692,327</b>        | <b>\$ 14,709,314</b>                    | <b>\$ 14,921,308</b>                    | <b>\$ 211,994</b>                    | <b>1.44%</b>                        |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 4230 Police

**Organizational Category:**

☐ Executive  
☐ Administration  
☒ Aviation  
☐ Development

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**Program Function:**

Overall twenty-four hour airport security and law enforcement; responsible for compliance with all applicable Department of Homeland Security/Transportation Security Administration's security directives, and enforcement of all state and local laws in our jurisdiction. The law enforcement section is comprised of the following teams: Law Enforcement Operations, Professional Standards, Investigations/Intelligence, Hazardous Device Squad and TSA/APD Canine Explosives Team.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <u>POLICE</u>                              | FY 15/16            | FY 16/17            | FY 17/18            | VARIANCE          | PERCENT       |
|--|---------------------|---------------------|---------------------|-------------------|---------------|
| CLERK WD5423041200                         | ACTUALS             | APPROVED BUDGET     | PROPOSED BUDGET     | Over (Under)      | Over (Under)  |
| <b>PERSONNEL EXPENSES</b>                  |                     |                     |                     |                   |               |
| 1210 Salaries - Base Salary                | \$495,268           | \$354,229           | \$341,948           | (\$12,281)        | -3.47%        |
| 1220 Salaries - Full Time High Risk        | 2,077,037           | 2,165,271           | 2,274,814           | 109,543           | 5.06%         |
| 1250 Special Pay (with Retirement)         | 63,199              | 62,090              | 62,109              | 19                | 0.03%         |
| 1410 Overtime (OT1)                        | 34,844              | 32,555              | 32,684              | 129               | 0.40%         |
| 1415 Overtime (OT1.5)                      | 96,864              | 107,578             | 118,104             | 10,526            | 9.78%         |
| 1420 Holiday Pay                           | 23,077              | 36,664              | 38,038              | 1,374             | 3.75%         |
| 1425 Holiday Pay 1.5                       | 87,156              | 100,303             | 105,665             | 5,362             | 5.35%         |
| 1510 Special Pay (without Retirement)      | 18,179              | 0                   | 0                   | 0                 | 0.00%         |
| 2110 FICA Taxes (OASDHI)                   | 175,810             | 175,809             | 182,862             | 7,053             | 4.01%         |
| 2120 FICA Taxes (Medicare)                 | 41,117              | 42,880              | 44,600              | 1,720             | 4.01%         |
| 2210 Regular Retirement                    | 25,149              | 7,531               | 8,513               | 982               | 13.04%        |
| 2220 High Risk Retirement                  | 649,382             | 636,821             | 679,147             | 42,326            | 6.65%         |
| 2310 Health Insurance                      | 517,645             | 638,550             | 673,287             | 34,737            | 5.44%         |
| 2311 Health Insurance Opt Out              | 3,035               | 3,600               | 3,600               | 0                 | 0.00%         |
| 2320 Life Insurance                        | 5,678               | 7,612               | 7,690               | 78                | 1.02%         |
| 2330 Dental Insurance                      | 16,428              | 20,774              | 20,774              | 0                 | 0.00%         |
| <b>Total Personnel Services</b>            | <b>4,329,868</b>    | <b>4,392,267</b>    | <b>4,593,835</b>    | <b>201,568</b>    | <b>4.59%</b>  |
| <b>OPERATING EXPENDITURES</b>              |                     |                     |                     |                   |               |
| 3190 Other Professional Services           | 5,526               | 10,600              | 4,550               | (6,050)           | -57.08%       |
| 3430 Uniform/Laundry Service               | 0                   | 10                  | 10                  | 0                 | 0.00%         |
| 3460 Data Processing                       | 2,636               | 0                   | 0                   | 0                 | 0.00%         |
| 4010 Local Mileage                         | 0                   | 100                 | 100                 | 0                 | 0.00%         |
| 4022 Out of County Travel                  | 10,110              | 18,380              | 18,380              | 0                 | 0.00%         |
| 4110 Telecommunications                    | 0                   | 10                  | 10                  | 0                 | 0.00%         |
| 4120 Advertising                           | 0                   | 10                  | 10                  | 0                 | 0.00%         |
| 4315 Television Cable Services             | 983                 | 1,168               | 1,168               | 0                 | 0.00%         |
| 4420 Vehicle Rental                        | 0                   | 300                 | 300                 | 0                 | 0.00%         |
| 4615 Maintenance Materials                 | 0                   | 50                  | 0                   | (50)              | -100.00%      |
| 4620 Vehicle Maintenance                   | 380                 | 330                 | 350                 | 20                | 6.06%         |
| 4630 Equipment Maintenance                 | 2,841               | 2,935               | 2,380               | (555)             | -18.91%       |
| 4635 Equipment Repair Parts                | 1,360               | 1,567               | 1,567               | 0                 | 0.00%         |
| 4710 Printing, Binding, and Copying        | 1,095               | 750                 | 750                 | 0                 | 0.00%         |
| 4810 Promotional Advertising and Expenses  | 9,788               | 0                   | 0                   | 0                 | 0.00%         |
| 4970 License, Permit, and Application Fees | 206                 | 240                 | 100                 | (140)             | -58.33%       |
| 5120 General Office Supplies               | 2,888               | 3,500               | 3,500               | 0                 | 0.00%         |
| 5221 Medical Supplies and Drugs            | 290                 | 100                 | 100                 | 0                 | 0.00%         |
| 5230 Clothing and Wearing Apparel          | 33,600              | 13,700              | 26,050              | 12,350            | 90.15%        |
| 5280 Minor Equipment                       | 7,454               | 0                   | 1,500               | 1,500             | 100.00%       |
| 5290 Other Supplies                        | 25,084              | 3,201               | 3,201               | 0                 | 0.00%         |
| 5410 Reference Materials                   | 65                  | 50                  | 50                  | 0                 | 0.00%         |
| 5420 Memberships                           | 1,552               | 2,260               | 2,260               | 0                 | 0.00%         |
| 5530 Educational Expense                   | 1,503               | 2,000               | 3,500               | 1,500             | 75.00%        |
| 5531 Seminar/Training Reg. Fees            | 3,012               | 8,185               | 8,185               | 0                 | 0.00%         |
| <b>Total Operating Expenses</b>            | <b>110,373</b>      | <b>69,446</b>       | <b>78,021</b>       | <b>8,575</b>      | <b>12.35%</b> |
| <b>TOTAL EXPENDITURES</b>                  | <b>\$ 4,440,241</b> | <b>\$ 4,461,713</b> | <b>\$ 4,671,856</b> | <b>\$ 210,143</b> | <b>4.71%</b>  |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 4231 Security

**Organizational Category:**

☐ Executive  
☐ Administration  
☒ Aviation  
☐ Development

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**Program Function:**

Monitor and enforce security measures as required by 49 CFR 1542 pertaining to airport security and the airport security plan. Administer the planning of the lock and key program, airport security training, civilian security force, police reserve force and any other security related issues identified by the Director of the Aviation Division. Provide the Director and the Deputy Executive Director of the Aviation Division with an assessment of, or feedback on, security related developments in order to deliver an excellent level of security and service to the customers and tenants of the Southwest Florida International Airport.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>APD - SECURITY</b>                      | <b>FY 15/16</b>    | <b>FY 16/17</b>    | <b>FY 17/18</b>    | <b>VARIANCE</b>  | <b>PERCENT</b> |
|--|--------------------|--------------------|--------------------|------------------|----------------|
| <b>CLERK WD5423141200</b>                  | <b>ACTUALS</b>     | <b>APPROVED</b>    | <b>PROPOSED</b>    | <b>Over</b>      | <b>Over</b>    |
|  |                    | <b>BUDGET</b>      | <b>BUDGET</b>      | <b>(Under)</b>   | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>                  |                    |                    |                    |                  |                |
| 1210 Salaries - Base Salary                | \$651,824          | \$629,374          | \$678,775          | \$49,401         | 7.85%          |
| 1220 Salaries - Full Time High Risk        | 16,852             | 0                  | 0                  | 0                | 0.00%          |
| 1250 Special Pay (with Retirement)         | 7,538              | 5,683              | 6,157              | 474              | 8.35%          |
| 1410 Overtime (OT1)                        | 3,807              | 0                  | 0                  | 0                | 0.00%          |
| 1415 Overtime (OT1.5)                      | 68,754             | 88,660             | 96,054             | 7,394            | 8.34%          |
| 1420 Holiday Pay                           | 7,773              | 12,320             | 13,327             | 1,007            | 8.18%          |
| 1425 Holiday Pay 1.5                       | 21,714             | 27,280             | 29,555             | 2,275            | 8.34%          |
| 2110 FICA Taxes (OASDHI)                   | 46,130             | 46,944             | 50,668             | 3,724            | 7.93%          |
| 2120 FICA Taxes (Medicare)                 | 10,788             | 11,450             | 12,358             | 908              | 7.93%          |
| 2210 Regular Retirement                    | 54,880             | 58,165             | 65,086             | 6,921            | 11.90%         |
| 2220 High Risk Retirement                  | 6,565              | 0                  | 0                  | 0                | 0.00%          |
| 2310 Health Insurance                      | 265,695            | 332,961            | 306,908            | (26,053)         | -7.82%         |
| 2311 Health Insurance Opt Out              | 150                | 600                | 600                | 0                | 0.00%          |
| 2320 Life Insurance                        | 1,524              | 1,914              | 2,066              | 152              | 7.96%          |
| 2330 Dental Insurance                      | 8,880              | 10,629             | 10,629             | (0)              | 0.00%          |
| <b>Total Personnel Services</b>            | <b>1,172,874</b>   | <b>1,225,980</b>   | <b>1,272,183</b>   | <b>46,203</b>    | <b>3.77%</b>   |
| <b>OPERATING EXPENDITURES</b>              |                    |                    |                    |                  |                |
| 3490 Other Contracted Services             | 5,871              | 250                | 250                | 0                | 0.00%          |
| 4010 Local Mileage                         | 0                  | 100                | 100                | 0                | 0.00%          |
| 4022 Out of County Travel                  | 1,818              | 2,800              | 500                | (2,300)          | -82.14%        |
| 4450 Other Equipment Rental                | 0                  | 200                | 200                | 0                | 0.00%          |
| 4630 Equipment Maintenance                 | 0                  | 400                | 50                 | (350)            | -87.50%        |
| 4635 Equipment Repair Parts                | 91                 | 230                | 50                 | (180)            | -78.26%        |
| 4710 Printing, Binding, and Copying        | 343                | 300                | 300                | 0                | 0.00%          |
| 4810 Promotional Advertising and Expenses  | 2,000              | 2,250              | 2,250              | 0                | 0.00%          |
| 4970 License, Permit, and Application Fees | 0                  | 170                | 100                | (70)             | -41.18%        |
| 5120 General Office Supplies               | 1,244              | 2,100              | 2,100              | 0                | 0.00%          |
| 5221 Medical Supplies and Drugs            | 50                 | 250                | 250                | 0                | 0.00%          |
| 5230 Clothing and Wearing Apparel          | 19,042             | 12,000             | 16,800             | 4,800            | 40.00%         |
| 5260 Janitorial and other Maint. Supplies  | 0                  | 50                 | 50                 | 0                | 0.00%          |
| 5280 Minor Equipment                       | 7,772              | 1,000              | 1,400              | 400              | 40.00%         |
| 5290 Other Supplies                        | 5,055              | 250                | 250                | 0                | 0.00%          |
| 5531 Seminars/Training Reg. Fees           | 1,492              | 3,800              | 3,500              | (300)            | -7.89%         |
| <b>Total Operating Expenses</b>            | <b>44,778</b>      | <b>26,150</b>      | <b>28,150</b>      | <b>2,000</b>     | <b>7.65%</b>   |
| <b>TOTAL EXPENDITURES</b>                  | <b>\$1,217,652</b> | <b>\$1,252,130</b> | <b>\$1,300,333</b> | <b>\$ 48,203</b> | <b>3.85%</b>   |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 4240 Operations & Safety

**Organizational Category:**

☐ Executive  
☐ Administration  
☒ Aviation  
☐ Development

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**Program Function:**

Maintains the requirements of the airport's operating certificate issued by the Federal Aviation Administration including compliance with local, state and federal regulations, advisory circulars, and certification alerts. Oversees aircraft gate management, wildlife hazard management, and general safety standards related to aircraft movement areas, ground transportation, parking and various other landside, terminal and airside activities.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>OPERATIONS &amp; SAFETY</u></b> |                                      | <b>FY 15/16</b>     | <b>FY 16/17</b>     | <b>FY 17/18</b>    | <b>VARIANCE</b>  | <b>PERCENT</b> |
|---------------------------------------|--------------------------------------|---------------------|---------------------|--------------------|------------------|----------------|
| <b>CLERK WG5424041200</b>             |                                      | <b>ACTUALS</b>      | <b>APPROVED</b>     | <b>PROPOSED</b>    | <b>Over</b>      | <b>Over</b>    |
|                                       |                                      |                     | <b>BUDGET</b>       | <b>BUDGET</b>      | <b>(Under)</b>   | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>             |                                      |                     |                     |                    |                  |                |
| 1210                                  | Salaries - Base Salary               | \$1,082,040         | \$1,162,236         | \$1,164,597        | \$2,361          | 0.20%          |
| 1230                                  | Salaries - Part Time Regular         | 54,478              | 0                   | 58,169             | 58,169           | 100.00%        |
| 1250                                  | Special Pay (with Retirement)        | 6,988               | 7,411               | 5,971              | (1,440)          | -19.43%        |
| 1310                                  | Pay - Non-permanent labor            | 8,712               | 10,000              | 10,000             | 0                | 0.00%          |
| 1410                                  | Overtime (OT1)                       | 6,877               | 3,177               | 4,939              | 1,762            | 55.47%         |
| 1415                                  | Overtime (OT1.5)                     | 72,896              | 67,937              | 68,191             | 254              | 0.37%          |
| 1420                                  | Holiday Pay                          | 24,014              | 31,501              | 33,289             | 1,788            | 5.68%          |
| 1425                                  | Holiday Pay 1.5                      | 24,349              | 23,516              | 24,090             | 574              | 2.44%          |
| 2110                                  | FICA Taxes (OASDHI)                  | 77,986              | 79,690              | 83,594             | 3,904            | 4.90%          |
| 2120                                  | FICA Taxes (Medicare)                | 18,239              | 19,437              | 20,389             | 952              | 4.90%          |
| 2210                                  | Regular Retirement                   | 92,731              | 98,738              | 107,381            | 8,643            | 8.75%          |
| 2310                                  | Health Insurance                     | 247,440             | 306,908             | 315,592            | 8,684            | 2.83%          |
| 2311                                  | Health Insurance Opt Out             | 607                 | 0                   | 0                  | 0                | 0.00%          |
| 2320                                  | Life Insurance                       | 2,983               | 4,366               | 4,583              | 217              | 4.96%          |
| 2330                                  | Dental Insurance                     | 8,880               | 10,629              | 10,629             | (0)              | 0.00%          |
| <b>Total Personnel Services</b>       |                                      | <b>1,729,220</b>    | <b>1,825,546</b>    | <b>1,911,413</b>   | <b>85,867</b>    | <b>4.70%</b>   |
| <b>OPERATING EXPENDITURES</b>         |                                      |                     |                     |                    |                  |                |
| 3190                                  | Other Professional Services          | 5,512               | 278,250             | 227,600            | (50,650)         | -18.20%        |
| 3460                                  | Data Processing                      | 0                   | 300                 | 1,300              | 1,000            | 333.33%        |
| 4010                                  | Local Mileage                        | 2                   | 0                   | 100                | 100              | 100.00%        |
| 4022                                  | Out of County Travel                 | 17,532              | 9,830               | 14,400             | 4,570            | 46.49%         |
| 4110                                  | Telecommunications                   | 425                 | 0                   | 0                  | 0                | 0.00%          |
| 4630                                  | Equipment Maintenance                | 0                   | 1,790               | 0                  | (1,790)          | -100.00%       |
| 4710                                  | Printing, Binding, and Copying       | 683                 | 1,250               | 1,985              | 735              | 58.80%         |
| 4810                                  | Promotional Advertising and Expense  | 462                 | 1,100               | 3,800              | 2,700            | 245.45%        |
| 4811                                  | Promotions / Brochures               | 0                   | 300                 | 255                | (45)             | -15.00%        |
| 5120                                  | General Office Supplies              | 4,089               | 3,700               | 3,800              | 100              | 2.70%          |
| 5221                                  | Medical Supplies and Drugs           | 25                  | 100                 | 100                | 0                | 0.00%          |
| 5230                                  | Clothing and Wearing Apparel         | 6,631               | 5,365               | 3,310              | (2,055)          | -38.30%        |
| 5250                                  | Food and Food Supplies               | 127                 | 100                 | 100                | 0                | 0.00%          |
| 5260                                  | Janitorial and other Maint. Supplies | 75                  | 100                 | 100                | 0                | 0.00%          |
| 5280                                  | Minor Equipment                      | 5,725               | 1,650               | 7,710              | 6,060            | 367.27%        |
| 5290                                  | Other Supplies                       | 3,914               | 7,531               | 5,950              | (1,581)          | -20.99%        |
| 5410                                  | Reference Materials                  | 343                 | 1,395               | 100                | (1,295)          | -92.83%        |
| 5420                                  | Memberships                          | 596                 | 1,150               | 1,200              | 50               | 4.35%          |
| 5531                                  | Seminars/Training Reg. Fees          | 8,956               | 10,375              | 6,345              | (4,030)          | -38.84%        |
| <b>Total Operating Expenses</b>       |                                      | <b>55,097</b>       | <b>324,286</b>      | <b>278,155</b>     | <b>(46,131)</b>  | <b>-14.23%</b> |
| <b>TOTAL EXPENDITURES</b>             |                                      | <b>\$ 1,784,317</b> | <b>\$ 2,149,832</b> | <b>\$2,189,568</b> | <b>\$ 39,736</b> | <b>1.85%</b>   |



**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>AIRPORT COMMUNICATIONS</u></b> |                               | <b>FY 15/16</b>   | <b>FY 16/17</b> | <b>FY 17/18</b> | <b>VARIANCE</b> | <b>PERCENT</b> |
|--------------------------------------|-------------------------------|-------------------|-----------------|-----------------|-----------------|----------------|
| <b>CLERK WE5423241200</b>            |                               | <b>ACTUALS</b>    | <b>APPROVED</b> | <b>PROPOSED</b> | <b>Over</b>     | <b>Over</b>    |
|                                      |                               |                   | <b>BUDGET</b>   | <b>BUDGET</b>   | <b>(Under)</b>  | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>            |                               |                   |                 |                 |                 |                |
| 1210                                 | Salaries - Base Salary        | \$146,818         |                 |                 | \$0             | 0.00%          |
| 1250                                 | Special Pay (with Retirement) | 1,460             |                 |                 | 0               | 0.00%          |
| 1410                                 | Overtime (OT1)                | 564               |                 |                 | 0               | 0.00%          |
| 1415                                 | Overtime (OT1.5)              | 11,843            |                 |                 | 0               | 0.00%          |
| 1420                                 | Holiday Pay                   | 2,455             |                 |                 | 0               | 0.00%          |
| 1425                                 | Holiday Pay 1.5               | 5,072             |                 |                 | 0               | 0.00%          |
| 2110                                 | FICA Taxes (OASDHI)           | 10,142            |                 |                 | 0               | 0.00%          |
| 2120                                 | FICA Taxes (Medicare)         | 2,372             |                 |                 | 0               | 0.00%          |
| 2210                                 | Regular Retirement            | 13,697            |                 |                 | 0               | 0.00%          |
| 2310                                 | Health Insurance              | 48,090            |                 |                 | 0               | 0.00%          |
| 2320                                 | Life Insurance                | 397               |                 |                 | 0               | 0.00%          |
| 2330                                 | Dental Insurance              | 1,554             |                 |                 | 0               | 0.00%          |
| <b>Total Personnel Services</b>      |                               | <b>244,464</b>    | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0.00%</b>   |
| <b>OPERATING EXPENDITURES</b>        |                               |                   |                 |                 |                 |                |
| 4022                                 | Out of County Travel          | 321               |                 |                 | 0               | 0.00%          |
| 4110                                 | Telecommunications            | 62                |                 |                 | 0               | 0.00%          |
| 4430                                 | Office Equipment Rental       | 770               |                 |                 | 0               | 0.00%          |
| 4635                                 | Equipment Repair Parts        | 17                |                 |                 | 0               | 0.00%          |
| 5120                                 | General Office Supplies       | 825               |                 |                 | 0               | 0.00%          |
| 5230                                 | Clothing and Wearing Apparel  | 137               |                 |                 | 0               | 0.00%          |
| 5290                                 | Other Supplies                | 268               |                 |                 | 0               | 0.00%          |
| 5420                                 | Memberships                   | 23                |                 |                 | 0               | 0.00%          |
| 5530                                 | Educational Expense           | 2,360             |                 |                 | 0               | 0.00%          |
| 5531                                 | Seminar/Training Reg. Fees    | 35                |                 |                 | 0               | 0.00%          |
| <b>Total Operating Expenses</b>      |                               | <b>4,818</b>      | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0.00%</b>   |
| <b>TOTAL EXPENDITURES</b>            |                               | <b>\$ 249,282</b> | <b>\$ -</b>     | <b>\$ -</b>     | <b>\$ -</b>     | <b>0.00%</b>   |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 4238 Airport Rescue Fire Fighting

**Organizational Category:**

☐ Executive

☐ Administration

☒ Aviation

☐ Development

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**Program Function:**

Provide twenty-four-hour aircraft fire fighting and rescue services to the Southwest Florida International Airport and Page Field. These services include: structural fire protection; EMT-level medical and rescue; First Alarm response; mutual aid to local fire departments; and hazardous material mutual aid. Continuous training of all ARFF personnel required by FAR 139.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>AIRCRAFT RESCUE &amp; FIREFIGHTERS</u></b> | <b>FY 15/16</b>  | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|--|------------------|------------------------|------------------------|---------------------|---------------------|
| <b>CLERK WF5423841200</b>                        | <b>ACTUALS</b>   | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>PERSONNEL EXPENSES</b>                        |                  |                        |                        |                     |                     |
| 1210 Salaries - Base Salary                      | \$662,935        | \$296,805              | \$322,144              | \$25,339            | 8.54%               |
| 1220 Salaries - Full Time High Risk              | 2,290,556        | 2,835,291              | 2,982,849              | 147,558             | 5.20%               |
| 1250 Special Pay (with Retirement)               | 28               | 0                      | 0                      | 0                   | 0.00%               |
| 1410 Overtime (OT1)                              | 279,584          | 273,218                | 293,611                | 20,393              | 7.46%               |
| 1420 Holiday Pay                                 | 8,917            | 14,442                 | 15,701                 | 1,259               | 8.72%               |
| 1510 Special Pay (without Retirement)            | 13,719           | 6,296                  | 6,296                  | 0                   | 0.01%               |
| 1520 Incentive Pay                               | (366)            | 0                      | 0                      | 0                   | 0.00%               |
| 2110 FICA Taxes (OASDHI)                         | 193,505          | 208,688                | 220,298                | 11,610              | 5.56%               |
| 2120 FICA Taxes (Medicare)                       | 45,158           | 50,900                 | 53,731                 | 2,831               | 5.56%               |
| 2210 Regular Retirement                          | 125,361          | 30,669                 | 34,381                 | 3,712               | 12.10%              |
| 2220 High Risk Retirement                        | 485,611          | 692,076                | 745,810                | 53,734              | 7.76%               |
| 2310 Health Insurance                            | 590,395          | 655,821                | 648,006                | (7,815)             | -1.19%              |
| 2320 Life Insurance                              | 6,270            | 10,869                 | 11,544                 | 675                 | 6.21%               |
| 2330 Dental Insurance                            | 15,873           | 17,846                 | 16,264                 | (1,582)             | -8.87%              |
| <b>Total Personnel Services</b>                  | <b>4,717,546</b> | <b>5,092,921</b>       | <b>5,350,635</b>       | <b>257,714</b>      | <b>5.06%</b>        |
| <b>OPERATING EXPENDITURES</b>                    |                  |                        |                        |                     |                     |
| 3190 Other Professional Services                 | 3,959            | 4,763                  | 4,980                  | 217                 | 4.56%               |
| 3410 Janitorial Services                         | 1,226            | 795                    | 1,350                  | 555                 | 69.81%              |
| 3430 Uniform/Laundry Service                     | 572              | 500                    | 525                    | 25                  | 5.00%               |
| 3460 Data Processing                             |                  | 10                     | 10                     | 0                   | 0.00%               |
| 3490 Other Contracted Services                   | 702              | 173                    | 916                    | 743                 | 429.48%             |
| 4022 Out of County Travel                        | 6,962            | 8,305                  | 9,091                  | 786                 | 9.46%               |
| 4110 Telecommunications                          | 713              | 659                    | 659                    | 0                   | 0.00%               |
| 4211 Freight and Postage                         | 11               | 30                     | 30                     | 0                   | 0.00%               |
| 4315 Television Cable Services                   | 2,420            | 2,623                  | 2,623                  | 0                   | 0.00%               |
| 4340 Trash and Garbage                           | 350              | 510                    | 460                    | (50)                | -9.80%              |
| 4630 Equipment Maintenance                       | 12,828           | 19,016                 | 20,200                 | 1,184               | 6.23%               |
| 4635 Equipment Repair Parts                      | 2,195            | 4,369                  | 4,768                  | 399                 | 9.13%               |
| 4710 Printing, Binding, and Copying              | 412              | 261                    | 261                    | 0                   | 0.00%               |
| 4810 Promotional Advertising and Expenses        | 302              | 899                    | 899                    | 0                   | 0.00%               |
| 4910 Truck Weighing Charges                      | 11               | 22                     | 22                     | 0                   | 0.00%               |
| 4970 License, Permit, and Application Fees       | 1,347            | 1,880                  | 2,055                  | 175                 | 9.31%               |
| 5120 General Office Supplies                     | 1,924            | 3,030                  | 3,030                  | 0                   | 0.00%               |
| 5210 Fuel and Lubricants                         | 96               | 132                    | 167                    | 35                  | 26.52%              |
| 5221 Medical Supplies and Drugs                  | 4,590            | 6,153                  | 5,753                  | (400)               | -6.50%              |
| 5230 Clothing and Wearing Apparel                | 42,210           | 40,675                 | 46,266                 | 5,591               | 13.75%              |
| 5240 Chemicals                                   | 41,064           | 7,038                  | 6,223                  | (815)               | -11.58%             |
| 5250 Food and Food Supplies                      | 53               | 330                    | 360                    | 30                  | 9.09%               |
| 5260 Janitorial and other Maint. Supplies        | 108              | 0                      | 492                    | 492                 | 100.00%             |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>AIRCRAFT RESCUE &amp; FIREFIGHTERS</u></b> | <b>FY 15/16</b>    | <b>FY 16/17</b>     | <b>FY 17/18</b>     | <b>VARIANCE</b>   | <b>PERCENT</b> |
|--|--------------------|---------------------|---------------------|-------------------|----------------|
| <b>CLERK WF5423841200</b>                        | <b>ACTUALS</b>     | <b>APPROVED</b>     | <b>PROPOSED</b>     | <b>Over</b>       | <b>Over</b>    |
|  |                    | <b>BUDGET</b>       | <b>BUDGET</b>       | <b>(Under)</b>    | <b>(Under)</b> |
| 5280 Minor Equipment                             | 12,589             | 5,270               | 7,148               | 1,878             | 35.64%         |
| 5290 Other Supplies                              | 1,408              | 863                 | 934                 | 71                | 8.23%          |
| 5410 Reference Materials                         | 2,029              | 2,376               | 2,055               | (321)             | -13.51%        |
| 5420 Memberships                                 | 930                | 1,075               | 1,070               | (5)               | -0.47%         |
| 5530 Educational Expense                         | 3,417              | 3,994               | 3,994               | 0                 | 0.00%          |
| 5531 Seminars/Training Reg. Fees                 | 19,885             | 21,235              | 21,830              | 595               | 2.80%          |
| <b>Total Operating Expenses</b>                  | <b>164,313</b>     | <b>136,986</b>      | <b>148,171</b>      | <b>11,185</b>     | <b>8.17%</b>   |
| <b>TOTAL EXPENDITURES</b>                        | <b>\$4,881,859</b> | <b>\$ 5,229,907</b> | <b>\$ 5,498,806</b> | <b>\$ 268,899</b> | <b>5.14%</b>   |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 4200 Aviation

**Organizational Category:**

☐ Executive

☐ Administration

☒ Aviation

☐ Development

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**Program Function:**

Oversee all aspects of the Port Authority's Aviation Departments, including budgetary, maintenance, standard operating practices, community involvement and daily operations. Provide coordination and advise to the Executive Director regarding airport tenant, customer, and Port Authority issues at both Southwest Florida International Airport and Page Field General Aviation Airport, including public complaints, airside operations, airport security, physical plant condition, and safety.

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>AVIATION</u></b>                    | <b>FY 15/16</b>   | <b>FY 16/17</b>   | <b>FY 17/18</b>  | <b>VARIANCE</b> | <b>PERCENT</b> |
|---|-------------------|-------------------|------------------|-----------------|----------------|
| <b>CLERK WM5420041200</b>                 | <b>ACTUALS</b>    | <b>APPROVED</b>   | <b>PROPOSED</b>  | <b>Over</b>     | <b>Over</b>    |
|   |                   | <b>BUDGET</b>     | <b>BUDGET</b>    | <b>(Under)</b>  | <b>(Under)</b> |
| <b>PERSONNEL EXPENSES</b>                 |                   |                   |                  |                 |                |
| 1210 Salaries - Base Salary               | \$352,449         | \$367,960         | \$342,439        | (\$25,521)      | -6.94%         |
| 1420 Holiday Pay                          | 12,953            | 15,007            | 14,402           | (605)           | -4.03%         |
| 2110 FICA Taxes (OASDHI)                  | 17,925            | 23,552            | 21,946           | (1,606)         | -6.82%         |
| 2120 FICA Taxes (Medicare)                | 5,257             | 5,745             | 5,353            | (392)           | -6.83%         |
| 2210 Regular Retirement                   | 40,985            | 54,751            | 51,725           | (3,026)         | -5.53%         |
| 2310 Health Insurance                     | 38,245            | 56,062            | 56,062           | (0)             | 0.00%          |
| 2320 Life Insurance                       | 1,240             | 1,769             | 1,625            | (144)           | -8.14%         |
| 2330 Dental Insurance                     | 1,110             | 1,449             | 1,449            | 0               | 0.02%          |
| <b>Total Personnel Services</b>           | <b>470,164</b>    | <b>526,295</b>    | <b>495,000</b>   | <b>(31,295)</b> | <b>-5.95%</b>  |
| <b>OPERATING EXPENDITURES</b>             |                   |                   |                  |                 |                |
| 3190 Other Professional Services          | 1,912             | 0                 | 35,000           | 35,000          | 100.00%        |
| 4010 Local Mileage                        | 47                | 50                | 50               | 0               | 0.00%          |
| 4022 Out of County Travel                 | 6,555             | 5,950             | 4,900            | (1,050)         | -17.65%        |
| 4025 Interview Expense                    | 871               | 0                 | 0                | 0               | 0.00%          |
| 4110 Telecommunications                   | 170               | 0                 | 0                | 0               | 0.00%          |
| 4710 Printing, Binding, and Copying       | 120               | 60                | 60               | 0               | 0.00%          |
| 4810 Promotional Advertising and Expenses | 35,857            | 34,200            | 34,200           | 0               | 0.00%          |
| 5120 General Office Supplies              | 1,457             | 700               | 700              | 0               | 0.00%          |
| 5210 Fuel and Lubricants                  |                   | 100               | 100              | 0               | 0.00%          |
| 5280 Minor Equipment                      | 5,309             | 200               | 0                | (200)           | -100.00%       |
| 5410 Reference Materials                  | 357               | 0                 | 0                | 0               | 0.00%          |
| 5420 Memberships                          | 391               | 310               | 620              | 310             | 100.00%        |
| 5531 Seminars/Training Reg. Fees          | 1,881             | 2,135             | 2,950            | 815             | 38.17%         |
| <b>Total Operating Expenses</b>           | <b>54,927</b>     | <b>43,705</b>     | <b>78,580</b>    | <b>34,875</b>   | <b>79.80%</b>  |
| <b>TOTAL EXPENDITURES</b>                 | <b>\$ 525,091</b> | <b>\$ 570,000</b> | <b>\$573,580</b> | <b>\$ 3,580</b> | <b>0.63%</b>   |

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41200 Airport Operating

**Department:** 4201 Aviation Security & Technology

**Organizational Category:**

☐ Executive

☐ Administration

☒ Aviation

☐ Development

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**Program Function:**

The Aviation Security & Technology Department (AS&T) is responsible for administering the Lee County Port Authority's Airport Security Program (ASP) for RSW, as required by the Transportation Security Administration. Additionally, the AS&T department is charged with:

Acting as the liaison between the Lee County Port Authority and the Transportation Security Administration (TSA) to administratively manage those matters affecting airport security to include ASP compliance, security threat analysis and mitigation, and promoting airport stakeholder participation in all security related requirements and objectives.

Managing the Airport Communications Center (AirComm) to provide normal and emergency operational support and coordination to Airport Police, Airport Operations, LCPA Maintenance, TSA, FAA, Airlines and Tenants at RSW.

Managing the Airport's ID Office to conduct airport employee credentialing through coordination with authorized signers that includes biometric and biographic vetting of each applicant. The ID Office is also responsible for providing the required training as the means to obtain credentials once clearance authorization is obtained from the federal government

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**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b><u>AVIATION SECURITY &amp; TECHNOLOGY</u></b> | <b>FY 15/16</b>     | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|--|---------------------|------------------------|------------------------|---------------------|---------------------|
| <b>CLERK WN5420141200</b>                        | <b>ACTUALS</b>      | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>PERSONNEL EXPENSES</b>                        |                     |                        |                        |                     |                     |
| 1210 Salaries - Base Salary                      | \$543,303           | \$777,722              | \$764,523              | (\$13,199)          | -1.70%              |
| 1220 Salaries - Full Time High Risk              | 62,504              | 95,486                 | 110,742                | 15,256              | 15.98%              |
| 1250 Special Pay (with Retirement)               | 6,726               | 5,155                  | 5,224                  | 69                  | 1.34%               |
| 1410 Overtime (OT1)                              | 3,065               | 369                    | 3,055                  | 2,686               | 727.90%             |
| 1415 Overtime (OT1.5)                            | 54,315              | 72,898                 | 73,011                 | 113                 | 0.16%               |
| 1420 Holiday Pay                                 | 13,176              | 16,292                 | 16,189                 | (103)               | -0.63%              |
| 1425 Holiday Pay 1.5                             | 13,993              | 23,423                 | 23,512                 | 89                  | 0.38%               |
| 2110 FICA Taxes (OASDHI)                         | 41,956              | 60,968                 | 61,270                 | 302                 | 0.49%               |
| 2120 FICA Taxes (Medicare)                       | 9,812               | 14,870                 | 14,944                 | 74                  | 0.50%               |
| 2210 Regular Retirement                          | 49,611              | 67,976                 | 69,610                 | 1,634               | 2.40%               |
| 2220 High Risk Retirement                        | 15,531              | 24,061                 | 27,283                 | 3,222               | 13.39%              |
| 2310 Health Insurance                            | 170,410             | 294,268                | 268,215                | (26,053)            | -8.85%              |
| 2320 Life Insurance                              | 1,324               | 3,219                  | 3,219                  | 0                   | 0.01%               |
| 2330 Dental Insurance                            | 5,476               | 9,179                  | 9,179                  | 0                   | 0.00%               |
| <b>Total Personnel Services</b>                  | <b>991,202</b>      | <b>1,465,886</b>       | <b>1,449,976</b>       | <b>(15,910)</b>     | <b>-1.09%</b>       |
| <b>OPERATING EXPENDITURES</b>                    |                     |                        |                        |                     |                     |
| 3190 Other Professional Services                 | 882                 | 0                      | 0                      | 0                   | 0.00%               |
| 3490 Other Contracted Services                   | 52,918              | 70,000                 | 77,500                 | 7,500               | 10.71%              |
| 4010 Local Mileage                               | 76                  | 250                    | 0                      | (250)               | -100.00%            |
| 4022 Out of County Travel                        | 4,089               | 8,000                  | 7,190                  | (810)               | -10.13%             |
| 4026 Moving Expenses                             | 739                 | 0                      | 0                      | 0                   | 0.00%               |
| 4110 Telecommunications                          | 3,551               | 41,400                 | 44,400                 | 3,000               | 7.25%               |
| 4120 Advertising                                 | 230                 | 0                      | 0                      | 0                   | 0.00%               |
| 4630 Equipment Maintenance                       | 760                 | 6,300                  | 5,400                  | (900)               | -14.29%             |
| 4635 Equipment Repair Parts                      | 2,012               | 2,800                  | 3,000                  | 200                 | 7.14%               |
| 4710 Printing, Binding, and Copying              | 859                 | 900                    | 900                    | 0                   | 0.00%               |
| 4811 Promotions / Brochures                      | 88                  | 1,000                  | 2,000                  | 1,000               | 100.00%             |
| 5120 General Office Supplies                     | 1,768               | 1,000                  | 1,000                  | 0                   | 0.00%               |
| 5221 Medical Supplies and Drugs                  | 15                  | 0                      | 0                      | 0                   | 0.00%               |
| 5230 Clothing and Wearing Apparel                | 1,761               | 2,000                  | 1,000                  | (1,000)             | -50.00%             |
| 5250 Food and Food Supplies                      | 97                  | 0                      | 0                      | 0                   | 0.00%               |
| 5260 Janitorial and other Maint. Supplies        | 123                 | 0                      | 0                      | 0                   | 0.00%               |
| 5280 Minor Equipment                             | 11,852              | 0                      | 1,500                  | 1,500               | 100.00%             |
| 5290 Other Supplies                              | 19,430              | 10,000                 | 13,000                 | 3,000               | 30.00%              |
| 5410 Reference Materials                         | 1,223               | 250                    | 0                      | (250)               | -100.00%            |
| 5420 Memberships                                 | 576                 | 445                    | 0                      | (445)               | -100.00%            |
| 5530 Educational Expense                         | 0                   | 18,000                 | 5,500                  | (12,500)            | -69.44%             |
| 5531 Seminar/Training Reg. Fees                  | 3,194               | 9,665                  | 7,120                  | (2,545)             | -26.33%             |
| <b>Total Operating Expenses</b>                  | <b>106,243</b>      | <b>172,010</b>         | <b>169,510</b>         | <b>(2,500)</b>      | <b>-1.45%</b>       |
| <b>TOTAL EXPENDITURES</b>                        | <b>\$ 1,097,445</b> | <b>\$1,637,896</b>     | <b>\$1,619,486</b>     | <b>\$ (18,410)</b>  | <b>-1.12%</b>       |

**LEE COUNTY PORT AUTHORITY**  
**Summary Cover Sheet - Other Funds**  
**Fiscal Year 2017 - 2018**

**Fund 41201 - Self Insurance Fund**

This fund was established to maintain money to cover the deductibles on the Airports' liability insurance policies and to maintain stability of costs during periods of price instability.

**Fund 41206 – LCPA Donation Police K-9**

This fund was established by a donation of approximately \$300,000 to benefit the Canine Detection Program and will be used to cover operating and equipment necessary to support the program.

**Fund 41209 – Grant Capital Repayment Fund**

This fund was established to segregate the sale of Airport property sold at fair market value and previously acquired with federal financial assistance. This is in accordance with FAA Order 5190.6B. The funds are to be utilized for Airport construction.

**Fund 41210 – Reserve and Replacement Fund**

This fund was established pursuant to the Amended and Restated Airline Use Agreement effective October 1, 1998. Investment Income earned within this fund is transferred annually to fund 41200 (Airport Operating).

**Fund 41231 – LCPA Discretionary Fund (Capital)**

This fund was established to account for RSW construction projects, land acquisitions and all related funding sources. Investment Income earned within this fund is transferred annually to fund 41200 (Airport Operating).

**Fund 41234 – RSW Construction (Capital)**

This fund was established to account for future RSW construction projects and all related funding sources. Investment Income earned within this fund is transferred annually to fund 41200 (Airport Operating).

**Fund 41238 – Page Field Construction Fund (Capital)**

This fund was established to account for all FMV construction projects, land acquisitions and all related funding sources. Investment Income earned within this fund will remain within this fund.

### **Fund 41250 - Passenger Facility Charge**

On August 31, 1992 the Lee County Port Authority was granted permission from the FAA to impose a Passenger Facility Charge of \$3.00 per enplanement at Southwest Florida International Airport. Effective November 1, 2003 the PFC collection level was increased to \$4.50. These funds may only be used on approved projects as determined by the Federal Aviation Administration. The revenues in this fund are transferred to pay debt service on the Bank of America (BOA) PFC Loan 2010 fund 41274, and all remaining revenues are transferred to the PFC Capital Fund (41251). Since the closing of fund 41274, all revenues are transferred to the PFC Capital Fund (41251).

### **Fund 41251 - PFC Capital Fund (Capital)**

This fund is required by the PFC Revenue and Refunding Bonds, Series 1998 Bond resolution to account for PFC's received in excess of debt service. These funds may be used on approved projects as determined by the Federal Aviation Administration. Interest earned on this fund remains in this fund.

### **Fund 41255 – Customer Facility Charge**

This fund was established to account for a \$1.00 per day charge applicable to all airport rental car contracts. The funds collected are transferred to Fund 41200 at the end of each fiscal year. Investment Income earned within this fund is transferred annually to fund 41200 (Airport Operating). The total approved amount of \$36.8 million to be collected was achieved in fiscal year 2015.

### **Fund 41271 – Debt Service Reserve Requirements**

This fund was established to account for the Airport's 2000 Series A, 2002 Refunding Bonds, and 2005 Revenue Refunding Bonds. Investment Income earned within this fund is transferred annually to fund 41200 (Airport Operating). Interest earned in excess of the arbitrage limit is transferred to the fund 41290 (Rebate Fund).

### **Fund 41273 – Revenue Refunding Bonds – 2010**

This fund was established to meet the debt service requirements of the Revenue Refunding Bonds Series 2010. Proceeds were used to partially refund the outstanding Airport Debt Service Fund 2000 A. Interest is payable semi-annually on April 1 and October 1. Principal is payable annually October 1. Investment Income earned within this fund is transferred annually to fund 41200 (Airport Operating).

### **Fund 41275 – Revenue Refunding Bonds – 2011**

This fund was established to meet the debt service requirements of the Revenue Refunding Bonds Series 2011. Proceeds were used to refund the outstanding Airport Debt Service Fund 2000 A. Interest is payable semi-annually on April 1 and October 1. Principal is payable annually October 1. Investment Income earned within this fund is transferred annually to fund 41200 (Airport Operating).



#### **Fund 41276 – Revenue Refunding Bonds - 2015**

This fund was established to meet the debt service requirements of the Revenue Refunding Bonds Series 2015. Proceeds were used to refund the outstanding fund 41272 -Revenue Refunding Bonds Series 2005. Interest is payable semi-annually on April 1 and October 1. Principal is payable annually October 1. Investment Income earned within this fund is transferred annually to fund 41200 (Airport Operating).

#### **Fund 41290 – Arbitrage Rebate Fund**

This fund was established to collect any excess interest earned by the Investment Bonds which was over the arbitrage limit. This is per I.R.S. requirements.

**LEE COUNTY PORT AUTHORITY**  
**Program Summary Cover Sheet**  
**Fiscal Year 2017 - 2018**

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**Organization:**

**Fund:** 41203 Page Field

**Departments:** 4262 Page Field Operating

**Organizational Category:**

☐ Executive  
☐ Administration  
☒ Aviation  
☐ Development

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**Program Function:**

Oversee all aspects of Page Field. Includes: general aviation activities, fueling and customer service, maintenance of airfield, landside, and structures, maintaining revenue and expense budgets. Maintain compliance with governmental agencies for the operation of the airport. Provide communication between airport users, the community and the staff.

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LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET FUND 41203  
FISCAL YEAR 2017/2018

| PAGE FIELD OPERATING<br>FUND 41203 SUMMARY | FY 15/16<br>ACTUALS  | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|--|----------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b><u>Revenues</u></b>                     |                      |                                |                                |                             |                            |
| Page Field Operating                       | \$7,887,823          | \$9,200,256                    | \$10,079,182                   | \$ 878,926                  | 9.55%                      |
| Page Field Non-Departmental                | 0                    | 750,000                        | 750,000                        | 0                           | 0.00%                      |
| Interfund Transfers                        | 0                    | 2,500,000                      | 2,500,000                      | 0                           | 0.00%                      |
| Fund Balance                               | 2,538,997            | 6,194,256                      | 5,898,798                      | (295,458)                   | -4.77%                     |
| <b>Total Revenues</b>                      | <b>\$ 10,426,820</b> | <b>\$ 18,644,512</b>           | <b>\$ 19,227,980</b>           | <b>\$ 583,468</b>           | <b>3.13%</b>               |
| <b><u>Expenses</u></b>                     |                      |                                |                                |                             |                            |
| Page Field Operating                       | 8,015,556            | 9,546,314                      | 10,244,223                     | 697,909                     | 7.31%                      |
| Page Field Non-Departmental                | 147,513              | 748,413                        | 735,500                        | (12,913)                    | -1.73%                     |
| Interfund Transfers                        | 0                    | 3,750,000                      | 3,750,000                      | 0                           | 0.00%                      |
| Reserves                                   | 2,263,751            | 4,599,785                      | 4,498,257                      | (101,528)                   | -2.21%                     |
| <b>Total Expenses</b>                      | <b>\$ 10,426,820</b> | <b>\$ 18,644,512</b>           | <b>\$ 19,227,980</b>           | <b>\$ 583,468</b>           | <b>3.13%</b>               |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41203  
FISCAL YEAR 2017/2018**

| <b>PAGE FIELD REVENUES</b>       |                                     | <b>FY 15/16</b>      | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
|----------------------------------|-------------------------------------|----------------------|------------------------|------------------------|---------------------|---------------------|
| <b>CLERK UH5120041203</b>        |                                     | <b>ACTUALS</b>       | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| 9002                             | Rental Car Fees                     | \$ 84,613            | \$ 60,637              | \$ 86,305              | \$ 25,668           | 42.33%              |
| 9010                             | Provider Permit Fees                | 3,250                | 3,600                  | 2,925                  | (675)               | -18.75%             |
| 9011                             | Advertising                         | 7,943                | 7,977                  | 9,510                  | 1,533               | 19.22%              |
| 9019                             | Space Rent Commercial               | 5,369                | 5,357                  | 5,404                  | 47                  | 0.88%               |
| 9021                             | Land Rent Commercial                | 805,975              | 889,208                | 969,014                | 79,806              | 8.97%               |
| 9028                             | Hangar Rentals                      | 951,057              | 959,269                | 995,537                | 36,268              | 3.78%               |
| 9029                             | Privilege Fees                      | 738                  | 1,368                  | 1,436                  | 68                  | 4.97%               |
| 9030                             | Building Rental                     | 794,018              | 790,753                | 874,926                | 84,173              | 10.64%              |
| 9033                             | Misc Landing Fees                   | 7,980                | 6,956                  | 8,399                  | 1,443               | 20.74%              |
| 9037                             | Ramp User Fee                       | 101,780              | 96,964                 | 111,958                | 14,994              | 15.46%              |
| 9042                             | Misc Revenue                        | 10,325               | 1,830                  | 1,971                  | 141                 | 7.70%               |
| 9044                             | Misc Revenue - Adm                  | 150                  | 0                      | 0                      | 0                   | 0.00%               |
| 9050                             | Late Fees                           | 50                   | 0                      | 0                      | 0                   | 0.00%               |
| 9054                             | Jet A Fuel Sales                    | 3,436,475            | 4,288,627              | 4,661,949              | 373,322             | 8.70%               |
| 9055                             | Pilot Supplies                      | 56,925               | 56,689                 | 58,651                 | 1,962               | 3.46%               |
| 9056                             | Aviation Center Concessions         | 9,708                | 13,915                 | 8,322                  | (5,593)             | -40.19%             |
| 9059                             | Aviation Oil Sales                  | 7,335                | 9,035                  | 7,039                  | (1,996)             | -22.09%             |
| 9061                             | Av Gas Fuel Sales                   | 1,121,530            | 1,403,810              | 1,657,666              | 253,856             | 18.08%              |
| 9062                             | Fuel Additives                      | 30,586               | 20,391                 | 32,009                 | 11,618              | 56.98%              |
| 9063                             | Tie Down Fees                       | 75,672               | 70,739                 | 83,008                 | 12,269              | 17.34%              |
| 9066                             | After Hour Fees                     | 6,030                | 6,365                  | 6,290                  | (75)                | -1.18%              |
| 9067                             | Self Serve Fuel                     | 339,700              | 472,996                | 458,530                | (14,466)            | -3.06%              |
| 9068                             | MOGAS - Self Serve                  | 5,487                | 13,117                 | 9,964                  | (3,153)             | -24.04%             |
| 9069                             | Self Service Maint Fac Fee          | 0                    | 50                     | 50                     | 0                   | 0.00%               |
| 9071                             | Building Service Fee                | 947                  | 1,000                  | 900                    | (100)               | -10.00%             |
| 9072                             | Ready Return Space Charge           | 1,263                | 1,000                  | 1,100                  | 100                 | 10.00%              |
| 9073                             | Lavatory Service Fee                | 8,960                | 8,976                  | 9,360                  | 384                 | 4.28%               |
| 9074                             | Ground Power Unit (GPU) Fee         | 810                  | 734                    | 809                    | 75                  | 10.22%              |
| 9075                             | Facility Use Fee                    | 100                  | 0                      | 0                      | 0                   | 0.00%               |
| 9000                             | Discounts Taken                     | 207                  | 0                      | 0                      | 0                   | 0.00%               |
| 9000                             | Interest on Investments             | 12,840               | 8,893                  | 16,150                 | 7,257               | 81.60%              |
| <b>SUBTOTAL</b>                  |                                     | <b>\$ 7,887,823</b>  | <b>\$ 9,200,256</b>    | <b>\$ 10,079,182</b>   | <b>878,926</b>      | <b>9.55%</b>        |
| <b>PAGE FIELD</b>                |                                     | <b>FY 15/16</b>      | <b>FY 16/17</b>        | <b>FY 17/18</b>        | <b>VARIANCE</b>     | <b>PERCENT</b>      |
| <b>NON-DEPARTMENTAL REVENUES</b> |                                     | <b>ACTUALS</b>       | <b>APPROVED BUDGET</b> | <b>PROPOSED BUDGET</b> | <b>Over (Under)</b> | <b>Over (Under)</b> |
| <b>CLERK UG5120041203</b>        |                                     |                      |                        |                        |                     |                     |
| 900811                           | State Grant - Runway Rehabilitation | 0                    | 750,000                | 750,000                | 0                   | 0.00%               |
| <b>SUBTOTAL</b>                  |                                     | <b>0</b>             | <b>750,000</b>         | <b>750,000</b>         | <b>0</b>            | <b>0.00%</b>        |
| <b>FUND BALANCE</b>              |                                     | <b>2,538,997</b>     | <b>6,194,256</b>       | <b>5,898,798</b>       | <b>(295,458)</b>    | <b>-4.77%</b>       |
| <b>INTERFUND TRANSFER</b>        |                                     | <b>0</b>             | <b>2,500,000</b>       | <b>2,500,000</b>       | <b>0</b>            | <b>0.00%</b>        |
| <b>TOTAL REVENUES</b>            |                                     | <b>\$ 10,426,820</b> | <b>\$ 18,644,512</b>   | <b>\$ 19,227,980</b>   | <b>\$ 583,468</b>   | <b>3.13%</b>        |

**LEE COUNTY PORT AUTHORITY  
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| <b>PAGE FIELD EXPENDITURES</b>             | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>CLERK UH5120041203</b>                  |                             |   |   |                                      |                                     |
| <b>PERSONNEL EXPENSES</b>                  |                             |   |   |                                      |                                     |
| 1210 Salaries - Base Salary                | \$ 1,446,041                | \$ 1,521,519                            | \$ 1,625,861                            | \$ 104,342                           | 6.86%                               |
| 1220 Salaries - Full Time High Risk        | 327,982                     | 322,643                                 | 343,583                                 | 20,940                               | 6.49%                               |
| 1250 Special Pay (with Retirement)         | 930                         | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 1310 Pay - Non-permanent labor             | 34,788                      | 26,031                                  | 29,301                                  | 3,270                                | 12.56%                              |
| 1410 Overtime (OT1)                        | 8,834                       | 19,586                                  | 18,268                                  | (1,318)                              | -6.73%                              |
| 1415 Overtime (OT1.5)                      | 60,353                      | 69,248                                  | 64,390                                  | (4,858)                              | -7.02%                              |
| 1420 Holiday Pay                           | 42,046                      | 41,376                                  | 43,249                                  | 1,873                                | 4.53%                               |
| 1425 Holiday Pay 1.5                       | 21,271                      | 30,924                                  | 30,016                                  | (908)                                | -2.94%                              |
| 2110 FICA Taxes (OASDHI)                   | 120,791                     | 125,721                                 | 132,220                                 | 6,499                                | 5.17%                               |
| 2120 FICA Taxes (Medicare)                 | 28,803                      | 30,664                                  | 32,278                                  | 1,614                                | 5.26%                               |
| 2210 Regular Retirement                    | 119,012                     | 128,931                                 | 136,850                                 | 7,919                                | 6.14%                               |
| 2220 High Risk Retirement                  | 78,556                      | 82,544                                  | 98,950                                  | 16,406                               | 19.88%                              |
| 2310 Health Insurance                      | 561,051                     | 629,229                                 | 594,492                                 | (34,737)                             | -5.52%                              |
| 2311 Health Insurance Opt Out              | 125                         | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 2320 Life Insurance                        | 5,113                       | 5,594                                   | 5,940                                   | 346                                  | 6.19%                               |
| 2330 Dental Insurance                      | 17,293                      | 19,905                                  | 19,643                                  | (262)                                | -1.32%                              |
| 2350 Disability                            | 11,721                      | 11,720                                  | 17,990                                  | 6,270                                | 53.50%                              |
| <b>Total Personnel Services</b>            | <b>2,884,710</b>            | <b>3,065,635</b>                        | <b>3,193,031</b>                        | <b>127,396</b>                       | <b>4.16%</b>                        |
| <b>OPERATING EXPENDITURES</b>              |                             |   |   |                                      |                                     |
| 3130 Financial Services                    | 110,451                     | 125,081                                 | 140,346                                 | 15,265                               | 12.20%                              |
| 3150 Appraisal Services                    | 4,400                       | 2,000                                   | 2,000                                   | 0                                    | 0.00%                               |
| 3190 Other Professional Services           | 40,321                      | 58,838                                  | 76,093                                  | 17,255                               | 29.33%                              |
| 3410 Janitorial Services                   | 145,055                     | 152,251                                 | 152,307                                 | 56                                   | 0.04%                               |
| 3430 Uniform/Laundry Service               | 5,637                       | 4,966                                   | 5,198                                   | 232                                  | 4.67%                               |
| 3460 Data Processing                       | 16,456                      | 20,093                                  | 62,013                                  | 41,920                               | 208.63%                             |
| 3490 Other Contracted Services             | 292,978                     | 239,048                                 | 244,253                                 | 5,205                                | 2.18%                               |
| 4010 Local Mileage                         | 1,560                       | 2,000                                   | 2,000                                   | 0                                    | 0.00%                               |
| 4022 Out of County Travel                  | 19,014                      | 21,545                                  | 22,745                                  | 1,200                                | 5.57%                               |
| 4110 Telecommunications                    | 51,677                      | 54,426                                  | 55,418                                  | 992                                  | 1.82%                               |
| 4211 Freight and Postage                   | 29                          | 200                                     | 200                                     | 0                                    | 0.00%                               |
| 4310 Electric                              | 385,619                     | 348,024                                 | 368,754                                 | 20,730                               | 5.96%                               |
| 4315 Television Cable Services             | 1,546                       | 1,596                                   | 1,632                                   | 36                                   | 2.26%                               |
| 4330 Water and Sewer                       | 29,424                      | 31,466                                  | 34,847                                  | 3,381                                | 10.74%                              |
| 4340 Trash and Garbage                     | 12,458                      | 13,934                                  | 15,028                                  | 1,092                                | 7.84%                               |
| 4420 Vehicle Rental                        | 0                           | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 4421 Vehicle Lease                         | 38,731                      | 36,730                                  | 37,650                                  | 920                                  | 2.50%                               |
| 4430 Office Equipment Rental               | 10,073                      | 10,975                                  | 10,975                                  | 0                                    | 0.00%                               |
| 4450 Other Equipment Rental                | 2,376                       | 3,150                                   | 3,100                                   | (50)                                 | -1.59%                              |
| 4520 Insurance and Bonds                   | 111,396                     | 113,740                                 | 107,485                                 | (6,255)                              | -5.50%                              |
| 4610 Building Maintenance                  | 142,735                     | 101,350                                 | 174,650                                 | 73,300                               | 72.32%                              |
| 4615 Maintenance Materials                 | 41,244                      | 27,290                                  | 34,794                                  | 7,504                                | 27.50%                              |
| 4620 Vehicle Maintenance                   | 38,608                      | 18,300                                  | 18,400                                  | 100                                  | 0.55%                               |
| 4630 Equipment Maintenance                 | 24,695                      | 27,780                                  | 50,451                                  | 22,671                               | 81.61%                              |
| 4635 Equipment Repair Parts                | 92,476                      | 92,953                                  | 112,571                                 | 19,618                               | 21.11%                              |
| 4663 Horticultural                         | 3,246                       | 4,900                                   | 8,300                                   | 3,400                                | 69.39%                              |
| 4710 Printing, Binding, and Copying        | 3,352                       | 7,470                                   | 6,970                                   | (500)                                | -6.69%                              |
| 4810 Promotional Advertising and Expenses  | 66,483                      | 82,496                                  | 89,283                                  | 6,787                                | 8.23%                               |
| 4930 Deputy Clerk Fees                     | 19                          | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 4955 Solid Waste Assessment                | 8,233                       | 9,038                                   | 12,277                                  | 3,239                                | 35.84%                              |
| 4970 License, Permit, and Application Fees | 2,243                       | 2,440                                   | 1,590                                   | (850)                                | -34.84%                             |
| 4997 Bad Debt Expense                      | 0                           | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 5120 General Office Supplies               | 5,194                       | 6,000                                   | 7,012                                   | 1,012                                | 16.87%                              |
| 5210 Fuel and Lubricants                   | 26,603                      | 35,250                                  | 38,756                                  | 3,506                                | 9.95%                               |



**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
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| <b>PAGE FIELD EXPENDITURES</b>  |                                      | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|---------------------------------|--------------------------------------|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>CLERK UH5120041203</b>       |                                      |                             |   |   |                                      |                                     |
| 5221                            | Medical Supplies and Drugs           | 623                         | 950                                     | 950                                     | 0                                    | 0.00%                               |
| 5230                            | Clothing and Wearing Apparel         | 11,519                      | 20,185                                  | 23,022                                  | 2,837                                | 14.05%                              |
| 5240                            | Chemicals                            | 5,817                       | 15,350                                  | 14,150                                  | (1,200)                              | -7.82%                              |
| 5250                            | Food and Food Supplies               | 30,917                      | 34,586                                  | 30,136                                  | (4,450)                              | -12.87%                             |
| 5260                            | Janitorial and other Maint. Supplies | 8,570                       | 11,850                                  | 7,400                                   | (4,450)                              | -37.55%                             |
| 5265                            | Inventory Purchases                  | 3,073,783                   | 4,431,483                               | 4,788,167                               | 356,684                              | 8.05%                               |
| 5280                            | Minor Equipment                      | 50,011                      | 74,391                                  | 51,717                                  | (22,674)                             | -30.48%                             |
| 5290                            | Other Supplies                       | 10,255                      | 7,185                                   | 7,990                                   | 805                                  | 11.20%                              |
| 5360                            | Sign Material                        | 2,257                       | 3,600                                   | 5,860                                   | 2,260                                | 62.78%                              |
| 5390                            | Other Road Materials                 | 4,786                       | 10,500                                  | 9,154                                   | (1,346)                              | -12.82%                             |
| 5410                            | Reference Materials                  | 10,769                      | 14,627                                  | 15,152                                  | 525                                  | 3.59%                               |
| 5420                            | Memberships                          | 6,284                       | 5,160                                   | 5,870                                   | 710                                  | 13.76%                              |
| 5530                            | Educational Expense                  | 0                           | 9,000                                   | 5,500                                   | (3,500)                              | -38.89%                             |
| 5531                            | Seminar/Training Reg Fees            | 15,958                      | 13,595                                  | 16,141                                  | 2,546                                | 18.73%                              |
| <b>Total Operating Expenses</b> |                                      | <b>4,965,881</b>            | <b>6,307,792</b>                        | <b>6,878,305</b>                        | <b>570,513</b>                       | <b>9.04%</b>                        |
| <b>CAPITAL OUTLAY</b>           |                                      |                             |   |   |                                      |                                     |
| 6410                            | Furniture and Equipment              | 131,431                     | 172,887                                 | 172,887                                 | 0                                    | 0.00%                               |
| 6430                            | Vehicle and Rolling Stock            | 33,534                      | 0                                       | 0                                       | 0                                    | 0.00%                               |
| <b>Total Capital Outlay</b>     |                                      | <b>164,965</b>              | <b>172,887</b>                          | <b>172,887</b>                          | <b>0</b>                             | <b>0.00%</b>                        |
| <b>TOTAL EXPENDITURES</b>       |                                      | <b>\$ 8,015,556</b>         | <b>\$ 9,546,314</b>                     | <b>\$ 10,244,223</b>                    | <b>\$ 697,909</b>                    | <b>7.31%</b>                        |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
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| <b>PAGE FIELD NON-DEPARTMENTAL<br/>CLERK UG5120041203</b> | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|---|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>OPERATING EXPENDITURES</b>                             |                             |   |   |                                      |                                     |
| 3140 Architect & Engineering Services                     | 24,772                      | 58,695                                  | 59,000                                  | 305                                  | 0.52%                               |
| 3190 Other Professional Services                          | 118,211                     | 55,894                                  | 56,000                                  | 106                                  | 0.19%                               |
| 3490 Other Contracted Services                            | 4,489                       | 52,588                                  | 53,000                                  | 412                                  | 0.78%                               |
| 4970 License, Permit, and Application Fees                | 41                          | 500                                     | 500                                     | 0                                    | 0.00%                               |
| <b>Total Operating Expenses</b>                           | <b>147,513</b>              | <b>167,677</b>                          | <b>168,500</b>                          | <b>823</b>                           | <b>0.49%</b>                        |
| <b>CAPITAL OUTLAY</b>                                     |                             |   |   |                                      |                                     |
| 6410 Furniture and Equipment                              | 0                           | 75,665                                  | 75,000                                  | (665)                                | -0.88%                              |
| 6510 Professional Services                                | 0                           | 285,623                                 | 283,000                                 | (2,623)                              | -0.92%                              |
| 6540 Improvement Construction                             | 0                           | 219,448                                 | 209,000                                 | (10,448)                             | -4.76%                              |
| <b>Total Capital Outlay</b>                               | <b>0</b>                    | <b>580,736</b>                          | <b>567,000</b>                          | <b>(13,736)</b>                      | <b>-2.37%</b>                       |
| <b>TOTAL EXPENDITURES</b>                                 | <b>147,513</b>              | <b>748,413</b>                          | <b>735,500</b>                          | <b>(12,913)</b>                      | <b>-1.73%</b>                       |
| <b>TRANSFERS AND RESERVES</b>                             |                             |   |   |                                      |                                     |
| 9110 Interfund Transfers                                  | 0                           | 3,750,000                               | 3,750,000                               | 0                                    | 0.00%                               |
| 9940 Reserves for Cash Balance                            | 2,263,751                   | 4,599,785                               | 4,498,257                               | (101,528)                            | -2.21%                              |
| <b>Total Transfers and Reserves</b>                       | <b>2,263,751</b>            | <b>8,349,785</b>                        | <b>8,248,257</b>                        | <b>(101,528)</b>                     | <b>-1.22%</b>                       |
| <b>TOTAL PAGE FIELD EXPENDITURES</b>                      | <b>\$ 10,426,820</b>        | <b>\$ 18,644,512</b>                    | <b>\$ 19,227,980</b>                    | <b>\$ 583,468</b>                    | <b>3.13%</b>                        |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41271  
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| DEBT SERVICE RESERVES<br>CLERK GC5890141271 | FY 15/16<br>ACTUALS         | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|---|-----------------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>                             |                             |                                |                                |                             |                            |
| 361100-0000 Interest on Investment          | \$ 136,871                  | \$ 390,180                     | \$ 370,448                     | \$ (19,732)                 | -5.06%                     |
| 421000-0000 Fund Balance                    | 25,357,871                  | 25,960,260                     | 25,916,166                     | (44,094)                    | -0.17%                     |
| <b>TOTAL REVENUES</b>                       | <b><u>\$ 25,494,742</u></b> | <b><u>\$ 26,350,440</u></b>    | <b><u>\$ 26,286,614</u></b>    | <b><u>(\$63,826)</u></b>    | <b><u>-0.24%</u></b>       |
| <b>APPROPRIATIONS</b>                       |                             |                                |                                |                             |                            |
| 9110 Interfund Transfer                     | 136,871                     | 390,180                        | 370,448                        | (19,732)                    | -5.06%                     |
| 9940 Reserves for Cash Balance              | 25,357,871                  | 25,960,260                     | 25,916,166                     | (44,094)                    | -0.17%                     |
| <b>TOTAL APPROPRIATIONS</b>                 | <b><u>\$ 25,494,742</u></b> | <b><u>\$ 26,350,440</u></b>    | <b><u>\$ 26,286,614</u></b>    | <b><u>(\$63,826)</u></b>    | <b><u>-0.24%</u></b>       |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41273  
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| REVENUE REFUNDING BONDS<br>SERIES 2010<br>GE5429041273 | FY 15/16<br>ACTUALS  | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|--|----------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>  |                      |                                |                                |                             |                            |
| 361100-0000 Interest on Investment                     | \$ 31,809            | \$ 41,925                      | \$ 43,966                      | \$ 2,041                    | 4.87%                      |
| 381000-0000 Interfund Transfer                         | 13,472,405           | 13,500,573                     | 13,501,650                     | 1,077                       | 0.01%                      |
| 421000-0000 Fund Balance                               | 11,064,304           | 0                              | 0                              | 0                           | 0.00%                      |
| <b>TOTAL REVENUES</b>                                  | <b>\$ 24,568,518</b> | <b>\$ 13,542,498</b>           | <b>\$ 13,545,616</b>           | <b>\$ 3,118</b>             | <b>0.02%</b>               |
| <b>APPROPRIATIONS</b>                                  |                      |                                |                                |                             |                            |
| 7110 Principal   | 9,080,000            | 10,010,000                     | 10,500,000                     | 490,000                     | 4.90%                      |
| 7210 Interest  | 3,966,537            | 3,489,788                      | 3,000,875                      | (488,913)                   | -14.01%                    |
| 7310 Other Debt Service Costs                          | 345                  | 785                            | 775                            | (10)                        | -1.27%                     |
| 9110 Interfund Transfer                                | 0                    | 41,925                         | 43,966                         | 2,041                       | 4.87%                      |
| 9940 Reserves  | 11,521,636           | 0                              | 0                              | 0                           | 0.00%                      |
| <b>TOTAL APPROPRIATIONS</b>                            | <b>\$ 24,568,518</b> | <b>\$ 13,542,498</b>           | <b>\$ 13,545,616</b>           | <b>\$ 3,118</b>             | <b>0.02%</b>               |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41275  
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| REVENUE REFUNDING BONDS<br>SERIES 2011<br>GE5429041275 | FY 15/16<br>ACTUALS  | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|--|----------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>  |                      |                                |                                |                             |                            |
| 361100-0000 Interest on Investment                     | \$ 11,777            | \$ 7,199                       | \$ 18,360                      | \$11,161                    | 155.04%                    |
| 381000-0000 Interfund Transfer                         | 9,505,442            | 9,515,294                      | 9,513,139                      | (2,155)                     | -0.02%                     |
| 421000-0000 Fund Balance                               | 4,854,579            | 0                              | 0                              | 0                           | 0.00%                      |
| <b>TOTAL REVENUES</b>                                  | <b>\$ 14,371,798</b> | <b>\$ 9,522,493</b>            | <b>\$ 9,531,499</b>            | <b>\$9,006</b>              | <b>0.09%</b>               |
| <b>APPROPRIATIONS</b>                                  |                      |                                |                                |                             |                            |
| 7110 Principal   | 205,000              | 220,000                        | 225,000                        | 5,000                       | 2.27%                      |
| 7210 Interest  | 9,300,969            | 9,294,519                      | 9,287,369                      | (7,150)                     | -0.08%                     |
| 7310 Other Debt Service Costs                          | 345                  | 775                            | 770                            | (5)                         | -0.65%                     |
| 9110 Interfund Transfer                                | 0                    | 7,199                          | 18,360                         | 11,161                      | 155.04%                    |
| 9940 Reserves  | 4,865,484            | 0                              | 0                              | 0                           | 0.00%                      |
| <b>TOTAL APPROPRIATIONS</b>                            | <b>\$ 14,371,798</b> | <b>\$ 9,522,493</b>            | <b>\$ 9,531,499</b>            | <b>\$9,006</b>              | <b>0.09%</b>               |



LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41276  
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| REVENUE REFUNDING BONDS<br>SERIES 2015<br>CLERK GE5429041276 | FY 15/16<br>ACTUALS | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|--|---------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>  |                     |                                |                                |                             |                            |
| 361100-9000 Interest on Investment                           | \$ 2,010            | \$ 8,250                       | \$ 7,722                       | \$ (528)                    | -6.40%                     |
| 381000-9412 Interfund Transfer                               | 1,640,295           | 1,671,250                      | 1,671,450                      | 200                         | 0.01%                      |
| 421000-0000 Fund Balance                                     | 864,950             | 139,291                        | 139,334                        | 43                          | 0.03%                      |
| <b>TOTAL REVENUES</b>  | <b>\$ 2,507,255</b> | <b>\$ 1,818,791</b>            | <b>\$ 1,818,506</b>            | <b>\$ (285)</b>             | <b>-0.02%</b>              |
| <b>APPROPRIATIONS</b>  |                     |                                |                                |                             |                            |
| 6551 Issuance Cost - Bond Issuance                           | 281                 | 0                              | 0                              | 0                           | 0.00%                      |
| 7210 Interest Payment  | 1,671,250           | 1,671,250                      | 1,671,250                      | 0                           | 0.00%                      |
| 7310 Debt Service Costs                                      | 99                  | 0                              | 200                            | 200                         | 100.00%                    |
| 9110 Interfund Transfer                                      | 0                   | 8,250                          | 7,722                          | (528)                       | -6.40%                     |
| 9940 Reserves for Cash Balance                               | 835,625             | 139,291                        | 139,334                        | 43                          | 0.03%                      |
| <b>TOTAL APPROPRIATIONS</b>                                  | <b>\$ 2,507,255</b> | <b>\$ 1,818,791</b>            | <b>\$ 1,818,506</b>            | <b>\$ (285)</b>             | <b>-0.02%</b>              |

LEE COUNTY PORT AUTHORITY  
 PROPOSED BUDGET  
 FUND 41290  
 FISCAL YEAR 2017/2018

| ARBITRAGE REBATE FUND<br>CLERK GC5890241290 | FY 15/16<br>ACTUALS | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|---|---------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>                             |                     |                                |                                |                             |                            |
| 361100-0000 Interest on Investment          | \$0                 | \$ 97                          | \$ 99                          | \$ 2                        | 2.06%                      |
| 381000-0000 Interfund Transfer              | 0                   | 10,000                         | 10,000                         | 0                           | 0.00%                      |
| <b>TOTAL REVENUES</b>                       | <u>\$ -</u>         | <u>\$ 10,097</u>               | <u>\$ 10,099</u>               | <u>\$ 2</u>                 | <u>0.02%</u>               |
| <b>APPROPRIATIONS</b>                       |                     |                                |                                |                             |                            |
| 4983 Arbitrage Rebates                      | 0                   | 10,000                         | 10,000                         | 0                           | 0.00%                      |
| 9940 Reserves for Cash Balance              | 0                   | 97                             | 99                             | 2                           | 2.06%                      |
| <b>TOTAL APPROPRIATIONS</b>                 | <u>\$ -</u>         | <u>\$ 10,097</u>               | <u>\$ 10,099</u>               | <u>\$ 2</u>                 | <u>0.02%</u>               |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41201  
FISCAL YEAR 2017/2018

| SELF INSURANCE<br>FUND<br>CLERK GC5890141201 | FY 15/16<br>ACTUALS | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|--|---------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>                              |                     |                                |                                |                             |                            |
| 361100-0000 Investment Income                | \$ 1,011            | \$ 2,054                       | \$ 2,003                       | \$ (51)                     | -2.48%                     |
| 421000-0000 Fund Balance                     | 200,140             | 200,000                        | 200,000                        | 0                           | 0.00%                      |
| <b>TOTAL REVENUES</b>                        | <u>\$ 201,151</u>   | <u>\$ 202,054</u>              | <u>\$ 202,003</u>              | <u>\$ (51)</u>              | <u>-0.03%</u>              |
| <b>APPROPRIATIONS</b>                        |                     |                                |                                |                             |                            |
| 9110 Interfund Transfer                      | 1,011               | 2,054                          | 2,003                          | (51)                        | -2.48%                     |
| 9940 Reserves                                | 200,140             | 200,000                        | 200,000                        | 0                           | 0.00%                      |
| <b>TOTAL APPROPRIATIONS</b>                  | <u>\$ 201,151</u>   | <u>\$ 202,054</u>              | <u>\$ 202,003</u>              | <u>\$ (51)</u>              | <u>-0.03%</u>              |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41206  
FISCAL YEAR 2017/2018

| PA DONATION POLICE K9<br>CLERK PD5420141206 | FY 15/16<br>ACTUALS | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|---|---------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>                             |                     |                                |                                |                             |                            |
| 361100-0000 Investment Income               | \$ 717              | \$ 751                         | \$ 1,197                       | \$ 446                      | 59.39%                     |
| 421000-0000 Fund Balance                    | 149,566             | 139,249                        | 140,003                        | 754                         | 0.54%                      |
| <b>TOTAL REVENUES</b>                       | <b>\$ 150,283</b>   | <b>\$ 140,000</b>              | <b>\$ 141,200</b>              | <b>\$ 1,200</b>             | <b>0.86%</b>               |
| <b>APPROPRIATIONS</b>                       |                     |                                |                                |                             |                            |
| 5280 Minor Equipment                        | 0                   | 100,000                        | 101,200                        | 1,200                       | 1.20%                      |
| 6410 Furniture & Equipment                  | 10,678              | 40,000                         | 40,000                         | 0                           | 0.00%                      |
| 9901 Reserves                               | 139,605             | 0                              | 0                              | 0                           | 0.00%                      |
| <b>TOTAL APPROPRIATIONS</b>                 | <b>\$ 150,283</b>   | <b>\$ 140,000</b>              | <b>\$ 141,200</b>              | <b>\$ 1,200</b>             | <b>0.86%</b>               |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41209  
FISCAL YEAR 2017/2018

| PA GRANT ACQ CAPITAL<br>REPAYMENT<br>CLERK WN5422841209 | FY 15/16<br>ACTUALS | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|---|---------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>   |                     |                                |                                |                             |                            |
| 361100-0000 Investment Income                           | \$ -                | \$ -                           | \$ 2,636                       | \$ 2,636                    | 100.00%                    |
| 421000-0000 Fund Balance                                | 0                   | 0                              | 170,000                        | 170,000                     | 100.00%                    |
| <b>TOTAL REVENUES</b>                                   | <u>\$ -</u>         | <u>\$ -</u>                    | <u>\$ 172,636</u>              | <u>\$ 172,636</u>           | <u>100.00%</u>             |
| <b>APPROPRIATIONS</b>                                   |                     |                                |                                |                             |                            |
| 9110 Interfund Transfer                                 | 0                   | 0                              | 172,636                        | 172,636                     | 100.00%                    |
| 9901 Reserves   | 0                   | 0                              | 0                              | 0                           | 0.00%                      |
| <b>TOTAL APPROPRIATIONS</b>                             | <u>\$ -</u>         | <u>\$ -</u>                    | <u>\$ 172,636</u>              | <u>\$ 172,636</u>           | <u>100.00%</u>             |



LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41210  
FISCAL YEAR 2017/2018

| RESERVE &<br>REPLACEMENT FUND<br>CLERK GC5810141210 | FY 15/16<br>ACTUALS | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|---|---------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>                                     |                     |                                |                                |                             |                            |
| 361100-0000 Investment Income                       | \$ 2,526            | \$ 6,320                       | \$ 5,889                       | \$ (431)                    | -6.82%                     |
| 421000-0000 Fund Balance                            | 500,001             | 500,000                        | 500,000                        | 0                           | 0.00%                      |
| <b>TOTAL REVENUES</b>                               | <u>\$ 502,527</u>   | <u>\$ 506,320</u>              | <u>\$ 505,889</u>              | <u>\$ (431)</u>             | <u>-0.09%</u>              |
| <b>APPROPRIATIONS</b>                               |                     |                                |                                |                             |                            |
| 9110 Interfund Transfers                            | 2,526               | 106,320                        | 105,889                        | (431)                       | -0.41%                     |
| 9940 Reserves                                       | 500,001             | 400,000                        | 400,000                        | 0                           | 0.00%                      |
| <b>TOTAL APPROPRIATIONS</b>                         | <u>\$ 502,527</u>   | <u>\$ 506,320</u>              | <u>\$ 505,889</u>              | <u>\$ (431)</u>             | <u>-0.09%</u>              |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41231  
FISCAL YEAR 2017/2018**

| <b>LCPA DISCRETIONARY<br/>FUND<br/>CLERK VB5131541231</b> | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|---|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>REVENUES</b>   |                             |   |   |                                      |                                     |
| 361100-0000 Investment Income                             | \$ 178,681                  | \$ 269,904                              | \$ 299,933                              | \$ 30,029                            | 11.13%                              |
| 334410-0000 State Grant                                   | 2,209,988                   | 0                                       | 1,000,000                               | 1,000,000                            | 100.00%                             |
| 334410-0001 Federal Grant                                 | 0                           | 2,000,000                               | 2,000,000                               | 0                                    | 0.00%                               |
| 334410-9401 State Grant - RSW ARFF Vehicle                | 110,648                     | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 334410-9401 State Grant - Airside Pavement Rehab          | 0                           | 191,322                                 | 0                                       | (191,322)                            | -100.00%                            |
| 334410-9401 State Grant - Midfield Apron Design           | 3,348,145                   | 1,948,635                               | 0                                       | (1,948,635)                          | -100.00%                            |
| 369900-902015 JAG Program                                 | 1,738                       | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 389400-900015 FAC Grant - Interns                         | 3,532                       | 4,000                                   | 4,000                                   | 0                                    | 0.00%                               |
| 389400-900016 SEC-AAAE Internship Grant                   | 0                           | 2,500                                   | 2,500                                   | 0                                    | 0.00%                               |
| 383000-9001 Install Purchase proceeds                     | 1,648,558                   | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 381000-9412 Interfund Transfer                            | 9,407,388                   | 16,885,139                              | 10,544,557                              | (6,340,582)                          | -37.55%                             |
| 421000-0000 Fund Balance                                  | 31,133,428                  | 24,931,433                              | 25,425,370                              | 493,937                              | 1.98%                               |
| <b>TOTAL REVENUES</b>                                     | <b>\$ 48,042,106</b>        | <b>\$ 46,232,933</b>                    | <b>\$ 39,276,360</b>                    | <b>\$ (6,956,573)</b>                | <b>-15.05%</b>                      |
| <b>APPROPRIATIONS</b>                                     |                             |   |   |                                      |                                     |
| 3140 Architect and Engin. Serv                            | 75,232                      | 65,525                                  | 60,225                                  | (5,300)                              | -8.09%                              |
| 3190 Other Professional Services                          | 1,277,206                   | 420,000                                 | 375,000                                 | (45,000)                             | -10.71%                             |
| 3460 Data Processing                                      | 0                           | 405,000                                 | 365,000                                 | (40,000)                             | -9.88%                              |
| 3490 Other Contracted Services                            | 6,842,550                   | 325,000                                 | 305,000                                 | (20,000)                             | -6.15%                              |
| 4810 Promotional Advertising and Expenses                 | 385,595                     | 2,175,000                               | 2,175,000                               | 0                                    | 0.00%                               |
| 5230 Clothing & Wearing Apparel                           | 19,873                      | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 5280 Minor Equipment                                      | 22,296                      | 4,150                                   | 3,750                                   | (400)                                | -9.64%                              |
| 6310 Improvements Other Than Buildings                    | 0                           | 700,000                                 | 625,000                                 | (75,000)                             | -10.71%                             |
| 6410 Furniture Equipment                                  | 1,738                       | 225,000                                 | 205,000                                 | (20,000)                             | -8.89%                              |
| 6430 Vehicles Rolling Stock                               | 1,701,558                   | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 6510 Professional Svcs                                    | 37,649                      | 6,189,000                               | 4,164,708                               | (2,024,292)                          | -32.71%                             |
| 6540 Improvement Construction                             | 1,021,245                   | 1,250,000                               | 990,234                                 | (259,766)                            | -20.78%                             |
| 6542 Miscellaneous Expense                                | 0                           | 125,000                                 | 115,000                                 | (10,000)                             | -8.00%                              |
| 7130 Lease Purchase Principle                             | 175,757                     | 0                                       | 364,349                                 | 364,349                              | 100.00%                             |
| 7230 Lease Purchase Interest                              | 16,160                      | 0                                       | 19,486                                  | 19,486                               | 100.00%                             |
| 9110 Interfund Transfer                                   | 554,491                     | 13,160,000                              | 7,410,000                               | (5,750,000)                          | -43.89%                             |
| 9940 Reserves for Cash Balance                            | 35,910,756                  | 21,189,258                              | 22,098,608                              | 909,350                              | 4.29%                               |
| <b>TOTAL APPROPRIATIONS</b>                               | <b>\$ 48,042,106</b>        | <b>\$ 46,232,933</b>                    | <b>\$ 39,276,360</b>                    | <b>\$ (6,956,573)</b>                | <b>-15.05%</b>                      |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41234  
FISCAL YEAR 2017/2018**

| <b>RSW CONSTRUCTION<br/>CLERK WB5422841234</b>               | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>REVENUES</b>  |                             |   |   |                                      |                                     |
| 389100-9000 Interest   | \$ 258,675                  | \$ 422,630                              | \$ 499,509                              | \$ 76,879                            | 18.19%                              |
| 331410-2018 Federal Grant                                    | 0                           | 0                                       | 1,925,000                               | 1,925,000                            | 100.00%                             |
| 334410-2013 Federal Grant - Passenger Entitlements PA system | 1,229,371                   | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 331410-2013 Federal Grant - Airfield Signage                 | 9,936                       | 136,597                                 | 0                                       | (136,597)                            | -100.00%                            |
| 331410-2015 TSA Security Cameras                             | 336,369                     | 636,548                                 | 0                                       | (636,548)                            | -100.00%                            |
| 331410-2707 TSA Checked Baggage                              | 4,128,694                   | 2,637,901                               | 0                                       | (2,637,901)                          | -100.00%                            |
| 334410-2018 State Grant                                      | 0                           | 0                                       | 6,541,739                               | 6,541,739                            | 100.00%                             |
| 334410-9407 State Grant - Parallel Runway                    | 394,892                     | 5,288,506                               | 0                                       | (5,288,506)                          | -100.00%                            |
| 334410-2702 State Grant - RW Design and Construction         | 1,001,459                   | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 334410-9408 State Grant - Design and Construction ATCT       | 13,664,238                  | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 334410-9405 State Grant - RSW North Property Utilities       | 22,602                      | 0                                       | 2,582,253                               | 2,582,253                            | 100.00%                             |
| 334410-9406 State Grant - Terminal Access Road               | 1,788,296                   | 1,445,521                               | 0                                       | (1,445,521)                          | -100.00%                            |
| 334410-9401 State Grant - Rehabilitation of Roads            | 0                           | 0                                       | 232,354                                 | 232,354                              | 100.00%                             |
| 334410-9410 State Grant - Ticket Ctr & Gate Podium           | 0                           | 0                                       | 100,000                                 | 100,000                              | 100.00%                             |
| 334410-9411 State Grant - Public Address System Upgrade      | 0                           | 125,000                                 | 0                                       | (125,000)                            | -100.00%                            |
| 334410-9412 State Grant - Airfield Signage Replacement       | 1,479                       | 42,061                                  | 0                                       | (42,061)                             | -100.00%                            |
| 334410-9413 State Grant - Airside Pavement Rehab             | 0                           | 261,883                                 | 222,741                                 | (39,142)                             | -14.95%                             |
| 381000-0000 Interfund Transfer                               | 4,779,087                   | 7,988,506                               | 15,884,607                              | 7,896,101                            | 98.84%                              |
| 421000-0000 Fund Balance                                     | 54,670,535                  | 65,988,861                              | 60,587,070                              | (5,401,791)                          | -8.19%                              |
| <b>TOTAL REVENUES</b>  | <b>\$ 82,285,633</b>        | <b>\$ 84,974,014</b>                    | <b>\$ 88,575,273</b>                    | <b>\$ 3,601,259</b>                  | <b>4.24%</b>                        |
| <b>APPROPRIATIONS</b>  |                             |   |   |                                      |                                     |
| 6510 Professional Services                                   | 20,605,951                  | 7,995,689                               | 7,998,625                               | 2,936                                | 0.04%                               |
| 6511 Permits, Licenses & Other Fees                          | 0                           | 25,000                                  | 25,000                                  | 0                                    | 0.00%                               |
| 6530 Building Construction                                   | 0                           | 600,589                                 | 608,987                                 | 8,398                                | 1.40%                               |
| 6531 Building Renovation                                     | 0                           | 1,145,589                               | 1,117,259                               | (28,330)                             | -2.47%                              |
| 6540 Improvement Construction                                | 10,691,301                  | 20,966,887                              | 20,764,708                              | (202,179)                            | -0.96%                              |
| 6542 Miscellaneous Expense                                   | 368,183                     | 475,000                                 | 495,000                                 | 20,000                               | 4.21%                               |
| 9110 Interfund Transfer                                      | 258,675                     | 2,422,630                               | 2,499,509                               | 76,879                               | 3.17%                               |
| 9940 Reserves  | 50,361,523                  | 51,342,630                              | 55,066,185                              | 3,723,555                            | 7.25%                               |
| <b>TOTAL APPROPRIATIONS</b>                                  | <b>\$ 82,285,633</b>        | <b>\$ 84,974,014</b>                    | <b>\$ 88,575,273</b>                    | <b>\$ 3,601,259</b>                  | <b>4.24%</b>                        |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41238  
FISCAL YEAR 2017/2018**

| <b>PAGE FIELD CONSTRUCTION<br/>CLERK VM5131841238</b>    | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>APPROVED<br/>BUDGET</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|--|-----------------------------|---|---|--------------------------------------|-------------------------------------|
| <b>REVENUES</b>  |                             |   |   |                                      |                                     |
| 361100-0400 Interest                                     | \$ 10,849                   | \$ 28,553                               | \$ 29,879                               | \$ 1,326                             | 4.64%                               |
| 334410-909409 State Grant - Runway Rehabilitation        | 0                           | 479,195                                 | 4,905,860                               | 4,426,665                            | 923.77%                             |
| 334410-909403 State Grant - Purchase Land Parcel         | 1,310,886                   | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 334410-909510 State Grant - Multi -Use Hangar & Apron    | 0                           | 0                                       | 1,604,000                               | 1,604,000                            | 100.00%                             |
| 331410-902014 Federal Grant - Runway 5/23 Rehabilitation | 725,500                     | 0                                       | 0                                       | 0                                    | 0.00%                               |
| 331410-902016 Federal Grant - Runway 5/23 Rehabilitation | 0                           | 0                                       | 2,832,771                               | 2,832,771                            | 100.00%                             |
| 331410-000000 Federal Grant - Entitlements               | 0                           | 5,979,830                               | 0                                       | (5,979,830)                          | -100.00%                            |
| 381000-0000 Interfund Transfer                           | 0                           | 11,410,000                              | 5,410,000                               | (6,000,000)                          | -52.59%                             |
| 421000-0000 Fund Balance                                 | 1,564,405                   | 3,620,029                               | 3,706,909                               | 86,880                               | 2.40%                               |
| <b>TOTAL REVENUES</b>                                    | <b>\$ 3,611,640</b>         | <b>\$ 21,517,607</b>                    | <b>\$ 18,489,419</b>                    | <b>\$ (3,028,188)</b>                | <b>-14.07%</b>                      |
| <b>APPROPRIATIONS</b>                                    |                             |   |   |                                      |                                     |
| 3140 Architect & Engineering Svc                         | 0                           | 70,250                                  | 69,250                                  | (1,000)                              | -1.42%                              |
| 3190 Other Professional Services                         | 0                           | 52,600                                  | 50,958                                  | (1,642)                              | -3.12%                              |
| 3490 Other Contracted Services                           | 0                           | 70,110                                  | 68,887                                  | (1,223)                              | -1.74%                              |
| 5280 Minor Equipment                                     | 0                           | 63,589                                  | 62,577                                  | (1,012)                              | -1.59%                              |
| 6510 Professional Services                               | 1,505,405                   | 8,500,000                               | 6,890,000                               | (1,610,000)                          | -18.94%                             |
| 6511 Permits, Licenses & Other Fees                      | 0                           | 50,000                                  | 49,500                                  | (500)                                | -1.00%                              |
| 6530 Building Construction                               | 0                           | 7,990,000                               | 6,650,000                               | (1,340,000)                          | -16.77%                             |
| 6540 Improvement Construction                            | 0                           | 2,500,000                               | 2,090,000                               | (410,000)                            | -16.40%                             |
| 9110 Interfund Transfer                                  | 0                           | 1,000,000                               | 1,000,000                               | 0                                    | 0.00%                               |
| 9940 Reserves  | 2,106,235                   | 1,221,058                               | 1,558,247                               | 337,189                              | 27.61%                              |
| <b>TOTAL APPROPRIATIONS</b>                              | <b>\$ 3,611,640</b>         | <b>\$ 21,517,607</b>                    | <b>\$ 18,489,419</b>                    | <b>\$ (3,028,188)</b>                | <b>-14.07%</b>                      |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41250  
FISCAL YEAR 2017/2018

| PASSENGER FACILITY<br>CHARGE<br>CLERK UE5420041250 | FY 15/16<br>ACTUALS  | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|--|----------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>                                    |                      |                                |                                |                             |                            |
| 344100-9053 Passenger Facility Charge              | \$ 16,856,541        | \$ 18,713,069                  | \$ 18,807,638                  | \$ 94,569                   | 0.51%                      |
| 361100-0000 Investment Income                      | 5,099                | 21,101                         | 19,793                         | (1,308)                     | -6.20%                     |
| 421000-0000 Fund Balance                           | 761,742              | 0                              | 0                              | 0                           | 0.00%                      |
| <b>TOTAL REVENUES</b>                              | <b>\$ 17,623,382</b> | <b>\$ 18,734,170</b>           | <b>\$ 18,827,431</b>           | <b>\$ 93,261</b>            | <b>0.50%</b>               |
| <b>APPROPRIATIONS</b>                              |                      |                                |                                |                             |                            |
| 9110 Interfund Transfer                            | 17,060,568           | 18,231,981                     | 18,323,552                     | 91,571                      | 0.50%                      |
| 9940 Reserves                                      | 562,814              | 502,189                        | 503,879                        | 1,690                       | 0.34%                      |
| <b>TOTAL APPROPRIATIONS</b>                        | <b>\$ 17,623,382</b> | <b>\$ 18,734,170</b>           | <b>\$ 18,827,431</b>           | <b>\$ 93,261</b>            | <b>0.50%</b>               |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41251  
FISCAL YEAR 2017/2018

| PASSENGER FACILITY<br>CHARGE - CAPITAL FUND<br>CLERK UE5120041251 | FY 15/16<br>ACTUALS  | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|---|----------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>   |                      |                                |                                |                             |                            |
| 361100-0000 Investment Income                                     | \$ 177,235           | \$ 203,005                     | \$ 317,933                     | \$ 114,928                  | 56.61%                     |
| 381000-0000 Interfund Transfer                                    | 14,222,424           | 14,983,007                     | 15,058,434                     | 75,427                      | 0.50%                      |
| 421000-0000 Fund Balance  | 31,909,181           | 9,256,812                      | 10,128,488                     | 871,676                     | 9.42%                      |
| <b>TOTAL REVENUES</b>   | <b>\$ 46,308,840</b> | <b>\$ 24,442,824</b>           | <b>\$ 25,504,855</b>           | <b>\$ 1,062,031</b>         | <b>4.34%</b>               |
| <b>APPROPRIATIONS</b>   |                      |                                |                                |                             |                            |
| 9110 Interfund Transfer   | 7,108,920            | 17,773,838                     | 18,715,527                     | 941,689                     | 5.30%                      |
| 9940 Reserves   | 39,199,920           | 6,668,986                      | 6,789,328                      | 120,342                     | 1.80%                      |
| <b>TOTAL APPROPRIATIONS</b>                                       | <b>\$ 46,308,840</b> | <b>\$ 24,442,824</b>           | <b>\$ 25,504,855</b>           | <b>\$ 1,062,031</b>         | <b>4.34%</b>               |



LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FUND 41255  
FISCAL YEAR 2017/2018

| RENTAL CAR FACILITY<br>CHARGE<br>CLERK UE5000041255 | FY 15/16<br>ACTUALS | FY 16/17<br>APPROVED<br>BUDGET | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|---|---------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------|
| <b>REVENUES</b>                                     |                     |                                |                                |                             |                            |
| 361100-0000 Investment Income                       | 2,789               | 2,930                          | 4,918                          | 1,988                       | 67.85%                     |
| 421000-0000 Fund Balance                            | 552,185             | 559,578                        | 560,979                        | 1,401                       | 0.25%                      |
| <b>TOTAL REVENUES</b>                               | <b>\$ 554,974</b>   | <b>\$ 562,508</b>              | <b>\$ 565,897</b>              | <b>\$ 3,389</b>             | <b>0.60%</b>               |
| <b>APPROPRIATIONS</b>                               |                     |                                |                                |                             |                            |
| 9110 Interfund Transfer                             | 2,789               | 562,508                        | 565,897                        | 3,389                       | 0.60%                      |
| 9940 Reserves                                       | 552,185             | 0                              | 0                              | 0                           | 0.00%                      |
| <b>TOTAL APPROPRIATIONS</b>                         | <b>\$ 554,974</b>   | <b>\$ 562,508</b>              | <b>\$ 565,897</b>              | <b>\$ 3,389</b>             | <b>0.60%</b>               |

**LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018**

| <b>ALL FUNDS SUMMARY</b>                    | <b>FY 15/16<br/>ACTUALS</b> | <b>FY 16/17<br/>FORECAST</b> | <b>FY 17/18<br/>PROPOSED<br/>BUDGET</b> | <b>VARIANCE<br/>Over<br/>(Under)</b> | <b>PERCENT<br/>Over<br/>(Under)</b> |
|---|-----------------------------|------------------------------|---|--------------------------------------|-------------------------------------|
| <b>APPROPRIATIONS</b>                       |                             |                              |   |                                      |                                     |
| 41200 - Airport Operating                   | \$123,547,051               | \$119,431,625                | \$121,591,729                           | \$2,160,104                          | 1.81%                               |
| 41201 - Self-Insurance Fund                 | 201,151                     | 201,580                      | 202,003                                 | 423                                  | 0.21%                               |
| 41203 - Page Field Operating                | 10,426,820                  | 17,623,087                   | 19,227,980                              | 1,604,893                            | 9.11%                               |
| 41206 - Port Authority Donation Police K9   | 150,283                     | 140,000                      | 141,200                                 | 1,200                                | 0.86%                               |
| 41209 - Port Authority Grant Cap. Repayment | 0                           | 172,527                      | 172,636                                 | 109                                  | 0.06%                               |
| 41210 - Reserve and Replacement Fund        | 502,527                     | 505,580                      | 505,889                                 | 309                                  | 0.06%                               |
| 41231 - LCPA Discretionary                  | 48,042,106                  | 43,196,794                   | 39,276,360                              | (3,920,434)                          | -9.08%                              |
| 41234 - RSW Construction                    | 82,285,633                  | 84,970,144                   | 88,575,273                              | 3,605,129                            | 4.24%                               |
| 41238 - Page Field Construction             | 3,611,640                   | 21,417,607                   | 18,489,419                              | (2,928,188)                          | -13.67%                             |
| 41250 - Passenger Facility Charge           | 17,623,382                  | 18,709,624                   | 18,827,431                              | 117,807                              | 0.63%                               |
| 41251 - PFC Capital Fund                    | 46,308,840                  | 24,442,224                   | 25,504,855                              | 1,062,631                            | 4.35%                               |
| 41255 - Rental Car Facility Charge          | 554,974                     | 561,483                      | 565,897                                 | 4,414                                | 0.79%                               |
| 41271 - Debt Service Reserves               | 25,494,742                  | 25,925,048                   | 26,286,614                              | 361,566                              | 1.39%                               |
| 41273 - Revenue Refunding Bonds 2010        | 24,568,518                  | 13,538,143                   | 13,545,616                              | 7,473                                | 0.06%                               |
| 41275 - Revenue Refunding Bonds 2011        | 14,371,798                  | 9,521,466                    | 9,531,499                               | 10,033                               | 0.11%                               |
| 41276 - Revenue Refunding Bonds 2015        | 2,507,255                   | 1,674,135                    | 1,818,506                               | 144,371                              | 8.62%                               |
| 41290 - Rebate Fund                         | 0                           | 0                            | 10,099                                  | 10,099                               | 100.00%                             |
| Sub Total                                   | 400,196,720                 | 382,031,067                  | 384,273,006                             | 2,241,939                            | 0.59%                               |
| (Less: Transfers)                           | (56,821,548)                | (84,252,364)                 | (85,681,748)                            | (1,429,384)                          | 1.70%                               |
| <b>TOTAL APPROPRIATIONS</b>                 | <b>\$343,375,172</b>        | <b>\$297,778,703</b>         | <b>\$298,591,258</b>                    | <b>\$812,555</b>                     | <b>0.27%</b>                        |
| <b>OPERATING</b>                            |                             |                              |   |                                      |                                     |
| Operating Expenditures                      | \$76,657,226                | \$81,392,416                 | \$81,418,753                            | \$26,337                             | 0.03%                               |
| Participating Airline Rebates               | 3,534,426                   | 4,507,981                    | 4,523,385                               | 15,404                               | 0.34%                               |
| Subtotal Operating                          | 80,191,652                  | 85,900,397                   | 85,942,138                              | 41,741                               | 0.05%                               |
| <b>CAPITAL</b>                              |                             |                              |   |                                      |                                     |
| Capital Construction                        | 36,091,221                  | 55,530,382                   | 53,524,521                              | (2,005,861)                          | -3.61%                              |
| Land Acquisition                            | 0                           | 0                            | 0                                       | 0                                    | 0.00%                               |
| Subtotal Capital                            | 36,091,221                  | 55,530,382                   | 53,524,521                              | (2,005,861)                          | -3.61%                              |
| <b>DEBT SERVICE</b>                         |                             |                              |   |                                      |                                     |
| Arbitrage Rebate                            | 0                           | 0                            | 10,000                                  | 10,000                               | 100.00%                             |
| Misc. Financial Services                    | 1,070                       | 1,004                        | 1,745                                   | 741                                  | 73.80%                              |
| Principal Payment                           | 9,460,757                   | 10,586,960                   | 11,089,349                              | 502,389                              | 4.75%                               |
| Interest Payment                            | 14,954,916                  | 14,482,430                   | 13,978,980                              | (503,450)                            | -3.48%                              |
| Debt Service Reserves                       | 42,580,616                  | 25,585,000                   | 26,055,599                              | 470,599                              | 1.84%                               |
| Subtotal Debt Service                       | 66,997,359                  | 50,655,394                   | 51,135,673                              | 480,279                              | 0.95%                               |
| Airport Reserves                            | 160,094,940                 | 105,692,531                  | 107,988,925                             | 2,296,394                            | 2.17%                               |
| <b>TOTAL ALL FUNDS</b>                      | <b>\$343,375,172</b>        | <b>\$297,778,703</b>         | <b>\$298,591,258</b>                    | <b>\$812,555</b>                     | <b>0.27%</b>                        |

LEE COUNTY PORT AUTHORITY  
PROPOSED BUDGET  
FISCAL YEAR 2017/2018

| FUND 41200 SUMMARY                     | FY 15/16<br>ACTUALS  | FY 16/17<br>FORECAST | FY 17/18<br>PROPOSED<br>BUDGET | VARIANCE<br>Over<br>(Under) | PERCENT<br>Over<br>(Under) |
|--|----------------------|----------------------|--------------------------------|-----------------------------|----------------------------|
| <b><u>REVENUES</u></b>                 |                      |                      |                                |                             |                            |
| Revenues - RSW                         | \$90,990,344         | \$93,160,183         | \$94,678,442                   | \$1,518,259                 | 1.63%                      |
| Interfund Transfers                    | 3,794,508            | 9,251,668            | 11,587,911                     | 2,336,243                   | 25.25%                     |
| Fund Balance                           | 28,762,199           | 17,019,774           | 15,325,376                     | (1,694,398)                 | -9.96%                     |
| <b>Total Revenues</b>                  | <b>\$123,547,051</b> | <b>\$119,431,625</b> | <b>\$121,591,729</b>           | <b>\$2,160,104</b>          | <b>1.81%</b>               |
| <b><u>OPERATING EXPENSES</u></b>       |                      |                      |                                |                             |                            |
| Executive                              | 167,159              | 245,747              | 258,636                        | 12,889                      | 5.24%                      |
| Administration                         | 5,425,120            | 5,552,336            | 6,278,400                      | 726,064                     | 13.08%                     |
| Development                            | 1,738,134            | 1,809,132            | 1,968,967                      | 159,835                     | 8.83%                      |
| Aviation                               | 22,364,409           | 24,317,687           | 24,738,898                     | 421,211                     | 1.73%                      |
| Capital                                | 900,919              | 956,478              | 770,000                        | (186,478)                   | -19.50%                    |
| <b>Sub Total</b>                       | <b>30,595,741</b>    | <b>32,881,380</b>    | <b>34,014,901</b>              | <b>1,133,521</b>            | <b>3.45%</b>               |
| <b><u>PERSONNEL EXPENSES</u></b>       |                      |                      |                                |                             |                            |
| Executive                              | 549,399              | 555,136              | 489,077                        | (66,059)                    | -11.90%                    |
| Administration                         | 5,814,806            | 6,179,699            | 6,844,782                      | 665,083                     | 10.76%                     |
| Development                            | 2,257,388            | 2,400,010            | 2,711,424                      | 311,414                     | 12.98%                     |
| Aviation                               | 20,801,584           | 21,591,428           | 23,437,499                     | 1,846,071                   | 8.55%                      |
| <b>Sub Total</b>                       | <b>29,423,177</b>    | <b>30,726,273</b>    | <b>33,482,782</b>              | <b>2,756,509</b>            | <b>8.97%</b>               |
| <b><u>NON FEE RELATED EXPENSES</u></b> |                      |                      |                                |                             |                            |
| Airline Rebates/Revenue Sharing        | 3,534,426            | 4,507,981            | 4,523,385                      | 15,404                      | 0.34%                      |
| Interfund Transfers                    | 31,695,697           | 31,754,078           | 32,696,239                     | 942,161                     | 2.97%                      |
| <b>Sub Total</b>                       | <b>35,230,123</b>    | <b>36,262,059</b>    | <b>37,219,624</b>              | <b>957,565</b>              | <b>2.64%</b>               |
| <b>TOTAL OPERATING</b>                 | <b>95,249,041</b>    | <b>99,869,711</b>    | <b>104,717,307</b>             | <b>4,847,596</b>            | <b>4.85%</b>               |
| Fund 412 Reserves                      | 28,298,010           | 19,561,913           | 16,874,421                     | (2,687,492)                 | -13.74%                    |
| <b>TOTAL APPROPRIATIONS</b>            | <b>\$123,547,051</b> | <b>\$119,431,625</b> | <b>\$121,591,729</b>           | <b>\$2,160,104</b>          | <b>1.81%</b>               |